



## SECOND QUARTER 2015 SUPPLEMENTAL FINANCIAL INFORMATION

8-K FILED JULY 28, 2015

## FORWARD LOOKING STATEMENT

**This presentation contains forward-looking statements which are subject to change based on various important factors, including without limitation, competitive actions in the marketplace, adverse actions of governmental and other third-party payers and the results from the Company's acquisition of Covance.**

**Actual results could differ materially from those suggested by these forward-looking statements. Further information on potential factors that could affect LabCorp's operating and financial results is included in the Company's Form 10-K for the year ended December 31, 2014, and the Company's Form 10-Q for the quarter ended March 31, 2015, including under the heading risk factors, and in the Company's other filings with the SEC, as well as in the risk factors included in Covance's filings with the SEC. The Company has no obligation to provide any updates to these forward-looking statements even if its expectations change.**

### **LabCorp Diagnostics**

LabCorp Diagnostics includes all of LabCorp's legacy business except for its clinical trial services business, which is now part of Covance Drug Development, and includes the nutritional chemistry and food safety business, which was previously part of Covance.

### **Covance Drug Development**

Covance Drug Development includes all of Covance's legacy business except for its nutritional chemistry and food safety business, which is now part of LabCorp Diagnostics, and includes LabCorp's legacy clinical trial services business.

## SECOND QUARTER CONSOLIDATED RESULTS

(DOLLARS IN MILLIONS, EXCEPT PER SHARE DATA)

The following consolidated results include Covance as of February 19, 2015; prior to February 19, 2015, all consolidated results exclude Covance

	<u>2Q15</u>	<u>2Q14</u>	<u>% Change</u>
Net Revenue	\$2,218.7	\$1,516.4	46.3%
Adjusted Operating Income <sup>(1) (2)</sup>	\$391.0	\$275.4	42.0%
<i>Adjusted Operating Margin</i>	17.6%	18.2%	(60 bps)
Adjusted EPS <sup>(1) (2)</sup>	\$2.09	\$1.84	13.6%
Operating Cash Flow	\$396.7	\$207.4	91.3%
Less: Capital Expenditures	<u>(\$69.1)</u>	<u>(\$48.1)</u>	43.7%
Free Cash Flow	\$327.6	\$159.3	105.6%

(1) Adjusted Operating Income and Adjusted EPS exclude amortization, restructuring and special items

(2) See Reconciliation of non-GAAP Financial Measures on slides 15 - 18

# YEAR-TO-DATE CONSOLIDATED RESULTS

(DOLLARS IN MILLIONS, EXCEPT PER SHARE DATA)

The following consolidated results include Covance as of February 19, 2015; prior to February 19, 2015, all consolidated results exclude Covance

	<u>1H15</u>	<u>1H14</u>	<u>% Change</u>
Net Revenue	\$3,991.0	\$2,947.1	35.4%
Adjusted Operating Income <sup>(1) (2)</sup>	\$693.2	\$507.3	36.6%
<i>Adjusted Operating Margin</i>	17.4%	17.2%	20 bps
Adjusted EPS <sup>(1) (2)</sup>	\$3.85	\$3.35	14.9%
Operating Cash Flow <sup>(3)</sup>	\$309.8	\$349.7	(11.4%)
Less: Capital Expenditures	<u>(\$102.9)</u>	<u>(\$104.6)</u>	(1.6%)
Free Cash Flow	\$206.9	\$245.1	(15.6%)
Free Cash Flow, Excluding Acquisition-Related Charges <sup>(4)</sup>	\$360.4	\$245.1	47.0%

(1) Adjusted Operating Income and Adjusted EPS exclude amortization, restructuring and special items

(2) See Reconciliation of non-GAAP Financial Measures on slides 15 - 18

(3) Operating cash flow in the first quarter of 2015 is negatively impacted by \$153.5 million of non-recurring items related to the Covance acquisition

(4) Adjusted for \$153.5 million of non-recurring items related to the Covance acquisition in the first quarter of 2015

# SECOND QUARTER PRO FORMA SEGMENT RESULTS

(DOLLARS IN MILLIONS)

Pro forma results assume that the acquisition of Covance closed on January 1, 2014

	<u>2Q15</u>	<u>2Q14</u>	<u>% Change</u>
<b>Net Revenue</b>			
LabCorp Diagnostics	\$1,575.0	\$1,494.6	5.4%
Covance Drug Development	\$643.7	\$661.3	(2.7%)
<b>Total Net Revenue</b>	<b>\$2,218.7</b>	<b>\$2,155.9</b>	<b>2.9%</b>
<b>Adjusted Operating Income<sup>(1) (2)</sup></b>			
LabCorp Diagnostics	\$347.1	\$308.9	12.4%
<i>Adjusted Operating Margin</i>	<i>22.0%</i>	<i>20.7%</i>	<i>130 bps</i>
Covance Drug Development	\$89.9	\$84.7	6.1%
<i>Adjusted Operating Margin</i>	<i>14.0%</i>	<i>12.8%</i>	<i>120 bps</i>
Unallocated Corporate Expense	(\$46.0)	(\$42.1)	9.3%
<b>Total Adjusted Operating Income</b>	<b>\$391.0</b>	<b>\$351.5</b>	<b>11.2%</b>
<i>Total Adjusted Operating Margin</i>	<i>17.6%</i>	<i>16.3%</i>	<i>130 bps</i>

(1) Adjusted Operating Income excludes amortization, restructuring and special items

(2) See Reconciliation of non-GAAP Financial Measures on slides 15 - 18

# YEAR-TO-DATE PRO FORMA SEGMENT RESULTS

(DOLLARS IN MILLIONS)

Pro forma results assume that the acquisition of Covance closed on January 1, 2014

	<u>1H15</u>	<u>1H14</u>	<u>% Change</u>
<b>Net Revenue</b>			
LabCorp Diagnostics	\$3,058.3	\$2,908.4	5.2%
Covance Drug Development	\$1,268.3	\$1,298.3	(2.3%)
<b>Total Net Revenue</b>	<b>\$4,326.7</b>	<b>\$4,206.7</b>	<b>2.9%</b>
<b>Adjusted Operating Income<sup>(1) (2)</sup></b>			
LabCorp Diagnostics	\$647.2	\$573.8	12.8%
<i>Adjusted Operating Margin</i>	<i>21.2%</i>	<i>19.7%</i>	<i>150 bps</i>
Covance Drug Development	\$164.1	\$162.0	1.3%
<i>Adjusted Operating Margin</i>	<i>12.9%</i>	<i>12.5%</i>	<i>40 bps</i>
<u>Unallocated Corporate Expense</u>	<u>(\$87.8)</u>	<u>(\$81.4)</u>	<u>7.9%</u>
<b>Total Adjusted Operating Income</b>	<b>\$723.5</b>	<b>\$654.4</b>	<b>10.6%</b>
<i>Total Adjusted Operating Margin</i>	<i>16.7%</i>	<i>15.6%</i>	<i>110 bps</i>

(1) Adjusted Operating Income excludes amortization, restructuring and special items

(2) See Reconciliation of non-GAAP Financial Measures on slides 15 - 18

## SELECT FINANCIAL METRICS

(DOLLARS IN MILLIONS)

The following consolidated results include Covance as of February 19, 2015; prior to February 19, 2015, all consolidated results exclude Covance

	<u>2Q14</u>	<u>3Q14</u>	<u>4Q14</u>	<u>1Q15</u>	<u>2Q15</u>
Total Depreciation	\$39.6	\$38.9	\$40.8	\$54.3	\$70.5
Total Amortization <sup>(1)</sup>	\$22.0	\$18.3	\$15.4	\$32.4	\$46.6
Total Adjusted EBITDA <sup>(2)</sup>	\$319.2	\$314.2	\$295.1	\$360.1	\$463.4
Total Debt to Last Twelve Months Adjusted EBITDA <sup>(2) (3)</sup>	2.5x	2.5x	2.5x	4.2x	4.0x
Total Net Debt to Last Twelve Months Adjusted EBITDA <sup>(2) (3)</sup>	2.1x	2.0x	2.0x	3.9x	3.6x

(1) Excludes amortization of deferred financing fees

(2) Adjusted EBITDA excludes restructuring and special items

(3) Leverage ratios in 2015 include Covance Adjusted EBITDA from the twelve months prior to the relevant period on a pro forma basis



# COVANCE DRUG DEVELOPMENT: SELECT FINANCIAL METRICS<sup>(1)</sup>

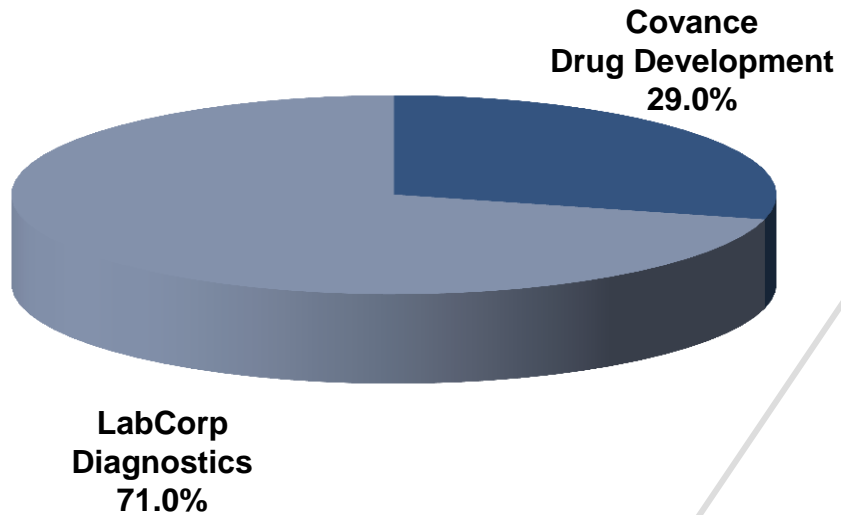
(DOLLARS IN MILLIONS)

Backlog at 3/31/15	\$6,437
Second Quarter 2015 Covance Drug Development Net Revenue	(644)
Second Quarter 2015 Net Orders	737
Foreign Exchange Impact	63
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Backlog at 6/30/15	\$6,595
Second Quarter 2015 Net Book-to-Bill	1.15

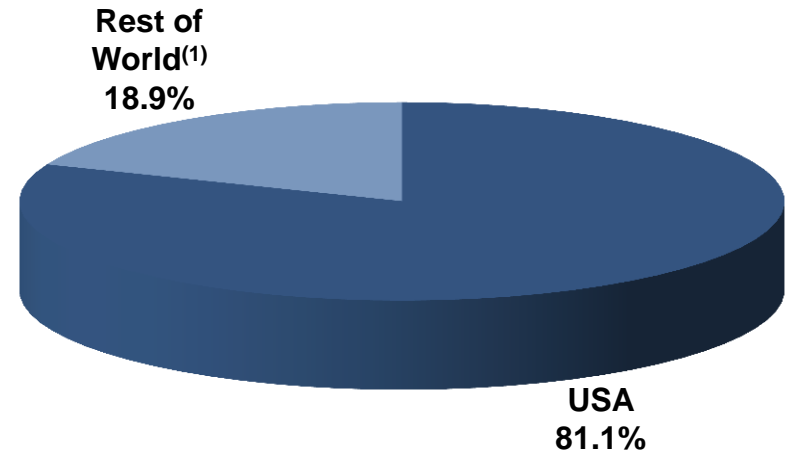
(1) Does not tie due to rounding

# SECOND QUARTER 2015 NET REVENUE DISTRIBUTION

**Segment Distribution**



**Geographic Distribution**



(1) Revenues recognized in over 30 currencies; the largest foreign currency accounts for less than 5% of total net revenue

# SECOND QUARTER 2015 FOREIGN EXCHANGE IMPACT TO PRO FORMA NET REVENUE<sup>(1)</sup> (DOLLARS IN MILLIONS)

Pro forma results assume that the acquisition of Covance closed on January 1, 2014

	<u>Dollars</u>	<u>Year over Year % Growth</u>
<b><u>Consolidated</u></b>		
Net Revenue, as Reported	\$2,219	2.9%
Foreign Exchange Impact	\$40	1.8%
Net Revenue, Constant Currency	\$2,259	4.7%
<b><u>LabCorp Diagnostics</u></b>		
Net Revenue, as Reported	\$1,575	5.4%
Foreign Exchange Impact	\$10	0.7%
Net Revenue, Constant Currency	\$1,585	6.1%
<b><u>Covance Drug Development</u></b>		
Net Revenue, as Reported	\$644	(2.7%)
Foreign Exchange Impact	\$30	4.5%
Net Revenue, Constant Currency	\$674	1.8%

(1) Does not tie due to rounding

# YEAR-TO-DATE 2015 FOREIGN EXCHANGE IMPACT TO PRO FORMA NET REVENUE<sup>(1)</sup> (DOLLARS IN MILLIONS)

Pro forma results assume that the acquisition of Covance closed on January 1, 2014

	<u>Dollars</u>	<u>Year over Year % Growth</u>
<b><u>Consolidated</u></b>		
Net Revenue, as Reported	\$4,327	2.9%
Foreign Exchange Impact	\$75	1.8%
Net Revenue, Constant Currency	\$4,402	4.7%
<b><u>LabCorp Diagnostics</u></b>		
Net Revenue, as Reported	\$3,058	5.2%
Foreign Exchange Impact	\$19	0.7%
Net Revenue, Constant Currency	\$3,078	5.9%
<b><u>Covance Drug Development</u></b>		
Net Revenue, as Reported	\$1,268	(2.3%)
Foreign Exchange Impact	\$56	4.3%
Net Revenue, Constant Currency	\$1,324	2.0%

(1) Does not tie due to rounding

## 2015 FINANCIAL GUIDANCE

Excluding the impact of amortization, restructuring and special items, guidance for 2015 is:

	<b>Prior Guidance</b> (assumes foreign exchange rates effective as of March 31, 2015)	<b>Current Guidance</b> (assumes foreign exchange rates effective as of June 30, 2015)
Total net revenue growth:	39% - 42% <sup>(1)</sup>	40% - 42% <sup>(2)</sup>
LabCorp Diagnostics net revenue growth:	3% - 5% <sup>(3)</sup>	3.5% - 5.5% <sup>(3)</sup>
Covance Drug Development net revenue growth:	0% - 2% <sup>(4)</sup>	(1.5%) - 0.5% <sup>(5)</sup>
Adjusted EPS:	\$7.55 - \$7.90	\$7.75 - \$8.00
Operating cash flow:	\$1,045 Million - \$1,070 Million <sup>(6)</sup>	\$990 Million - \$1,015 Million <sup>(6)</sup>
Capital expenditures:	\$325 Million - \$350 Million	\$270 Million - \$295 Million
Free cash flow:	\$695 Million - \$745 Million <sup>(6)</sup>	\$695 Million - \$745 Million <sup>(6)</sup>
Free cash flow, excluding net non-recurring acquisition items:	\$815 Million - \$865 Million <sup>(7)</sup>	\$815 Million - \$865 Million <sup>(7)</sup>

(1) Net revenue growth was adjusted for approximately 230 basis points of negative currency impact.

(2) Net revenue growth is adjusted for approximately 190 basis points of negative currency impact.

(3) Net revenue growth is adjusted for approximately 70 basis points of negative currency impact.

(4) Net revenue growth versus full year 2014 net revenue, and was adjusted for approximately 440 basis points of negative currency impact.

(5) Net revenue growth versus full year 2014 net revenue, and is adjusted for approximately 320 basis points of negative currency impact.

(6) Negatively impacted by approximately \$120 million of net non-recurring items related to the Covance acquisition

(7) Adjusted for \$120 million of net non-recurring items related to the Covance acquisition

# 2014 PRO FORMA SEGMENT NET REVENUE RECONCILIATION

(DOLLARS IN MILLIONS)

	<u>1Q14</u>	<u>2Q14</u>	<u>3Q14</u>	<u>4Q14</u>	<u>FY14</u>
LabCorp as reported	\$1,431	\$1,516	\$1,552	\$1,513	\$6,012
<u>Adjustments<sup>(1)</sup></u>	<u>(17)</u>	<u>(22)</u>	<u>(25)</u>	<u>(26)</u>	<u>(89)</u>
LabCorp Diagnostics	\$1,414	\$1,494	\$1,527	\$1,487	\$5,922
Covance as reported	\$620	\$639	\$627	\$634	\$2,521
<u>Adjustments<sup>(2)</sup></u>	<u>17</u>	<u>22</u>	<u>25</u>	<u>26</u>	<u>89</u>
Covance Drug Development	\$637	\$661	\$652	\$660	\$2,610

(1) Adjustments include the removal of LabCorp's legacy clinical trial services business and the addition of Covance's nutritional chemistry and food safety business.

(2) Adjustments include the addition of LabCorp's legacy clinical trial services business and the removal of Covance's nutritional chemistry and food safety business.

# 2014 PRO FORMA SEGMENT ADJUSTED OPERATING INCOME RECONCILIATION

(DOLLARS IN MILLIONS)

	<u>1Q14</u>	<u>2Q14</u>	<u>3Q14</u>	<u>4Q14</u>	<u>FY14</u>
LabCorp as reported	\$210.8	\$253.4	\$252.8	\$234.4	\$951.4
Amortization	21.0	22.0	18.3	15.4	76.7
<u>Adjustments<sup>(1)</sup></u>	<u>33.1</u>	<u>33.5</u>	<u>34.5</u>	<u>31.1</u>	<u>132.2</u>
LabCorp Diagnostics	\$264.9	\$308.9	\$305.6	\$280.9	\$1,160.3
Covance as Reported	\$71.0	\$76.1	\$79.7	\$77.7	\$304.4
<u>Adjustments<sup>(2)</sup></u>	<u>6.3</u>	<u>8.6</u>	<u>8.8</u>	<u>12.0</u>	<u>35.8</u>
Covance Drug Development	\$77.3	\$84.7	\$88.5	\$89.7	\$340.2

(1) Adjustments include the removal of unallocated corporate expenses and LabCorp's legacy clinical trial services business, as well as the addition of Covance's nutritional chemistry and food safety business. Unallocated corporate expenses in 2014 were: Q1 (\$33.5 million), Q2 (\$35.5 million), Q3 (\$36.3 million), Q4 (\$35.1 million) and full-year (\$140.4 million).

(2) Adjustments include the removal of unallocated corporate expenses and Covance's nutritional chemistry and food safety business, as well as the addition of LabCorp's legacy clinical trial services business. Unallocated corporate expenses in 2014 were: Q1 (\$5.7 million), Q2 (\$6.4 million), Q3 (\$6.8 million), Q4 (\$7.8 million) and full-year (\$26.7 million).

# RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

The following consolidated results include Covance as of February 19, 2015; prior to February 19, 2015, all consolidated results exclude Covance

## LABORATORY CORPORATION OF AMERICA HOLDINGS

### Reconciliation of Non-GAAP Financial Measures

(in millions, except per share data)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
<b><u>Adjusted Operating Income</u></b>				
Operating Income	\$ 321.3	\$ 246.7	\$ 452.4	\$ 450.0
Acquisition-related costs	2.9	-	116.6	-
Restructuring and other special charges	14.3	2.0	33.6	9.6
Consulting fees	5.9	4.7	11.6	4.7
Amortization of intangibles and other assets	46.6	22.0	79.0	43.0
Adjusted operating income	<u>\$ 391.0</u>	<u>\$ 275.4</u>	<u>\$ 693.2</u>	<u>\$ 507.3</u>
<b><u>Adjusted EPS</u></b>				
Diluted earnings per common share	\$ 1.64	\$ 1.64	\$ 1.73	\$ 2.94
Restructuring and special items	0.14	0.05	1.57	0.10
Amortization expense	0.31	0.15	0.55	0.31
Adjusted EPS	<u>\$ 2.09</u>	<u>\$ 1.84</u>	<u>\$ 3.85</u>	<u>\$ 3.35</u>



# RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

The following consolidated results include Covance as of February 19, 2015; prior to February 19, 2015, all consolidated results exclude Covance

## LABORATORY CORPORATION OF AMERICA HOLDINGS

### Reconciliation of Non-GAAP Financial Measures

(in millions, except per share data)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
<b><u>Free Cash Flow:</u></b>				
Net cash provided by operating activities	\$ 396.7	\$ 207.4	\$ 309.8	\$ 349.7
Less: Capital expenditures	(69.1)	(48.1)	(102.9)	(104.6)
Free cash flow	<u>\$ 327.6</u>	<u>\$ 159.3</u>	<u>\$ 206.9</u>	<u>\$ 245.1</u>
<b><u>Free Cash Flow, Excluding Acquisition Related Charges:</u></b>				
Net cash provided by operating activities	\$ 396.7	\$ 207.4	\$ 309.8	\$ 349.7
Add back: Acquisition related charges	-	-	153.5	-
Net cash provided by operating activities, excluding acquisition related charges	\$ 396.7	\$ 207.4	\$ 463.3	\$ 349.7
Less: Capital expenditures	(69.1)	(48.1)	(102.9)	(104.6)
Free cash flow, excluding acquisition related charges	<u>\$ 327.6</u>	<u>\$ 159.3</u>	<u>\$ 360.4</u>	<u>\$ 245.1</u>

## RECONCILIATION OF NON-GAAP FINANCIAL MEASURES - FOOTNOTES

1) During the second quarter of 2015, the Company recorded net restructuring and special items of \$14.3 million. The charges included \$6.3 million in severance and other personnel costs along with \$8.6 million in facility-related costs associated with facility closures and general integration initiatives. The Company reversed previously established reserves of \$0.6 million in unused facility-related costs. The Company also recorded \$5.9 million in consulting expenses (recorded in selling, general and administrative) relating to fees incurred as part of its Project LaunchPad business process improvement initiative as well as Covance integration costs. In addition, the Company recorded \$2.9 million in short-term equity retention arrangements relating to the acquisition of Covance. The after tax impact of these charges decreased net earnings for the quarter ended June 30, 2015, by \$14.1 million and diluted earnings per share by \$0.14 (\$14.1 million divided by 102.5 million shares).

During the first quarter of 2015, the Company recorded net restructuring and other special charges of \$19.3 million. The charges included \$3.2 million in severance and other personnel costs along with \$1.3 million in costs associated with facility closures and general integration initiatives. In addition, the Company recorded asset impairments of \$14.8 million relating to lab and customer service applications that will no longer be used. The Company also recorded \$6.0 million of consulting expenses relating to fees incurred as part of its Project LaunchPad business process improvement initiative.

The Company recorded \$166.0 million of one-time costs associated with its acquisition of Covance. The costs included \$79.5 million of Covance employee equity awards, change in control payments and short-term retention arrangements that were accelerated or triggered by the acquisition transaction (\$32.8 in cost of sales and \$46.7 in SG&A in the accompanying Consolidated Statements of Operations). The acquisition costs also included advisor and legal fees of \$33.9 million (recorded in SG&A in the accompanying Consolidated Statements of Operations), \$15.2 million of deferred financing fees associated with the Company's bridge loan facility as well as a make-whole payment of \$37.4 million paid to call Covance's private placement debt outstanding at the purchase date (both amounts recorded in interest expense in the accompanying Consolidated Statements of Operations).

The after tax impact of these charges decreased net earnings for the six months ended June 30, 2015, by \$154.8 million and diluted earnings per share by \$1.57 (\$154.8 million divided by 98.1 million shares).

2) During the second quarter of 2014, the Company recorded net restructuring and special items of \$2.0 million. The charges included \$2.5 million in severance and other personnel costs along with \$0.2 million in facility-related costs associated with facility closures and general integration initiatives. The Company reversed previously established reserves of \$0.2 in unused severance and \$0.5 million in unused facility-related costs. In addition, the Company recorded \$4.7 million in consulting expenses (recorded in selling, general and administrative) relating to fees incurred as part of its comprehensive enterprise-wide cost structure review as well as one-time CFO transition costs. The after tax impact of these charges decreased net earnings for the quarter ended June 30, 2014, by \$4.1 million and diluted earnings per share by \$0.05 (\$4.1 million divided by 86.3 million shares).

During the first quarter of 2014, the Company recorded net restructuring and special items of \$7.6 million. The charges included \$2.8 million in severance and other personnel costs along with \$4.9 million in costs associated with facility closures and general integration initiatives. The Company reversed previously established reserves of \$0.1 million in unused severance.

The after tax impact of these combined charges decreased net earnings for the six months ended June 30, 2014, by \$8.8 million and diluted earnings per share by \$0.10 (\$8.8 million divided by 86.5 million shares).

## RECONCILIATION OF NON-GAAP FINANCIAL MEASURES - FOOTNOTES

3) The Company continues to grow the business through acquisitions and uses Adjusted EPS Excluding Amortization as a measure of operational performance, growth and shareholder returns. The Company believes adjusting EPS for amortization provides investors with better insight into the operating performance of the business. For the quarters ended June 30, 2015 and 2014, intangible amortization was \$46.6 million and \$22.0 million, respectively (\$32.1 million and \$13.5 million net of tax, respectively) and decreased EPS by \$0.31 (\$32.1 million divided by 102.5 million shares) and \$0.15 (\$13.5 million divided by 86.5 million shares), respectively. For the six months ended June 30, 2015 and 2014, intangible amortization was \$79.0 million and \$43.0 million, respectively (\$53.6 million and \$26.5 million net of tax, respectively) and decreased EPS by \$0.55 (\$53.6 million divided by 98.1 million shares) and \$0.31 (\$26.5 million divided by 86.5 million shares), respectively.

4) During the first quarter of 2015, the Company's operating cash flows were reduced due to payment of \$153.5 million in acquisition-related charges. These payments were comprised of \$75.5 million in legal and advisor fees, \$40.6 million in accelerated Covance employee equity awards, and \$37.4 million in make-whole payments triggered by calling Covance private placement notes outstanding at the time of the transaction.