

Laboratory Corporation of America<sup>®</sup> Holdings 358 South Main Street Burlington, NC 27215 Telephone: (336) 584-5171 www.labcorp.com

## FOR IMMEDIATE RELEASE

Contact: Stephen Anderson - 336-436-5076 Investor@labcorp.com

## LABORATORY CORPORATION OF AMERICA<sup>®</sup> HOLDINGS ANNOUNCES 2013 FOURTH QUARTER AND FULL YEAR RESULTS AND PROVIDES 2014 GUIDANCE

- GAAP Diluted EPS of \$1.43 and \$6.25 for the Quarter and the Year, respectively
- Non-GAAP Adjusted EPS Excluding Amortization of \$1.61 and \$6.95 for the Quarter and the Year, respectively (negative impact from weather was \$0.03 and \$0.07, respectively)
- 2013 Operating Cash Flow of \$818.7 Million and Free Cash Flow of \$616.5 Million
- 2013 Share Repurchase of approximately \$1.0 Billion, representing 10.4 Million shares

**Burlington, NC, February 7, 2014** — Laboratory Corporation of America<sup>®</sup> Holdings (LabCorp<sup>®</sup>) (NYSE: LH) today announced results for the quarter and year ended December 31, 2013.

### Fourth Quarter Results

Net earnings were \$126.3 million and earnings per diluted share (EPS) were \$1.43 in the fourth quarter of 2013. Non-GAAP earnings per diluted share, excluding amortization, restructuring and other special charges (Adjusted EPS Excluding Amortization) recorded in the fourth quarter of 2013 were \$1.61. Weather late in the quarter reduced Adjusted EPS Excluding Amortization by approximately \$0.03.

Operating income for the quarter was \$215.0 million. Non-GAAP operating income excluding restructuring and other special charges (Adjusted Operating Income) recorded in the quarter was \$219.0 million, or 15.2% of revenue.

Revenues for the quarter were \$1,437.0 million, an increase of 2.3% over the fourth quarter of 2012. Test volume, measured by requisitions, increased 5.0%. Revenue per requisition was flat sequentially, but decreased 2.6% year over year.

During the fourth quarter, government payment reductions and molecular pathology payment issues reduced the Company's year over year margins by approximately 170 basis points, reduced year over year revenue per requisition by approximately 2% and reduced year over year operating cash flow by more than \$30 million. Also, growth in the Company's toxicology business reduced year over year revenue per requisition by approximately 2% in the fourth quarter.

Operating cash flow for the quarter was \$248.7 million. The balance of cash at the end of the quarter was \$404.0 million, and there were no borrowings outstanding under the Company's \$1 billion revolving credit facility. During the quarter, the Company repurchased \$251.6 million of stock, representing 2.5 million shares. As of December 31, 2013, \$1,052.5 million of repurchase authorization remained under the Company's share repurchase plan.

The Company recorded restructuring and other special charges of \$4.0 million during the fourth quarter of 2013.

#### **Full Year Results**

Net earnings were \$573.8 million and earnings per diluted share were \$6.25 in 2013. Adjusted EPS Excluding Amortization in 2013 and 2012 were \$6.95 and \$6.82, respectively. During 2013, the impact of weather reduced EPS by approximately \$0.07.

Operating income was \$990.9 million in 2013. Adjusted Operating Income was \$1,012.7 million.

Revenues were \$5,808.3 million, an increase of 2.4% over 2012. Compared to 2012, testing volume, measured by requisitions, increased 4.0% and revenue per requisition decreased 1.6%.

Operating cash flow for 2013 was \$818.7 million. During 2013, the Company repurchased \$1,015.5 million of stock, representing 10.4 million shares.

During 2013, government payment reductions and molecular pathology payment issues reduced the Company's year over year margins by approximately 150 basis points, reduced year over year revenue per requisition by approximately 2% and reduced year over year operating cash flow by more than \$100 million. Also, growth in the Company's toxicology business reduced 2013 year over year revenue per requisition by approximately 1%.

"We are pleased with our 2013 performance, especially given the significant government payment reductions and the unexpected reimbursement issues related to new molecular pathology codes," said David P. King, Chairman and Chief Executive Officer. "In 2014, we will focus on the execution of our five-pillar strategy and disciplined capital allocation to grow the business and create shareholder value in the years ahead."

#### Outlook for 2014

The Company expects revenue growth of approximately 2.0%; Adjusted EPS Excluding Amortization of \$6.35 to \$6.65, which excludes the impact of any share repurchase activity after December 31, 2013; operating cash flow of approximately \$780 million to \$820 million; and capital expenditures of approximately \$185 million to \$205 million. As stated in the Company's December 10, 2013 announcement, the Company's outlook for 2014 is affected by the anticipated negative impact from, among other factors:

- A continued muted utilization environment;
- Continued increases in Americans with high deductible and high co-insurance plans;
- Ongoing government payment and reimbursement issues; and
- Uncertainty related to the implementation of the Affordable Care Act.

#### **Use of Adjusted Measures**

The Company has provided in this press release and accompanying tables "adjusted" financial information that has not been prepared in accordance with GAAP, including Adjusted EPS, Adjusted EPS Excluding Amortization, Adjusted Operating Income, and Free Cash Flow. The Company believes these adjusted measures are useful to investors as a supplement to, but not as a substitute for, GAAP measures, in evaluating the Company's operational performance. The Company further believes that the use of these non-GAAP financial measures provides an additional tool for investors in evaluating operating results and trends, and in comparing the Company's financial results with the financial results of other companies. Reconciliations of these non-GAAP measures to the most comparable GAAP measures are included in the tables accompanying this press release.

The Company today is filing an 8-K that will include additional information on its business and operations. This information will also be available on the Company's website. Analysts and investors are directed to this 8-K and the website to review this supplemental information.

A conference call discussing LabCorp's quarterly results will be held today at 9:00 a.m. Eastern Time and is available by dialing 800-706-7745 (617-614-3472 for international callers). The access code is 54847131. A telephone replay of the call will be available through February 14, 2014 and can be heard by dialing 888-286-8010 (617-801-6888 for international callers). The access code for the replay is 43709526. A live online broadcast of LabCorp's quarterly conference call on February 7, 2014 will be available at <a href="http://www.labcorp.com/">http://www.labcorp.com/</a> or at <a href="http://www.streetevents.com/">http://www.streetevents.com/</a> beginning at 9:00 a.m. Eastern Time. This webcast will be archived and accessible continuing through March 6, 2014.

#### About LabCorp<sup>®</sup>

Laboratory Corporation of America<sup>®</sup> Holdings, an S&P 500 company, is a pioneer in commercializing new diagnostic technologies and the first in its industry to embrace genomic testing. With annual revenues of \$5.8 billion in 2013, over 34,000 employees worldwide, and more than 220,000 clients, LabCorp offers more than 4,000 tests ranging from routine blood analyses to reproductive genetics to companion diagnostics. LabCorp furthers its scientific expertise and innovative clinical testing technology through its LabCorp Specialty Testing Group: The Center for Molecular Biology and Pathology, National Genetics Institute, ViroMed Laboratories, Inc, The Center for Esoteric Testing, Litholink Corporation, Integrated Genetics, Integrated Oncology, Dianon Pathology, Monogram Biosciences, Inc, Colorado Coagulation, Cellmark Forensics, MedTox, and Endocrine Sciences. LabCorp conducts clinical trials testing through its LabCorp Clinical Trials division. LabCorp clients include physicians, government agencies, managed care organization, visit our website at: www.labcorp.com.

This press release contains forward-looking statements. Each of the forward-looking statements is subject to change based on various important factors, including without limitation, competitive actions in the marketplace and adverse actions of governmental and other third-party payors. Actual results could differ materially from those suggested by these forward-looking statements. Further information on potential factors that could affect LabCorp's financial results is included in the Company's Form 10-K for the year ended December 31, 2012, and subsequent SEC filings, and will be available in the Company's Form 10-K for the year ended December 31, 2013, when filed.

- End of Text -- Tables to Follow -

## LABORATORY CORPORATION OF AMERICA HOLDINGS

## **Consolidated Statements of Operations**

(in millions, except per share data)

	Three Months Ended December 31,				Year Ended December 31,			
		2013		2012		2013		2012
Net sales	\$	1,437.0	\$	1,405.3	\$	5,808.3	\$	5,671.4
Cost of sales	Ŧ	910.9	Ŧ	867.3	Ŧ	3,585.1	Ŧ	3,421.7
Selling, general and administrative		285.7		278.8		1,128.8		1,114.6
Amortization of intangibles and other assets		21.4		23.2		81.7		86.3
Restructuring and other special charges		4.0		20.7		21.8		25.3
Operating income		215.0		215.3		990.9		1,023.5
Other income (expense)		(1.2)		(0.5)		2.1		(7.2)
Investment income		7.2		0.3		9.4		1.0
Interest expense		(31.4)		(27.6)		(103.7)		(94.5)
Equity method income, net		4.6		4.0		16.9		21.4
Earnings before income taxes		194.2		191.5		915.6		944.2
Provision for income taxes		67.5		70.9		340.2		359.4
Net earnings		126.7		120.6		575.4		584.8
Less net earnings attributable to noncontrolling interest	-	(0.4)		(0.4)		(1.6)	<b>.</b>	(1.7)
Net earnings attributable to Laboratory Corporation of America Holdings	\$	126.3	\$	120.2	\$	573.8	\$	583.1
Adjusted Operating Income								
Operating Income	\$	215.0	\$	215.3	\$	990.9	\$	1,023.5
Restructuring and other special charges		4.0		20.7		21.8		25.3
Termination of licensing agreement		-		6.2		-		6.2
Acquisition fees and expenses		-		-		-		9.9
Adjusted operating income	\$	219.0	\$	242.2	\$	1,012.7	\$	1,064.9
Adjusted EPS Excluding Amortization								
Diluted earnings per common share	\$	1.43	\$	1.26	\$	6.25	\$	5.99
Impact of restructuring and other special charges	ψ	0.03	ψ	0.13	ψ	0.25	ψ	0.29
Amortization expense		0.15		0.15		0.55		0.54
-					*			
Adjusted EPS Excluding Amortization	\$	1.61	\$	1.54	\$	6.95	\$	6.82
Weighted average shares outstanding		88.3		95.3		91.8		97.4

# LABORATORY CORPORATION OF AMERICA HOLDINGS Consolidated Balance Sheets

(in millions, except per share data)

	December 2013			December 31, 2012		
Cash and short term investments	\$	404.0	\$	466.8		
Accounts receivable, net		784.7		718.5		
Property, plant and equipment		707.4		630.8		
Intangible assets and goodwill, net		4,594.8		4,569.4		
Investments in joint venture partnerships		88.5		78.1		
Other assets		370.1		346.1		
	\$	6,949.5	\$	6,809.7		
Zero-coupon subordinated notes	\$	110.8	\$	130.0		
Senior notes		2,875.0		2,525.0		
Credit facility		-		-		
Other liabilities		1,463.1		1,416.6		
Noncontrolling interest		19.4		20.7		
Shareholders' equity		2,481.2		2,717.4		
	\$	6,949.5	\$	6,809.7		

# Consolidated Statement of Cash Flow Data (in millions, except per share data)

	For the Yea ember 31, 2013	a <u>rs Ended</u> December 31, 2012		
Net cash provided by operating activities	\$ 818.7	\$	841.4	
Net cash used for investing activities	(359.6)		(534.2)	
Net cash used for financing activities	(518.3)		(0.8)	
Effect of exchange rates on cash	(3.6)		1.1	
Net (decrease) increase in cash	(62.8)		307.5	
Cash at beginning of period	466.8		159.3	
Cash at end of period	\$ 404.0	\$	466.8	
Free Cash Flow:				
Net cash provided by operating activities	\$ 818.7	\$	841.4	
Less: Capital expenditures	 (202.2)		(173.8)	
Free cash flow	\$ 616.5	\$	667.6	

#### Notes to Financial Tables

1) During the fourth quarter of 2013, the Company recorded net restructuring and other special charges of \$4.0 million. The charges consisted of \$3.6 million in severance related liabilities and \$0.7 million in net costs associated with facility closures and general integration initiatives; partially offset by the reversal of previously established reserves of \$0.3 million in unused facility-related costs. The after tax impact of these charges decreased net earnings for the three months ended December 31, 2013, by \$2.5 million and diluted earnings per share by \$0.03 (\$2.5 million divided by 88.3 million shares).

During the first three quarters of 2013, the Company recorded net restructuring and other special charges of \$17.8 million. The charges included \$11.8 million in severance related liabilities and \$8.8 million in costs associated with facility closures and general integration initiatives; partially offset by the reversal of previously established reserves of \$0.7 million in severance related liabilities and \$2.1 million in unused facility-related costs.

The after tax impact of these combined charges decreased net earnings for the year ended December 31, 2013, by \$13.4 million and diluted earnings per share by \$0.15 (\$13.4 million divided by 91.8 million shares).

2) During the fourth quarter of 2012, the Company recorded net restructuring and other special charges of \$20.7 million. The charges consisted of \$4.8 million in severance-related liabilities and \$17.1 million in net facility-related costs associated with ongoing consolidation of recent acquisitions and other operations. These charges were partially offset by the reversal of previously established reserves of \$1.2 million in unused severance. The after tax impact of these net charges decreased net earnings for the three months ended December 31, 2012 by \$12.8 million and diluted earnings per share by \$0.13 (\$12.8 million divided by 95.3 million shares).

During the first three quarters of 2012, the Company recorded net restructuring and other special charges of \$4.6 million. The charges consisted of \$11.4 million in severance-related liabilities and \$2.5 million in net facility-related costs primarily associated with ongoing consolidation of recent acquisitions and other operations and the termination of an executive vice president. These charges were partially offset by the reversal of previously established reserves of \$5.7 million in unused severance and \$3.6 million in unused facility-related costs. The Company also recorded \$9.9 million in fees associated with the successful completion of its acquisition of MEDTOX Scientific, Inc. ("MEDTOX") on July 31, 2012. As part of the Clearstone integration, the Company recorded a \$6.9 million loss in other income (expense) relating to the disposal of one of its European subsidiaries. In addition, in conjunction with the liquidation of one of its joint ventures, the Company recorded a one-time increase of \$2.9 million in equity method income.

For the year ended December 31, 2012, the after tax impact of these combined net charges decreased net earnings by \$27.9 million and diluted earnings per share by \$0.29 (\$27.9 million divided by 97.4 million shares).

The Company also recorded accelerated amortization of \$6.2 million related to its termination of a licensing agreement in November 2012. The after tax impact of this accelerated amortization decreased net earnings for the three months and year ended December 31, 2012 by \$3.8 million and diluted earnings per share by \$0.04 and \$0.04, respectively (\$3.8 million divided by 95.3 and 97.4 million shares, respectively).

3) The Company continues to grow its business through acquisitions and uses Adjusted EPS Excluding Amortization as a measure of operational performance, growth and shareholder returns. The Company believes adjusting EPS for amortization provides investors with better insight into the operating performance of the business. For the three months ended December 31, 2013 and 2012, intangible amortization was \$21.4 million and \$23.2 million, respectively (\$13.2 million and \$14.4 million net of tax, respectively) and decreased EPS by \$0.15 (\$13.2 million divided by 88.3 million shares) and \$0.15 (\$14.3 million divided by 95.3 million shares), respectively. For the years ended December 31, 2013 and 2012, intangible amortization was \$81.7 million and \$86.3 million respectively (\$50.3 million and \$53.2 million net of tax, respectively) and decreased EPS by \$0.55 (\$50.3 million divided by 91.8 million shares) and \$0.54 (\$53.2 million divided by 97.4 million shares), respectively.

###