### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

January 14, 2014 (Date of earliest event reported)

#### LABORATORY CORPORATION OF AMERICA HOLDINGS

(Exact Name of Registrant as Specified in its Charter)

Delaware	1-11353	13-3757370					
(State or other jurisdiction of Incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)					
358 South Main Street,							
Burlington, North Carolina	27215	336-229-1127					
(Address of principal executive offices)	(Zip Code)	(Registrant's telephone number including area code)					

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 7.01 Regulation FD Disclosure

Summary information of the Company dated January 14, 2014.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### LABORATORY CORPORATION OF AMERICA HOLDINGS Registrant

By:

/s/ F. SAMUEL EBERTS III

F. Samuel Eberts III Chief Legal Officer and Secretary

January 14, 2014





# JANUARY 14, 2014 | SAN FRANCISCO, CA

# FORWARD LOOKING STATEMENT

This slide presentation contains forward-looking statements which are subject to change based on various important factors, including without limitation, competitive actions in the marketplace and adverse actions of governmental and other third-party payors.

Actual results could differ materially from those suggested by these forward-looking statements. Further information on potential factors that could affect the Company's financial results is included in the Company's Form 10-K for the year ended December 31, 2012, and subsequent SEC filings.

## LABCORP A PREMIER HEALTHCARE SERVICES COMPANY

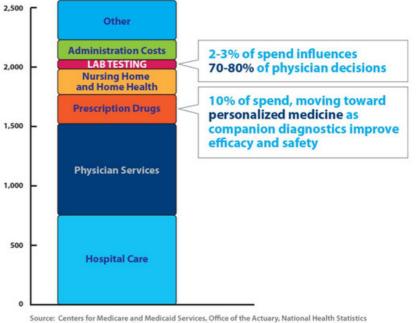


# **Valuable Service**

- Small component of total cost influences large percentage of clinical decisions
- Screening, early detection, and monitoring reduce downstream costs
- Decision support tools guide providers to better patient outcomes

\$ Billions

#### 2012 Projected US Health Care Spend \$2.8 Trillion

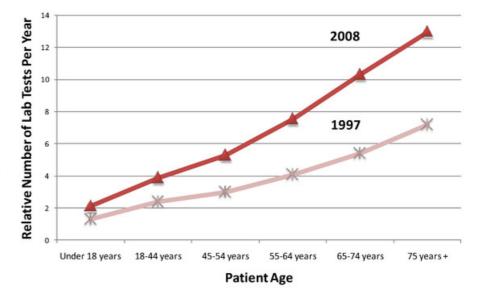


Source: Centers for Medicare and Medicaid Services, Office of the Actuary, National Health Statistics Group; and U.S. Department of Commerce, Bureau of Economic Analysis and U.S. Bureau of the Census, and company estimates.

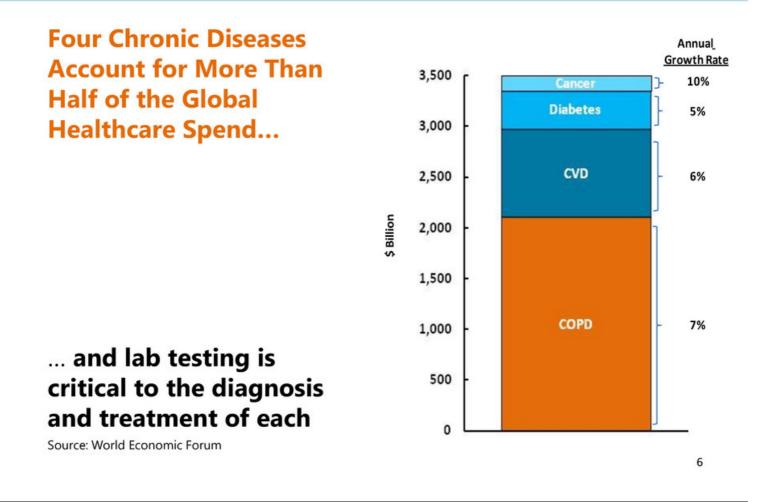
### ATTRACTIVE MARKET

# **Growth Drivers**

- Aging population
- Industry consolidation
- Advances in genomics
- Pharmacogenomics/ companion diagnostics
- 2014 coverage expansion
- Key managed care partnerships
- Cost pressures will reward more efficient labs



Source: CDC National Ambulatory Medical Care Survey and Company Estimates



## ATTRACTIVE MARKET

# **International Opportunities**

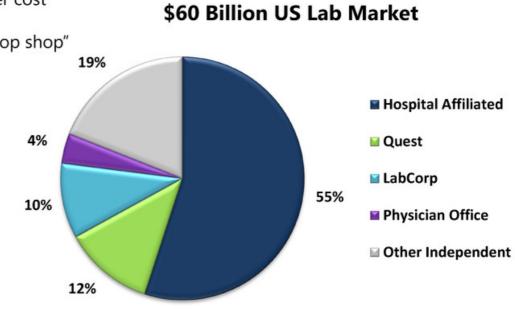
- Manageable capital outlay capital light model
- 2010 global healthcare spend of approximately \$4.0 trillion, ex U.S.
  - Est. \$160 billion global diagnostics market, ex U.S.
  - Chronic conditions growing at approximately 20% annually
- Growing middle class in large Asian and Latin American populations
- Will look at opportunities in countries with the following characteristics:
  - Large self-pay segment
  - 20%+ of population mid to upper class
  - o Majority of population concentrated in a small number of cities
  - Diagnostic segment approximately 4% of healthcare spend
  - o Physician community aware of, and educated in, complex diagnostics
  - Infrastructure airports and roads

Source: Emergo Group and Company estimates

### ATTRACTIVE MARKET

# **Opportunity to** Take Share

- Approximately 5,000 independent labs
- Less efficient, higher cost competitors
- Full service, "one stop shop"

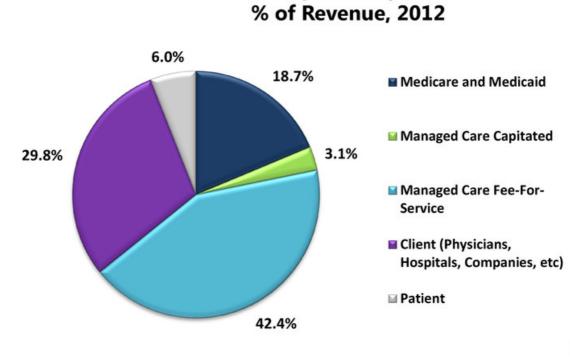


Source: Washington G-2 Reports and Company estimates

# ake Share

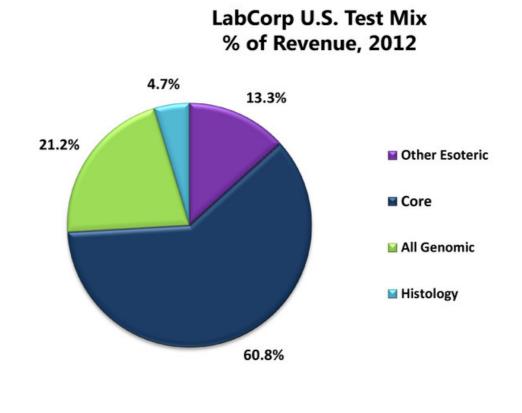
# **Diversified Payor Mix**

No customer > 10% of revenue



LabCorp U.S. Payor Mix

# **Diversified Test Mix**



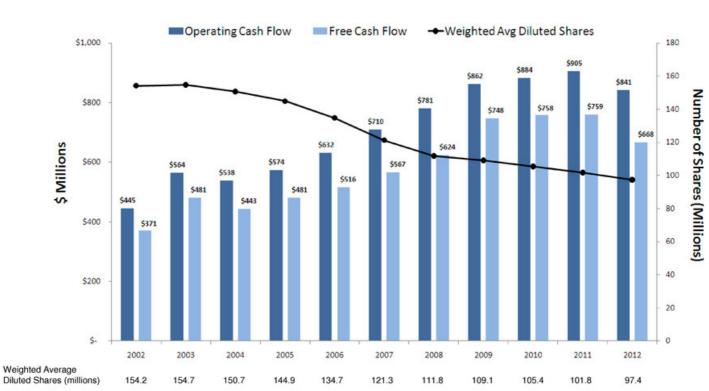
# We Will Be a Trusted Knowledge Partner for Stakeholders, Leading to Growth in Our Business and Continued Creation of Shareholder Value

We Will Achieve This Mission by Continuing to Execute Our Five Pillar Strategy



# Deploy Capital to Investments That Enhance Our Business and Return Capital to Shareholders





# 10.3% FCF CAGR from 2001-2012

Note: 2011 Free Cash Flow calculation above does not include the \$49.5 million Hunter Labs settlement Free Cash Flow is a non-GAAP metric (see reconciliation of non-GAAP Financial Measures included herein) Free Cash Flow CAGR calculation uses 2001 data (2001 Free Cash Flow was \$228 million)

# FIVE PILLAR STRATEGY PILLAR ONE CAPITAL DEPLOYMENT

# **Five-Year Capital Snapshot**

- Acquisitions: Genzyme Genetics\*, Orchid Cellmark, MEDTOX Scientific
- Approximately \$2.1 billion of share repurchase since 2008
- Approximate 50/50 split between acquisitions and share repurchase since 2008

	2008		2009		2010		2011		2012	Total	
Cash from Operating Activities		780.9	\$	862.4	\$	883.6	\$	855.6	\$	841.4	\$4,223.9
Total Capital Deployed		839.2	\$	603.6	\$:	1,650.0	\$	927.9	\$1	l,025.4	\$5,046.1
Capital Expenditures % Total Capital Deployed	\$	156.7 <b>19%</b>	\$	114.7 <b>19%</b>	\$	126.1 <b>8%</b>	\$	145.7 <b>16%</b>	\$	173.8 <b>17%</b>	\$ 717.0 <b>14%</b>
Cash Used for Acquisitions % Total Capital Deployed	\$	348.9 <b>42%</b>	\$	215.9 <b>36%</b>	\$1	1,185.8 <b>72%</b>	\$	138.3 <b>15%</b>	\$	335.1 <b>33%</b>	\$2,224.0 <b>44%</b>
Cash Used for Share Repurchase % Total Capital Deployed	\$	333.6 <b>40%</b>	\$	273.0 <b>45%</b>	\$	338.1 <b>20%</b>	\$	643.9 <b>69%</b>	\$	516.5 <b>50%</b>	\$2,105.1 <b>42%</b>

#### LabCorp Capital Deployment

Source: SEC Filings

\*GENZYME GENETICS<sup>5M</sup> and its logo are trademarks of Genzyme Corporation and used by Esoterix Genetic Laboratories, LLC, a wholly-owned subsidiary of LabCorp, under license. Esoterix Genetic Laboratories and LabCorp are operated independently from Genzyme Corporation.

# FIVE PILLAR STRATEGY PILLAR ONE CAPITAL DEPLOYMENT

# **Future Capital Deployment Strategy**

- Target Leverage Ratio of approximately 2.5 to 1 (Debt/EBITDA) over time
- Acquisitions
- Share Repurchase

FIVE PILLAR STRATEGY PILLAR TWO

**Enhance IT Capabilities To Improve Physician and Patient Experience** 



### FIVE PILLAR STRATEGY PILLAR TWO ENHANCE IT CAPABILITIES

# LabCorp Beacon<sup>™</sup> Platform

## Rich web portal and mobility framework

- o Physician, Patient and Payor portals
- Mobility solutions

# • Enhanced Efficiency and Service

- o Online appointment scheduling
- o Express Orders
- AccuDraw<sup>™</sup>
- o Integrated results, enhanced reports

## Lab Analytics

- o One-click trending of patient, test and population
- View lab history

# Services Oriented Architecture

- o Rules based engines
- Content aggregation
- o Plug in model for seamless integration with practice workflow
- o Scalable, big data model

#### FIVE PILLAR STRATEGY PILLAR TWO ENHANCE IT CAPABILITIES

# **Patient Portal**

- Patients receive lab results as easily as checking email
- Provides greater patient intimacy
- Over 400,000 patients have signed up for this innovative service
- 2014 enhancements will focus on adding content to assist patients in understanding results

	Nome	Lab Results Profile							
	[			-		_			
Lab Test Results		LabCorp			Patient R	lepo			
New lab test results		Specimen ID: 256/851 5073-0		0(18) 45746642	Phase: (768) 971-7533	-			
	loring Physician	Centrel 10, PR01495710		APITAL WOMENS CAR ETERFACE ACCOUNT	L.				
	Name	LASTNAME, FIRSTNAME M. 3050 S. CHURCH ST		6355 WALKER LANE #508					
	Name	BURLINGTON NC 27215	~	LEXANDRIA VA 22310					
	Name .	(334) 436-8169		Page-1-1-104-1-1-1		łł.			
	Name	Patient Details	Specimen Details	Physicia	Details				
		008/06/10/1972	Oute collected: 09/12/12 1117	ET Ordering					
Recently viewed lab test	t results	April (m/d) 435/61/10	Cate externel: 10/03/12	Referring					
	oring Physician	Gender: F 55% 999999999 Peterst ID: 1234567890	Ownerreported: 10/03/12 1142	114217 0					
	Name		il m						
Aug 12, 2010 Dk 1	Name	General Comments & Additional Infor Clinical Info: Check for Specimen ID	nution						
		Ordered items							
		Comp. Metabolic Panel (14)							
Personal Profile	Calend	76272	RESULT PLAC	ONCE A	REPERDICE INTERNAL				
Current Information	New 10, 2	Comp. Metabolic Panel (14 Glucose, Serum	75	mg/dL	65 - 99				
Patient Name	Conf#125	BC04	20	ng/dL	5 = 26	10			
123 Anystreet St Anystown, US 12345	123 Main, Anytown	Creatinine, Serum Glom Filt Rate, Ret	0.85	mg/dL mL/min/1.7)	0.57 - 1.00				
Update	123-456-3 Change 1	If African-American	+59	mL/min/1.71	>59				
	Schedule	<60 mL/min/1.73 m2	eduction for 3 months defines CKD. Patient	s with eGPR va	lues				
	Search for	>/=60 mL/min/1.73 m	2 may also have CKD i ent. Additional infor	f evidence of	persistent				
	12945	www.kdogi.org.		macaton may be					
		BUN/Creatinine Ratio Sodium, Serum	24 135	mnol/L	8 - 27 135 - 145	1			
		Potassium, Serum	4.1	mmo1/L	3.5 - 5.2				
		Chloride, Serum Carbon Dioxide, Total	105	mmol/L mmol/L	97 = 108 20 = 32	1			
		Calcium, Serum	9.1	mg/dL	8.5 - 10.6				
		Protein, Total, Serum Albunin, Serum	6.2	g/dL g/dL	6.0 - 0.5 3.5 - 5.5				
		Globulin, Total	1.9	g/dL	1.5 - 4.5				
		A/G Ratio Bilirubin, Total	2.3 0.3	mg/dL	1.1 - 2.5 0.1 - 1.2				
		Alkaline Phosphatase, 8 AST (SGOT)	75	10/L 10/L	25 - 150 0 - 50	1			
		AUT (SOPT)	5	10/L	0 - 40	- 3			
		01 CB Labdory Dublin	, Dublin, OH 43036-1296 may contact Branch: 808-2	Dir: Hodina Thread	WEF, HD	-			

# **Continue to Improve Efficiency to Offer the Most Compelling Value in Laboratory Services**



### FIVE PILLAR STRATEGY PILLAR THREE IMPROVE EFFICIENCY

# **Our Focus on Efficiency**

- Comprehensive review of cost structure
- Standardization
  - Lab platforms, instruments and processes
  - o Billing system
- Supply chain optimization
- Automation of pre-analytics
- Facility rationalization
- Propel splitting and sorting robotics



PR>PEL

# Scientific Innovation At Appropriate Pricing



#### FIVE PILLAR STRATEGY PILLAR FOUR SCIENTIFIC INNOVATION AT APPROPRIATE PRICING

# Launched 152 new tests in 2013

# **Recent test introductions**

- BRCA 1/2 Sequencing
- Intelligen NGS Therapeutic Panel
- 4<sup>th</sup> Generation HIV test
- HistoPlus <sup>SM</sup>: Lung Cancer
- GeneSeq(R): Cardiomyopathy NGS panels
- Thiopurine metabolites, expanded Inflammatory Bowel Disease (IBD) offerings
- SNP Microarray-Oncology
- NanoString Prosigna<sup>™</sup> Breast Cancer Prognostic Gene Signature Assay

# Coming in 2014

- HLA by NGS
- NGS Universal Carrier Screening
- NGS Gene Panels

# Development of Knowledge Services



#### FIVE PILLAR STRATEGY PILLAR FIVE THE LABCORP OF THE FUTURE

# **Key Elements**

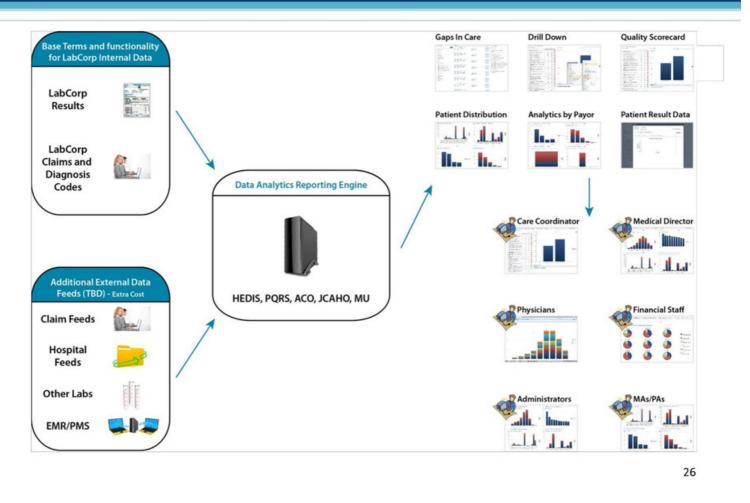
- Transform data into actionable intelligence
- Develop knowledge solutions through delivery of content, resulting in better care at lower cost
  - o BeaconLBS
  - o Population health management/data analytics
  - o Decision support
  - o Personalized medicine
  - o Genetic counseling
  - o Mobile health
  - Connected devices
  - o Care in the home

# FIVE PILLAR STRATEGY PILLAR FIVE BEACONLBS

# BeaconLBS - A platform for health plans and physicians to deliver high quality and appropriate lab services through:

- Access to a high-quality lab-of-choice network
  - Labs-of-choice must meet specific credentialing criteria for certain specialized tests and comply with test coding and billing requirements.
- Physician decision support tools that guide lab and test selection
  - Decision support tools are integrated in *existing* physician workflows which minimizes/eliminates disruption to the physician's office.
  - Our decision support tools can be accessed through (a) our proprietary internet-based multi-lab ordering system; EHR-partner ordering systems; and, labs-of-choice ordering systems.
  - Our clinical guidelines are supported by evidence and expert opinion.
- Clinical and administrative rules engine that supports the health plan's claim adjudication process
  - Our proprietary rules engine interfaces seamlessly with a health plan's claim adjudication system.
  - Rules engine based health plan claims are adjudicated subject to evidencebased guidelines, administrative edits, and labs-of-choice economics. 25

## FIVE PILLAR STRATEGY PILLAR FIVE DATA ANALYTICS TOOLS – BIG DATA ANALYTICS



### FIVE PILLAR STRATEGY PILLAR FIVE POPULATION HEALTH ANALYTICS – BIG DATA ANALYTICS

 Comprehensive platform Healthcare business intelligence across hospital, physician practice and ACO market

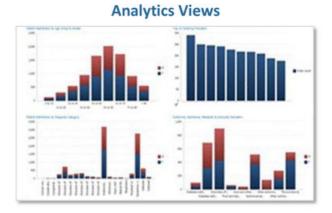
## Robust rules engine and 600+ clinical quality measures

100% compliance to Meaningful Use requirements (EP & EH)

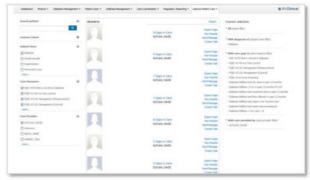
100% compliance to ACO, JCAHO and PQRS reporting requirements

# Real time clinical alerts

Gaps in care alerts for patient populations and at the individual patient level



Gaps-in-Care



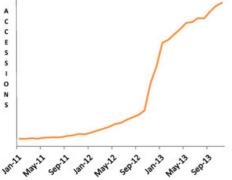
### FIVE PILLAR STRATEGY PILLAR FIVE **CLINICAL DECISION SUPPORT – SMALL DATA ANALYTICS**

- Report augmentation engine for LabCorp
- Translation of medical guidelines and protocols to actionable results
- Individualized, rules-based reporting to reflect patient-specific results

#### Current Programs

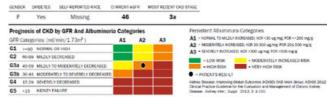
- Kidney Stone Management
- Chronic Kidney Disease
- Cardiovascular Disease
- Metabolic Bone Disease
- **Disorders of Coagulation** 0

#### **CDS ADOPTION SINCE 2011**



#### **Chronic Kidney Disease**

#### Analysis & Treatment Sugges



#### eGFR, Blood Pressure, and Proteinuria

Corn, block pressure, and processmental The regression of cGRR with time is not statistically significant. Current GGRR is 46 mJ, mm/J. 7.7 mE2 corresponding to CKD stage 3a. Multiply GGRR by 1.159 ft patient is Antion. Amountain, Potassium is within goal and has decreased, was 4.0 and now is 3.5 mm/d/L. Glycemic control (HBA fact: 8.9) is not within goal and additional action is indicated. Previous urine protein measurement was second.

#### Bone & Mineral

Bone & Mineral Intact PNI is allowe goal and has not changed significantly, was 68 and now is 67 pg/ml. Phosphorus is within goal and has not changed significantly, was 82 and now is 3.4 mg/dl. Calcium is within goal and has not changed significantly, was 8.8 and now is 8.8 mg/dL. Carbon Droade is tollow goal and has not changed significantly, was 20 and now is 2.1 mm/d/L. KDQ/Q guidelings recommend the measurement of 25-hydroxy vitamin D in patients with CKD.

#### Lipids

Lipids LDL-C is within goal and has not changed significantly, was 50 and now is 43 mg/cL. Trglyceride is above goal and has risen, was 302 and now is 334 mg/cL. Non-HDL Cholesteroi is within goal and has not changed significantly, was 110 and now is 114 mg/cL. HDL-C is within goal and has decreased, was 97 and now is 64 mg/dL.

#### Anemia Hemoglobin is low and has decreased, was 12.0 and now is 11.1

g/dL. Hemoglobin target assumes ESA is not in use.

#### Follow-Up Suggestions for CKD

Recommended by KDOQI guidelines, teast yearly
25 Hudrosy Vitamin D • 25-Hz

Due

Spot Urine Panel (Albumin preferred)
Fe/TIBC (TSAT) and Ferritin with CBC

Treatment Suggestions

Treatment Suggestions

Treatment Suggestions

Treatment Suggestions

Iron deficiency is a comm

measurement of Ferritin and TSAT.

Based upon current eGFR and presence of moderate proteinuna, patient is at high risk for adverse outcomes such as GKD progression. CVD, and mortality. Guidelines suggest a target blood pressure of 130/80 mmHy of less in patients with abbuminaria or proteinuria to reduce cardiovascular risk and CKD progression.

Restrict dist phosphate to 500 - 1000 mg/d. Monitor trend in PTH and consider further therapy if PTH is rising. If not on aikali, begin sodium bicarbonate, one 650 mg pill 2-3 times daily, otherwise increase dose.

Therapeutic lifestyle changes are always valuable to maintain op blood lip/d status (diet, exercise, weight management). Continue statin, if in use.

3 months Hemoglobin A1C
Fasting PTH with Renal Panel
Fasting Lipid Panel

on cause of anemia in CKD. Recommend

### FIVE PILLAR STRATEGY PILLAR FIVE **CLINICAL DECISION SUPPORT – SMALL DATA ANALYTICS**



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### FIVE PILLAR STRATEGY PILLAR FIVE PERSONALIZED MEDICINE

# LabCorp Leadership in Companion Diagnostics

- Therascreen ® K-RAS
- COBAS Taqman HCV 2.0
- HCV Q80K for OLYSIO<sup>™</sup>
- HCV GenoSure® NS3/4A
- PhenoSense<sup>®</sup>, PhenoSense GT<sup>®</sup>
- HERmark<sup>®</sup>
- COBAS EGFR
- Beta-1 Cardiac Receptor Gencaro (atrial fibrillation)

#### FIVE PILLAR STRATEGY PILLAR FIVE GENETIC COUNSELING AND CONSULTING

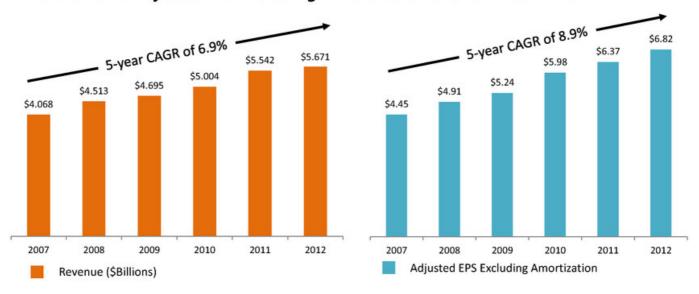
# **Capabilities and Applications**

- Staff of 122 Board-certified genetic counselors and 9 medical geneticists
- Extensive experience in physician and patient counseling about the meaning and interpretation of genetic testing
- Applications include reproductive genetics, BRCA and oncology panels
- Importance of this capability increasing as more complex genetic testing comes to market, and payors, physicians and patients require justification for performing molecular testing and assistance with interpreting results

### CLEAR MISSION THE LABCORP OF THE FUTURE



### **EXCELLENT PERFORMANCE**



#### Revenue and Adjusted EPS Excluding Amortization Growth: 2007 – 2012 1,2,3

1. Excluding the \$0.25 per diluted share impact of restructuring and other special charges and the \$0.27 per diluted share impact from amortization in 2007; excluding the \$0.44 per diluted share impact of restructuring and other special charges and the \$0.31 per diluted share impact from amortization in 2008; excluding the (\$0.09) per diluted share impact of restructuring and other special charges and the \$0.35 per diluted share impact from amortization in 2009; excluding the \$0.26 per diluted share impact of restructuring and other special charges and the \$0.35 per diluted share impact from amortization in 2009; excluding the \$0.26 per diluted share impact for restructuring and other special charges and the \$0.49 per diluted share impact from amortization in 2010; excluding the \$0.72 per diluted share impact from amortization in 2010; excluding the \$0.72 per diluted share impact from a loss on the divestiture of assets and the \$0.51 per diluted share impact from amortization in 2011; excluding the \$0.29 per diluted share impact of restructuring and other special charges impact of restructuring and other special charges and the \$0.27 per diluted share impact from amortization in 2011; excluding the \$0.29 per diluted share impact of restructuring and other special charges and the \$0.54 per diluted share impact from amortization in 2011; excluding the \$0.29 per diluted share impact of restructuring and other special charges and the \$0.54 per diluted share impact from amortization in 2012; excluding the \$0.54 per diluted share impact from amortization in 2012; excluding the \$0.54 per diluted share impact of restructuring and other special charges and the \$0.54 per diluted share impact from amortization in 2012; excluding the \$0.54 per diluted share impact from amortization in 2012; excluding the \$0.54 per diluted share impact from amortization in 2012; excluding the \$0.54 per diluted share impact from amortization in 2012; excluding the \$0.54 per diluted share impact from amortization in 2012; excluding the \$0.55

2. EPS, as presented represents adjusted, non-GAAP financial measures. Diluted EPS, as reported in the Company's Annual Report were: \$3.93 in 2007; \$4.16 in 2008; \$4.98 in 2009; \$5.29 in 2010; \$5.11 in 2011; and \$5.99 in 2012

3. 2008 revenue includes a \$7.5 million adjustment relating to certain historic overpayments made by Medicare for claims submitted by a subsidiary of the Company

#### **Reconciliation of non-GAAP Financial Measures**

(In millions, except per share data)

	2012	2011	<u>2010</u>	2009	2008	<u>2007</u>	2006	2005	2004	2003	2002
Cash flows from operations <sup>1</sup>	\$841.4	\$905.1	\$883.6	\$862.4	\$780.9	\$709.7	\$632.3	\$574.2	\$538.1	\$564.3	\$444.9
Capital expenditures	(173.8)	(145.7)	(126.1)	(114.7)	(156.7)	(142.6)	(115.9)	(93.6)	(95.0)	(83.6)	(74.3)
Free cash flow <sup>2</sup>	667.6	759.4	757.5	747.7	624.2	567.1	516.4	480.6	443.1	480.7	370.6
Weighted average diluted shares outstanding	97.4	101.8	105.4	109.1	111.8	121.3	134.7	144.9	150.7	144.8	144.2
weighted average diluted shares outstanding	97.4	101.8	105.4	109.1	111.0	121.5	1.54.7	144.9	150.7	144.0	144.2

2011 cash flows from operations excludes the \$49.5 million Hunter Labs settlement payment
Free cash flow represents cash flows from operations less capital expenditures



www.LabCorp.con