



# SECOND QUARTER 2018 SUPPLEMENTAL FINANCIAL INFORMATION

8-K FURNISHED JULY 25, 2018

This presentation contains forward-looking statements including but not limited to statements with respect to estimated 2018 guidance and the related assumptions, the impact of various factors on operating and financial results, expected savings and synergies (including from the LaunchPad initiative and as a result of acquisitions), and the opportunities for future growth.

This presentation contains forward-looking statements which are subject to change based on various important factors, including without limitation, competitive actions and other unforeseen changes and general uncertainties in the marketplace, changes in government regulations, including health care reform, customer purchasing decisions, including changes in payer regulations or policies, other adverse actions of governmental and third-party payers, changes in testing guidelines or recommendations, adverse results in material litigation matters, the impact of changes in tax laws and regulations, failure to maintain or develop customer relationships, our ability to develop or acquire new products and adapt to technological changes, failures in information technology systems or data security, challenges in implementing business process changes, employee relations, and the effect of exchange rate fluctuations on international operations.

Actual results could differ materially from those suggested by these forward-looking statements. Laboratory Corporation of America Holdings (the "Company") has no obligation to provide any updates to these forward-looking statements even if its expectations change. Further information on potential factors, risks and uncertainties that could affect the operating and financial results of the Company is included in the Company's Form 10-K for the year ended December 31, 2017, and subsequent Forms 10-Q, including in each case under the heading risk factors, and in the Company's other filings with the SEC. The information in this presentation should be read in conjunction with a review of the Company's filings with the SEC including information in the Company's Form 10-K for the year ended December 31, 2017, and subsequent Forms 10-Q, under the heading MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS.



The Company has provided in this presentation "adjusted" financial information that has not been prepared in accordance with GAAP, including Adjusted EPS, Adjusted Operating Income, Adjusted EBITDA, Free Cash Flow, and certain segment information. The Company believes these adjusted measures are useful to investors as a supplement to, but not as a substitute for, GAAP measures, in evaluating the Company's operational performance. The Company further believes that the use of these non-GAAP financial measures provides an additional tool for investors in evaluating operating results and trends, and growth and shareholder returns, as well as in comparing the Company's financial results with the financial results of other companies. However, the Company notes that these adjusted measures may be different from and not directly comparable to the measures presented by other companies. Reconciliations of these non-GAAP measures to the most comparable GAAP measures are included in the tables accompanying this presentation.

Effective January 1, 2018, the Company adopted the FASB-issued converged standard on revenue recognition (ASC 606), using the full retrospective method. Unless otherwise indicated, all financial results in 2017 and comparisons to financial results in 2017 have been restated in this presentation as if the Company had adopted ASC 606 on January 1, 2017. This accounting change affects the Company's Diagnostics and Drug Development businesses differently; for the enterprise, the accounting change increases revenue, lowers earnings, and has no impact on cash flow.



# SECOND QUARTER CONSOLIDATED RESULTS<sup>(1)</sup>

(DOLLARS IN MILLIONS, EXCEPT PER SHARE DATA)

	2019	Restated for ASC 606 and ASU 2017-17	% Change
	<u>2Q18</u>	<u>2Q17</u>	<u>% Change</u>
Revenue	\$2,866.3	\$2,528.2	13.4% <sup>(5)</sup>
Adjusted Operating Income <sup>(2) (3)</sup>	\$463.5	\$431.1	7.5%
Adjusted Operating Margin	16.2%	17.1%	(90 bps)
Adjusted EPS <sup>(2) (3)</sup>	\$2.98	\$2.43	22.6%
Operating Cash Flow <sup>(4)</sup>	\$367.2	\$310.5	18.3%
Less: Capital Expenditures	( <u>\$87.2</u> )	( <u>\$69.3</u> )	(25.8%)
Free Cash Flow	\$280.0	\$241.2	16.1%

(1) The table presented above reflects the application of ASU 2017-17 for all periods presented. This application increased LabCorp Diagnostics adjusted operating income in the second quarter of 2017 by \$0.5 million and reduced Covance Drug Development adjusted operating income by \$1.2 million. These reclassifications have no impact on the Company's net earnings or its EPS.

(2) Adjusted operating income and adjusted EPS exclude amortization, restructuring charges and special items.

(3) See Reconciliation of non-GAAP Financial Measures on slides 17 – 20.

(4) Operating cash flow in 2017 has been reduced by \$0.1 million as the result of implementation of ASU 2016-18. This amount represents the amount of historical payments made on the Company's zero-coupon subordinated notes deemed to be accreted interest.

(5) The increase in revenue was due to growth from acquisitions of 10.5%, organic growth (total revenue less revenue from acquisitions for the first twelve months after the close of each acquisition) of 2.1%, and the benefit from foreign currency translation of approximately 80 basis points.



#### YEAR-TO-DATE CONSOLIDATED RESULTS<sup>(1)</sup> (DOLLARS IN MILLIONS, EXCEPT PER SHARE DATA)

		and ASU 2017-17	
S	ix Months	Six Months	
Ende	ed 6/30/18	Ended 6/30/17	<u>% Change</u>
Revenue	\$5,714.6	\$4,941.9	15.6% <sup>(5)</sup>
Adjusted Operating Income <sup>(2) (3)</sup>	\$899.3	\$807.8	11.3%
Adjusted Operating Margin	15.7%	16.3%	(60 bps)
Adjusted EPS <sup>(2) (3)</sup>	\$5.75	\$4.57	25.8%
Operating Cash Flow <sup>(4)</sup>	\$522.0	\$536.4	(2.7%)
Less: Capital Expenditures	( <u>\$159.7)</u>	<u>(\$141.5)</u>	(12.9%)
Free Cash Flow	\$362.3	\$394.9	(8.3%)

Restated for ASC 606

(1) The table presented above reflects the application of ASU 2017-17 for all periods presented. This application increased LabCorp Diagnostics adjusted operating income in the first half of 2017 by \$1.3 million and reduced Covance Drug Development adjusted operating income by \$2.3 million. These reclassifications have no impact on the Company's net earnings or its EPS.

(2) Adjusted operating income and adjusted EPS exclude amortization, restructuring charges and special items.

(3) See Reconciliation of non-GAAP Financial Measures on slides 17 – 20.

(4) Operating cash flow in 2017 has been reduced by \$8.0 million as the result of implementation of ASU 2016-18. This amount represents the amount of historical payments made on the Company's zero-coupon subordinated notes deemed to be accreted interest.

(5) The increase in revenue was due to growth from acquisitions of 11.9%, organic growth (total revenue less revenue from acquisitions for the first twelve months after the close of each acquisition) of 2.6%, and the benefit from foreign currency translation of approximately 110 basis points.



		Restated for ASC and ASU 2017-1	
	<u>2Q18</u>	<u>2Q17</u>	% Change
Revenue			
LabCorp Diagnostics	\$1,814.0	\$1,721.1	5.4%
Covance Drug Development <sup>(2)</sup>	\$1,054.2	\$807.5	30.5%
Total Revenue	\$2,866.3	\$2,528.2	13.4%
Adjusted Operating Income <sup>(3) (4)</sup>			
LabCorp Diagnostics	\$376.0	\$375.5	0.1%
Adjusted Operating Margin	20.7%	21.8%	(110 bps)
Covance Drug Development <sup>(2)</sup>	\$123.4	\$88.5	39.4%
Adjusted Operating Margin	11.7%	11.0%	80 bps
Unallocated Corporate Expense	(\$35.9)	(\$32.9)	<u>(9.1%)</u>
Total Adjusted Operating Income	\$463.5	\$431.1	7.5%
Total Adjusted Operating Margin	16.2%	17.1%	(90 bps)

(1) The consolidated revenue and adjusted operating income are presented net of inter-segment transaction eliminations. In addition, the table presented above reflects the application of ASU 2017-17 (presentation of net periodic pension cost) for all periods presented. This application increased LabCorp Diagnostics adjusted operating income in the three-month period ended June 30, 2017 by \$0.5 million and reduced Covance Drug Development adjusted operating income during the same periods by \$1.2 million. These reclassifications have no impact on the Company's net earnings or earnings per share.

(2) Covance Drug Development's results exclude the impact from the wind-down of operations relating to a committed minimum volume contract that expired on October 31, 2015.

(3) Adjusted operating income excludes amortization, restructuring charges and special items.

(4) See Notes to Reconciliation of Non-GAAP Financial Measures on slides 17 - 20.



	Six Months Ended 6/30/18	Restated for ASC 606 and ASU 2017-17 Six Months Ended 6/30/17	<u>% Change</u>
Revenue			
LabCorp Diagnostics	\$3,584.2	\$3,360.8	6.6%
Covance Drug Development <sup>(2)</sup>	\$2,132.6	\$1,581.7	34.8%
Total Revenue	\$5,714.6	\$4,941.9	15.6%
Adjusted Operating Income <sup>(3) (4</sup> LabCorp Diagnostics Adjusted Operating Margin	) \$740.0 <i>20.6%</i>	<b>\$717.3</b> 21.3%	3.2% (70 bps)
Covance Drug Development <sup>(2)</sup>	\$231.4	\$156.6	47.8%
Adjusted Operating Margin	10.9%	9.9%	100 bps
Unallocated Corporate Expense	(\$72.1)	(\$66.1)	<u>(9.1%)</u>
Total Adjusted Operating Incon Total Adjusted Operating Margin	ne \$899.3 15.7%	<b>\$807.8</b> 16.3%	<b>11.3%</b> (60 bps)

(1) The consolidated revenue and adjusted operating income are presented net of inter-segment transaction eliminations. In addition, the table presented above reflects the application of ASU 2017-17 (presentation of net periodic pension cost) for all periods presented. This application increased LabCorp Diagnostics adjusted operating income in the six-month period ended June 30, 2017 by \$1.3 million and reduced Covance Drug Development adjusted operating income during the same periods by \$2.3 million. These reclassifications have no impact on the Company's net earnings or earnings per share.

(2) Covance Drug Development's results exclude the impact from the wind-down of operations relating to a committed minimum volume contract that expired on October 31, 2015.

(3) Adjusted operating income exclude amortization, restructuring charges and special items.

(4) See Notes to Reconciliation of Non-GAAP Financial Measures on slides 17 - 20.



		ited for AS I ASU 2017			
	<u>2Q17</u>	<u>3Q17</u>	<u>4Q17</u>	<u>1Q18</u>	<u>2Q18</u>
Total Depreciation	\$73.5	\$76.4	\$78.5	\$78.3	\$77.3
Total Amortization <sup>(1)</sup>	\$51.4	\$54.6	\$62.9	\$62.3	\$58.5
Total Adjusted EBITDA <sup>(2)</sup>	\$509.6	\$511.8	\$512.7	\$517.2	\$543.9
Total Debt to Last Twelve Months Adjusted EBITDA <sup>(2)(3)</sup>	3.2x	3.6x	3.3x	3.3x	3.1x
Total Net Debt to Last Twelve Months Adjusted EBITDA <sup>(2)</sup>	<sup>(3)(4)</sup> 3.1x	3.4x	3.2x	3.1x	3.0x

(1) Excludes amortization of deferred financing fees.

(2) Adjusted EBITDA excludes restructuring charges and special items. See reconciliation on slide 16.

(3) Leverage ratios beginning with the third quarter of 2017 include Chiltern Adjusted EBITDA from the twelve months prior to the relevant period on a pro forma basis.

(4) Net debt equals total debt less cash and cash equivalents.



Trailing Twelve Month (TTM) Results								
Net Orders Net Book-to-Bill								
TTM Ending June 30, 2018 <sup>(2)</sup>	\$4.9 billion	1.22x						
TTM Ending March 31, 2018 <sup>(2)</sup>	\$4.8 billion	1.29x						
TTM Ending December 31, 2017 <sup>(2)</sup>	\$4.6 billion	1.34x						

	Backlog	Estimated revenue expected to convert from backlog in the next twelve months
As of June 30, 2018	\$9.0 billion	\$3.7 billion
As of March 31, 2018 <sup>(3)</sup>	\$9.2 billion	\$3.7 billion
As of December 31, 2017	\$8.7 billion	

(1) Results shown include the impact from cancellations and foreign currency translation.

(2) Includes results from Chiltern following the closing of the acquisition on September 1, 2017.

(3) Included backlog from the acquisition of Global Specimen Solutions of approximately \$65 million.



Trailing Twelve Month (TTM) Results								
Net Orders Net Book-to-Bil								
TTM Ending June 30, 2018 <sup>(2)</sup>	\$4.2 billion	1.24x						
TTM Ending March 31, 2018 <sup>(2)</sup>	\$4.3 billion	1.34x						
TTM Ending December 31, 2017 <sup>(2)</sup>	\$4.1 billion	1.36x						
TTM Ending September 30, 2017 <sup>(2)</sup>	\$3.8 billion	1.33x						
TTM Ending June 30, 2017	\$3.4 billion	1.23x						

	Backlog	Estimated revenue expected to convert from backlog in the next twelve months
As of June 30, 2018	\$7.3 billion	\$3.0 billion
As of March 31, 2018 <sup>(3)</sup>	\$7.6 billion	\$3.1 billion
As of December 31, 2017	\$7.1 billion	\$2.8 billion
As of September 30, 2017 <sup>(4)</sup>	\$6.8 billion	\$2.7 billion
As of June 30, 2017	\$5.5 billion	\$2.1 billion

(1) Results shown include the impact from cancellations and foreign currency translation.

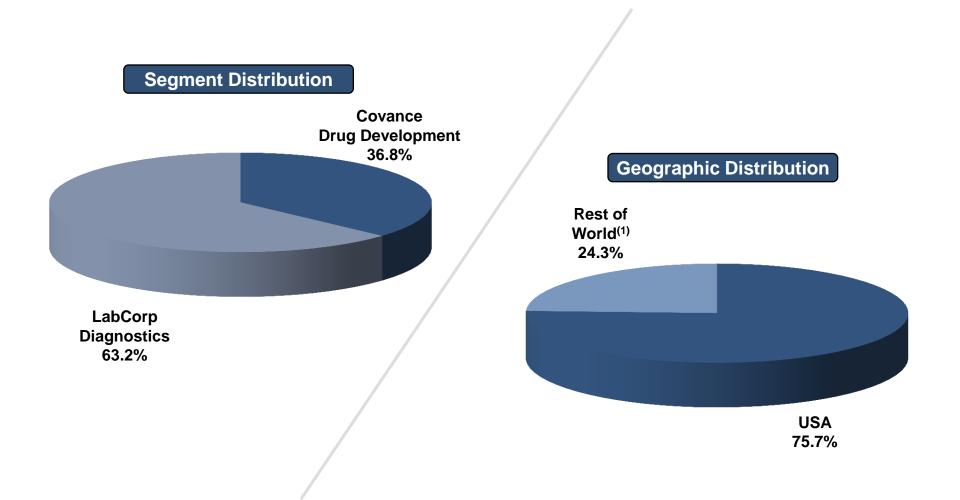
(2) Includes results from Chiltern following the closing of the acquisition on September 1, 2017.

(3) Included backlog from the acquisition of Global Specimen Solutions of approximately \$65 million.

(4) Included backlog from the acquisition of Chiltern of approximately \$1.0 billion.



## **SECOND QUARTER 2018 REVENUE DISTRIBUTION**





	<u>Dollars</u>	Year over Year <u>% Growth</u>
<u>Consolidated</u>		
Revenue, as Reported Foreign Exchange Impact	\$2,866 (\$19)	13.4% (0.8%)
Revenue, Constant Currency	\$2,847	12.6%
LabCorp Diagnostics		
Revenue, as Reported	\$1,814 (\$5)	5.4%
Foreign Exchange Impact Revenue, Constant Currency	(\$5)	<u>(0.3%)</u> 5.1%
Covance Drug Development		
Revenue, as Reported <u>Foreign Exchange Impact</u> Revenue, Constant Currency	\$1,054 <u>(\$15)</u> \$1,039	30.5% <u>(1.8%)</u> 28.7%

(1) Does not tie due to rounding.



	<u>Dollars</u>	Year over Year <u>% Growth</u>
<u>Consolidated</u>		
Revenue, as Reported Foreign Exchange Impact	\$5,715 <u>(\$55)</u>	15.6% <u>(1.1%)</u> 14.5%
Revenue, Constant Currency	\$5,660	14.5 %
Revenue, as Reported <u>Foreign Exchange Impact</u> Revenue, Constant Currency	\$3,584 <u>(\$10)</u> \$3,575	6.6% <u>(0.3%)</u> 6.4%
Covance Drug Development		
Revenue, as Reported <u>Foreign Exchange Impact</u> Revenue, Constant Currency	\$2,133 <u>(\$45)</u> \$2,088	34.8% <u>(2.9%)</u> 32.0%

(1) Does not tie due to rounding



## 2017 QUARTERLY SEGMENT FINANCIAL RESULTS RESTATED FOR ASC 606 AND ASU 2017-17<sup>(1)</sup>

(Dollars in millions, except per share data)	Months Ended ch 31, 2017	ree Months Ended June 30, 2017	ree Months Ended ptember 30, 2017	nree Months Ended ecember 31, 2017	Welve Months Ended December 31, 2017
LabCorp Diagnostics (2)					
Revenues	\$ 1,639.7	\$ 1,721.1	\$ 1,754.7	\$ 1,742.7	\$ 6,858.2
Adjusted Operating Income	\$ 341.8	\$ 375.5	\$ 374.3	\$ 357.0	\$ 1,448.6
Adjusted Operating Margin	20.8%	21.8%	21.3%	20.5%	21.1%
Covance Drug Development (3)					
Revenues	\$ 774.2	\$ 807.5	\$ 867.1	\$ 1,002.8	\$ 3,451.6
Adjusted Operating Income	\$ 68.1	\$ 88.5	\$ 93.8	\$ 110.9	\$ 361.3
Adjusted Operating Margin	8.8%	11.0%	10.8%	11.1%	10.5%
Consolidated (2) (3)					
Revenues	\$ 2,413.7	\$ 2,528.2	\$ 2,621.4	\$ 2,744.7	\$ 10,308.0
Adjusted Segment Operating Income	\$ 409.9	\$ 464.0	\$ 468.1	\$ 467.9	\$ 1,809.9
Unallocated corporate expense	\$ (33.2)	\$ (32.9)	\$ (36.2)	\$ (35.2)	\$ (137.5)
Consolidated Adjusted Operating Income	\$ 376.7	\$ 431.1	\$ 431.9	\$ 432.7	\$ 1,672.4
Adjusted Operating Margin	15.6%	17.1%	16.5%	15.8%	16.2%
Adjusted EPS	\$ 2.13	\$ 2.43	\$ 2.37	\$ 2.31	\$ 9.25

(1) The table presented above reflects the application of ASU 2017-17 for all periods presented.

(2) In LabCorp Diagnostics, the impact of ASC 606 reduced revenue and increased margins, as bad debt is treated as a reduction in revenue rather than selling, general and administrative expense. This accounting change had no impact on adjusted operating income or cash flow.

(3) In Covance Drug Development, the impact of ASC 606 increased backlog, revenue and cost of revenue due to the inclusion of investigator fees and other pass-through expenses in all categories. In addition, the inclusion of investigator fees and other pass-through expenses changes the underlying percentage of completion calculation used to recognize revenue. As a result, the restated financials for 2017 reflect lower operating margins and a deferral of previously recognized earnings. This accounting change had no impact on cash flow.



#### LABORATORY CORPORATION OF AMERICA HOLDINGS AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS -RESTATED FOR ASC 606 AND ASU 2017-17

(Dollars in Millions, except per share data)

	Quarter Ended March 31, 2017	Quarter Ended June 30, 2017	Quarter Ended September 30, 2017	•		<del>-</del>
Total revenues	\$ 2,413.7	\$ 2,528.2	\$ 2,621.4	\$ 2,744.7	\$ 10,308.0	The table presented includes
Total cost of revenues	1,701.2	1,750.2	1,837.2	1,927.6	7,216.2	
Gross profit	712.5	778.0	784.2	817.1	3,091.8	approximately \$79.7 million of special
Selling, general and administrative expenses	342.9	357.7	381.3	417.3	1,499.2	items in selling,
Amortization of intangibles and other assets	47.6	51.4	54.6	62.9	216.5	general and
Restructuring and other special charges	3.9	39.1	21.6	6.3	70.9	administrative
Operating income Other income (expense):	318.1	329.8	326.7	330.6	1,305.2	expenses in full-year 2017.
Interest expense	(52.4	(55.0)	(59.9)	(67.8)	(235.1)	
Equity method income, net	2.3	4.5	3.2	1.3	11.3	
Investment income	0.3	0.4	0.7	0.7	2.1	
Other, net	(3.0)	(0.5)	(3.9)	1.4	(6.0)	
Earnings before income taxes	265.3	279.2	266.8	266.2	1,077.5	
Provision (benefit) for income taxes	82.0	94.1	92.5	(424.0)	(155.4)	
Net earnings Less: Net earnings attributable to the noncontrolling	183.3	185.1	174.3	690.2	1,232.9	
interest	(0.3)	(0.3)	(2.8)	(2.4)	(5.8)	
Net earnings attributable to Laboratory Corporation of America Holdings	\$ 183.0	\$ 184.8	\$ 171.5	\$ 687.8	\$ 1,227.1	
Basic earnings per common share	\$ 1.79	\$ 1.80	\$ 1.68	\$ 6.73	\$ 11.99	
Diluted earnings per common share	\$ 1.75	\$ 1.78	\$ 1.65	\$ 6.63	\$ 11.81	
Weighted average basic shares outstanding	102.5	102.4	102.3	102.2	102.4	
Weighted average diluted shares outstanding	104.3	103.7	103.7	103.7	103.9	14 <b>LabCorp</b>

	Prior Guidance (assumes foreign exchange rates effective as of March 31, 2018)	<b>Current Guidance</b> (assumes foreign exchange rates effective as of June 30, 2018)
Total revenue growth <sup>(1)</sup> :	10.0% – 12.0% <sup>(3)</sup>	10.5% — 11.5% <sup>(4)</sup>
LabCorp Diagnostics revenue growth <sup>(1)</sup> :	3.5% – 5.5% <sup>(5)</sup>	3.0% – 4.5% <sup>(6)</sup>
Covance Drug Development revenue growth <sup>(1)</sup> :	21.0% – 25.0% <sup>(7)</sup>	23.0% – 26.0% <sup>(8)</sup>
Adjusted EPS <sup>(2)</sup> :	\$11.30 - \$11.70	\$11.35 – \$11.65
Free cash flow:	\$1.1 billion – \$1.2 billion	\$1.1 billion – \$1.2 billion

(1) Calculated based on the restatement of revenue in 2017 related to the Company's adoption of ASC 606 effective January 1, 2018.

- (2) Excludes the impact from amortization, restructuring charges and special items.
- (3) Included the benefit of approximately 90 basis points of foreign currency translation.
- (4) Includes the benefit of approximately 50 basis points of foreign currency translation.
- (5) Included the benefit of approximately 20 basis points of foreign currency translation.
- (6) Includes the benefit of approximately 20 basis points of foreign currency translation.
- (7) Included the benefit of approximately 230 basis points of foreign currency translation.
- (8) Includes the benefit of approximately 110 basis points of foreign currency translation.



	Restat and				
LabCorp Operating Income	<b>2Q17</b> \$329.8	<u>3Q17</u> \$326.7	<u>4Q17</u> \$330.6	<u>1<b>Q18</b></u> \$305.4	<u>2Q18</u> \$369.2
Add:					
Restructuring and other special charges	\$39.1	\$21.6	\$6.3	\$14.3	\$12.2
Other special charges <sup>(1)</sup>	\$10.8	\$29.0	\$32.8	\$53.7	\$23.7
Depreciation	\$73.5	\$76.4	\$78.5	\$78.3	\$77.3
Amortization	\$51.4	\$54.6	\$62.9	\$62.3	\$58.5
Equity method income, net	\$4.5	\$3.2	\$1.3	\$2.5	\$3.0
Depreciation and amortization of equity method investments	\$0.5	\$0.3	\$0.3	\$0.7	\$0.0
Adjusted EBITDA	\$509.6	\$511.8	\$512.7	\$517.2	\$543.9

(1) Other special charges as disclosed by the Company in its quarterly earnings releases.



## **RECONCILIATION OF NON-GAAP FINANCIAL MEASURES**

#### LABORATORY CORPORATION OF AMERICA HOLDINGS

**Reconciliation of Non-GAAP Financial Measures** 

(Dollars in millions, except per share data)

	Three Months Ended June 30,				Six Months Ended June 30,			
Adjusted Operating Income	2018		2017		2018		2017	
Operating income	\$	369.2	\$	329.8	\$	674.6	\$	647.9
Acquisition-related costs		19.7		8.0		37.6		12.4
Restructuring and other special charges		12.2		39.1		26.5		43.0
Consulting fees and executive transition expenses		1.4		-		4.5		-
Special tax reform bonus for employees		-		-		31.1		-
LaunchPad system implementation costs		2.5		2.8		4.2		5.5
Amortization of intangibles and other assets		58.5		51.4		120.8		99.0
Adjusted operating income	\$	463.5	\$	431.1	\$	899.3	\$	807.8
Adjusted EPS								
Diluted earnings per common share	\$	2.27	\$	1.78	\$	3.94	\$	3.54
Restructuring and special items		0.26		0.32		0.76		0.38
Tax reform act adjustments		0.01		-		0.15		-
Amortization expense		0.44		0.33		0.90		0.65
Adjusted EPS	\$	2.98	\$	2.43	\$	5.75	\$	4.57



#### LABORATORY CORPORATION OF AMERICA HOLDINGS Reconciliation of Non-GAAP Financial Measures (Dollars in millions)

	Three Months Ended June 30,				Six Months Ended June 30,			
Free Cash Flow:	2018		2017		2018		2017	
Net cash provided by operating activities (1)	\$	367.2	\$	310.5	\$	522.0	\$	536.4
Less: Capital expenditures		(87.2)		(69.3)		(159.7)		(141.5)
Free cash flow	\$	280.0	\$	241.2	\$	362.3	\$	394.9

(1) Operating cash flow in 2017 has been reduced by \$0.1 million and \$8.0 million for the three and six months ended June 30, 2017 as the result of implementation of ASU 2016-18. These amounts represent the historical payments made upon conversion of the Company's zero-coupon subordinated notes deemed to be accreted interest.



1) During the second quarter of 2018, the Company recorded net restructuring and other special charges of \$12.2 million. The charges included \$11.8 million in severance and other personnel costs along with \$1.3 million in costs associated with facility closures and general integration initiatives. The Company reversed previously established reserves of \$0.7 million in unused severance reserves and \$0.2 million in unused facility reserves.

The Company incurred integration and other related costs of \$19.7 million primarily relating to the Chiltern acquisition as well as the planned sale of the Company's Food Solutions business. The Company also incurred \$1.4 million in consulting expenses relating to fees incurred as part of its integration and management transition costs. In addition, the Company recorded \$2.5 million of non-capitalized costs associated with the implementation of a major system as part of its LaunchPad business process improvement initiative. These items increased selling, general and administrative expenses by \$23.7 million.

The after tax impact of these charges decreased net earnings for the quarter ended June 30, 2018, by \$27.2 million and diluted earnings per share by \$0.26 (\$27.2 million divided by 103.0 million shares).

During the first quarter of 2018, the Company recorded net restructuring and other special charges of \$14.3 million. The charges included \$11.3 million in severance and other personnel costs along with \$1.2 million in costs associated with facility closures and general integration initiatives and \$2.3 million in impairment to land held for sale. The Company reversed previously established reserves of \$0.5 million in unused facility reserves.

The Company incurred integration and other related costs of \$17.9 million primarily relating to the Chiltern acquisition. The Company also incurred \$3.1 million in consulting expenses relating to fees incurred as part of its integration and management transition costs. During the quarter, the Company paid a special one-time bonus of \$31.0 million to its non-bonus eligible employees in recognition of the benefits the Company is receiving from the passage of the Tax Cuts and Jobs Act of 2017 (TCJA). In addition, the Company incurred \$1.7 million of non-capitalized costs associated with the implementation of a major system as part of its LaunchPad business process improvement initiative. These items increased cost of sales by \$24.8 million and selling, general and administrative expenses by \$28.9 million.

The after tax impact of these combined charges decreased net earnings for the six months ended June 30, 2018, by \$78.6 million and diluted earnings per share by \$0.76 (\$78.6 million divided by 103.3 million shares).



2) During the second quarter of 2017, the Company recorded net restructuring and other special charges of \$39.1 million. The charges included \$19.9 million in severance and other personnel costs along with \$4.2 million in costs associated with facility closures and general integration initiatives. The Company reversed previously established reserves of \$0.1 million in unused facility reserves. The Company also recognized an asset impairment loss of \$15.1 million related to the termination of a software development project.

The Company incurred legal and other costs of \$5.7 million relating to recent acquisition activity. The Company also recorded \$2.3 million in consulting expenses relating to fees incurred as part of its Covance integration and compensation analysis. In addition, the Company incurred \$2.8 million of non-capitalized costs associated with the implementation of a major system as part of its LaunchPad business process improvement initiative (all recorded in selling, general and administrative expenses).

The after tax impact of these charges decreased net earnings for the quarter ended June 30, 2017, by \$32.9 million and diluted earnings per share by \$0.32 (\$32.9 million divided by 103.7 million shares).

During the first quarter of 2017, the Company recorded net restructuring and other special charges of \$3.9 million. The charges included \$2.7 million in severance and other personnel costs along with \$1.6 million in costs associated with facility closures and general integration initiatives. The Company reversed previously established reserves of \$0.4 million in unused severance reserves.

The Company incurred legal and other costs of \$0.9 million relating to recently completed acquisitions. The Company also recorded \$2.6 million in consulting expenses relating to fees incurred as part of its Covance integration and compensation analysis, along with \$0.9 million in short-term equity retention arrangements relating to the acquisition of Covance. In addition, the Company incurred \$2.7 million of non-capitalized costs associated with the implementation of a major system as part of LaunchPad (all recorded in selling, general and administrative expenses).

The after tax impact of these combined charges decreased net earnings for the six months ended June 30, 2017, by \$39.8 million and diluted earnings per share by \$0.38 (\$39.8 million divided by 104.0 million shares).

3) The Company continues to grow the business through acquisitions and uses Adjusted EPS excluding amortization as a measure of operational performance, growth and shareholder returns. The Company believes adjusting EPS for amortization provides investors with better insight into the operating performance of the business. For the quarters ended June 30, 2018 and 2017, intangible amortization was \$58.5 million and \$51.4 million, respectively (\$44.9 million and \$34.8 million net of tax, respectively) and decreased EPS by \$0.44 (\$44.9 million divided by 103.0 million shares), respectively. For the six months ended June 30, 2018 and 2017, intangible amortization was \$120.8 million and \$99.0 million, respectively (\$92.5 million and \$67.2 million net of tax, respectively) and decreased EPS by \$0.90 (\$92.5 million divided by 103.3 million shares) and \$0.33 (\$33.4 million shares) and \$0.65 (\$67.2 million divided by 104.0 million shares), respectively.

