



THIRD QUARTER 2015 SUPPLEMENTAL FINANCIAL INFORMATION

8-K FILED OCTOBER 26, 2015

FORWARD LOOKING STATEMENT

This presentation contains forward-looking statements which are subject to change based on various important factors, including without limitation, competitive actions in the marketplace, adverse actions of governmental and other third-party payers and the results from the Company's acquisition of Covance.

Actual results could differ materially from those suggested by these forward-looking statements. Further information on potential factors that could affect LabCorp's operating and financial results is included in the Company's Form 10-K for the year ended December 31, 2014, and the Company's Form 10-Q for the quarter ended June 30, 2015, including under the heading risk factors, and in the Company's other filings with the SEC, as well as in the risk factors included in Covance's filings with the SEC. The Company has no obligation to provide any updates to these forward-looking statements even if its expectations change.



OPERATING SEGMENT OVERVIEW

LabCorp Diagnostics

The LabCorp Diagnostics segment includes historical LabCorp business units, excluding its Clinical Trials operations (which are part of the Covance Drug Development segment), and including the Nutritional Chemistry and Food Safety operations acquired as part of the Covance acquisition.

Covance Drug Development

The Covance Drug Development segment includes historical Covance business units, excluding its Nutritional Chemistry and Food Safety operations (which are part of the LabCorp Diagnostics segment), and including the LabCorp Clinical Trials operations.



THIRD QUARTER CONSOLIDATED RESULTS

(DOLLARS IN MILLIONS, EXCEPT PER SHARE DATA)

The following consolidated results include Covance as of February 19, 2015; prior to February 19, 2015, all consolidated results exclude Covance

| | <u>3Q15</u> | <u>3Q14</u> | <u>% Change</u> |
|--|------------------|------------------|-----------------|
| Net Revenue Adjusted Operating Income ^{(1) (2)} Adjusted Operating Margin Adjusted EPS ^{(1) (2)} | \$2,269.9 | \$1,551.8 | 46.3% |
| | \$385.5 | \$271.0 | 42.3% |
| | 17.0% | <i>17.5%</i> | (50 bps) |
| | \$2.07 | \$1.80 | 15.0% |
| Operating Cash Flow | \$288.0 | \$175.6 | 64.0% |
| Less: Capital Expenditures | (<u>\$67.8)</u> | (<u>\$52.6)</u> | 28.9% |
| Free Cash Flow | \$220.2 | \$123.0 | 79.0% |



⁽¹⁾ Adjusted Operating Income and Adjusted EPS exclude amortization, restructuring and special items

⁽²⁾ See Reconciliation of non-GAAP Financial Measures on slides 15 - 18

YEAR-TO-DATE CONSOLIDATED RESULTS

(DOLLARS IN MILLIONS, EXCEPT PER SHARE DATA)

The following consolidated results include Covance as of February 19, 2015; prior to February 19, 2015, all consolidated results exclude Covance

| N | Nine Months | | |
|--|--------------------|-------------------|----------|
| <u>En</u> | ded 9/30/15 | Ended 9/30/14 | % Change |
| Net Revenue | \$6,260.9 | \$4,498.9 | 39.2% |
| Adjusted Operating Income ^{(1) (2)} | \$1,078.8 | \$778.3 | 38.6% |
| Adjusted Operating Margin | 17.2% | 17.3% | (10 bps) |
| Adjusted EPS ^{(1) (2)} | \$5.94 | \$5.15 | 15.3% |
| | | | |
| Operating Cash Flow(3) | \$597.8 | \$525.3 | 13.8% |
| Less: Capital Expenditures | (<u>\$170.7)</u> | (<u>\$157.2)</u> | 8.6% |
| Free Cash Flow | \$427.1 | \$368.1 | 16.0% |
| Free Cash Flow, Excluding | | | |
| Acquisition-Related Charges(4) | \$580.6 | \$368.1 | 57.7% |



⁽¹⁾ Adjusted Operating Income and Adjusted EPS exclude amortization, restructuring and special items

⁽²⁾ See Reconciliation of non-GAAP Financial Measures on slides 15 - 18

⁽³⁾ Operating cash flow in the first quarter of 2015 is negatively impacted by \$153.5 million of non-recurring items related to the Covance acquisition

⁽⁴⁾ Adjusted for \$153.5 million of non-recurring items related to the Covance acquisition in the first quarter of 2015

THIRD QUARTER PRO FORMA SEGMENT RESULTS

(DOLLARS IN MILLIONS)

| | <u>3Q15</u> | <u>3Q14</u> | % Change |
|--|-------------|-------------|----------|
| Net Revenue | | | |
| LabCorp Diagnostics | \$1,600.9 | \$1,526.9 | 4.8% |
| Covance Drug Development | \$669.0 | \$652.0 | 2.6% |
| Total Net Revenue | \$2,269.9 | \$2,178.9 | 4.2% |
| Adjusted Operating Income ^{(1) (2)} | | | |
| LabCorp Diagnostics | \$330.2 | \$305.6 | 8.0% |
| Adjusted Operating Margin | 20.6% | 20.0% | 60 bps |
| Covance Drug Development | \$97.0 | \$88.4 | 9.7% |
| Adjusted Operating Margin | 14.5% | 13.6% | 90 bps |
| Unallocated Corporate Expense | (\$41.7) | (\$43.1) | (3.2%) |
| Total Adjusted Operating Income | \$385.5 | \$350.9 | 9.9% |
| Total Adjusted Operating Margin | 17.0% | 16.1% | 90 bps |

⁽¹⁾ Adjusted Operating Income excludes amortization, restructuring and special items



⁽²⁾ See Reconciliation of non-GAAP Financial Measures on slides 15 - 18

YEAR-TO-DATE PRO FORMA SEGMENT RESULTS

(DOLLARS IN MILLIONS)

| | Nine Months Ended 9/30/15 | Nine Months Ended 9/30/14 | % Change |
|--|------------------------------|------------------------------|----------|
| Net Revenue | | | |
| LabCorp Diagnostics | \$4,659.2 | \$4,435.3 | 5.0% |
| Covance Drug Development | \$1,937.3 | \$1,950.4 | (0.7%) |
| Total Net Revenue | \$6,596.5 | \$6,385.7 | 3.3% |
| Adjusted Operating Income ^{(1) (2)} | | | |
| LabCorp Diagnostics | \$977.6 | \$879.4 | 11.2% |
| Adjusted Operating Margin | 21.0% | 19.8% | 120 bps |
| Covance Drug Development | \$261.1 | \$250.5 | 4.2% |
| Adjusted Operating Margin | 13.5% | 12.8% | 70 bps |
| Unallocated Corporate Expense | (\$129.6) | (\$124.3) | 4.3% |
| Total Adjusted Operating Incom | ne \$1,109.1 | \$1,005.6 | 10.3% |
| Total Adjusted Operating Margin | 16.8% | 15.7% | 110 bps |

⁽¹⁾ Adjusted Operating Income excludes amortization, restructuring and special items



⁽²⁾ See Reconciliation of non-GAAP Financial Measures on slides 15 - 18

SELECT FINANCIAL METRICS

(DOLLARS IN MILLIONS)

The following consolidated results include Covance as of February 19, 2015; prior to February 19, 2015, all consolidated results exclude Covance

| | <u>3Q14</u> | <u>4Q14</u> | <u>1Q15</u> | <u>2Q15</u> | <u>3Q15</u> |
|---|-------------|-------------|-------------|-------------|-------------|
| Total Depreciation | \$38.9 | \$40.8 | \$54.3 | \$70.5 | \$72.2 |
| Total Amortization ⁽¹⁾ | \$18.3 | \$15.4 | \$32.4 | \$46.6 | \$47.1 |
| Total Adjusted EBITDA ⁽²⁾ | \$314.2 | \$295.1 | \$360.1 | \$463.4 | \$460.0 |
| Total Debt to Last Twelve Months Adjusted EBITDA(2) (3) | 2.5x | 2.5x | 4.2x | 4.0x | 3.8x |
| Total Net Debt to Last Twelve Months Adjusted EBITDA ⁽²⁾ | (3) 2.0x | 2.0x | 3.9x | 3.6x | 3.4x |



⁽¹⁾ Excludes amortization of deferred financing fees

⁽²⁾ Adjusted EBITDA excludes restructuring and special items

⁽³⁾ Leverage ratios in 2015 include Covance Adjusted EBITDA from the twelve months prior to the relevant period on a pro forma basis

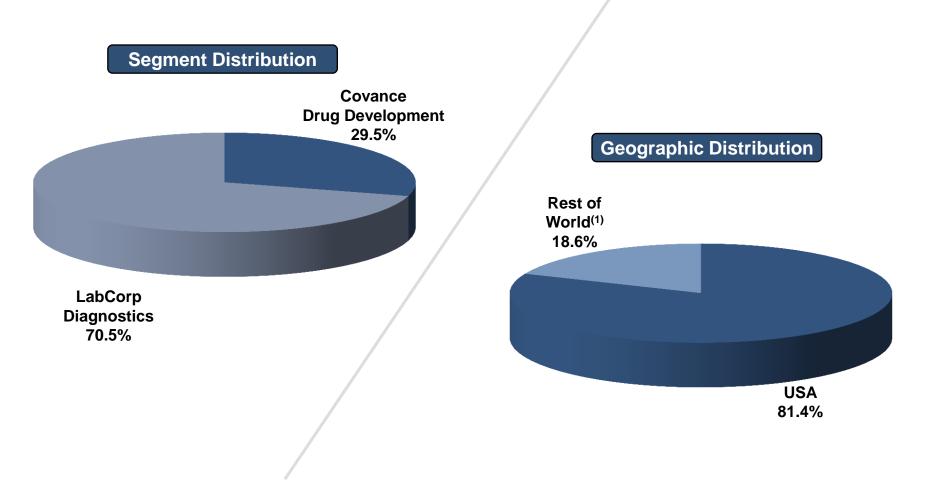
COVANCE DRUG DEVELOPMENT: SELECT FINANCIAL METRICS(1)

(DOLLARS IN MILLIONS)

| Backlog at 6/30/15 | \$6,595 |
|---|---------|
| Third Quarter 2015 Covance Drug Development Net Revenue | (669) |
| Third Quarter 2015 Net Orders | 811 |
| Foreign Exchange Impact | (84) |
| Backlog at 9/30/15 | \$6,653 |
| | |
| Third Quarter 2015 Net Book-to-Bill | 1.21 |



THIRD QUARTER 2015 NET REVENUE DISTRIBUTION





THIRD QUARTER 2015 FOREIGN EXCHANGE IMPACT TO PRO FORMA NET REVENUE⁽¹⁾

(DOLLARS IN MILLIONS)

| | Dollars | Year over Year % Growth |
|--|-----------------------------------|-----------------------------|
| Consolidated | | |
| Net Revenue, as Reported Foreign Exchange Impact Net Revenue, Constant Currency | \$2,270 \$39 \$2,309 | 4.2% 1.8% 6.0% |
| LabCorp Diagnostics | | |
| Net Revenue, as Reported <u>Foreign Exchange Impact</u> Net Revenue, Constant Currency | \$1,601 <u>\$15</u> \$1,616 | 4.8% <u>1.0%</u> 5.8% |
| Covance Drug Development | | |
| Net Revenue, as Reported Foreign Exchange Impact Net Revenue, Constant Currency | \$669 \$24 \$693 | 2.6% 3.7% 6.3% |



YEAR-TO-DATE 2015 FOREIGN EXCHANGE IMPACT TO PRO FORMA NET REVENUE⁽¹⁾

(DOLLARS IN MILLIONS)

| | <u>Dollars</u> | Year over Year % Growth |
|--|------------------|-------------------------|
| <u>Consolidated</u> | | |
| Net Revenue, as Reported Foreign Exchange Impact | \$6,597 \$116 | 3.3% 1.8% |
| Net Revenue, Constant Currency | \$6,713 | 5.1% |
| <u>LabCorp Diagnostics</u> | | |
| Net Revenue, as Reported | \$4,659 | 5.0% |
| Foreign Exchange Impact | \$36 | 0.8% |
| Net Revenue, Constant Currency | \$4,695 | 5.8% |
| Covance Drug Development | | |
| Net Revenue, as Reported | \$1,937 | (0.7%) |
| Foreign Exchange Impact | \$80 | 4.1% |
| Net Revenue, Constant Currency | \$2,017 | 3.4% |



2015 FINANCIAL GUIDANCE

Excluding the impact of amortization, restructuring and special items, guidance for 2015 is:

| | Prior Guidance (assumes foreign exchange rates effective as of June 30, 2015) | Current Guidance (assumes foreign exchange rates effective as of September 30, 2015) |
|--|---|--|
| Total net revenue growth: | 40% - 42% ⁽¹⁾ | Approximately 41% ⁽²⁾ |
| LabCorp Diagnostics net revenue growth: | 3.5% - 5.5% ⁽³⁾ | 4.5% - 5.5% ⁽⁴⁾ |
| Covance Drug Development net revenue growth: | $(1.5\%) - 0.5\%^{(5)}$ | (0.5%) - 0.5% ⁽⁶⁾ |
| Adjusted EPS: | \$7.75 - \$8.00 | \$7.80 - \$7.95 |
| Operating cash flow: | \$990 Million - \$1,015 Million ⁽⁷⁾ | \$970 Million - \$995 Million ⁽⁷⁾ |
| Capital expenditures: | \$270 Million - \$295 Million | \$250 Million - \$275 Million |
| Free cash flow: | \$695 Million - \$745 Million ⁽⁷⁾ | \$695 Million - \$745 Million ⁽⁷⁾ |
| Free cash flow, excluding net non-recurring acquisition items: | \$815 Million - \$865 Million ⁽⁸⁾ | \$815 Million - \$865 Million ⁽⁸⁾ |

- (1) Net revenue growth was adjusted for approximately 190 basis points of negative currency impact.
- (2) Net revenue growth is adjusted for approximately 220 basis points of negative currency impact.
- (3) Net revenue growth was adjusted for approximately 70 basis points of negative currency impact.
- (4) Net revenue growth is adjusted for approximately 90 basis points of negative currency impact.
- (5) Net revenue growth versus full year 2014 net revenue, and was adjusted for approximately 320 basis points of negative currency impact.
- (6) Net revenue growth versus full year 2014 net revenue, and is adjusted for approximately 350 basis points of negative currency impact.
- 7) Negatively impacted by approximately \$120 million of net non-recurring items related to the Covance acquisition
- (8) Adjusted for \$120 million of net non-recurring items related to the Covance acquisition



2014 PRO FORMA SEGMENT NET REVENUE RECONCILIATION

(DOLLARS IN MILLIONS)

| | <u>1Q14</u> | <u>2Q14</u> | <u>3Q14</u> | <u>4Q14</u> | FY14 |
|----------------------------|-------------|-------------|-------------|-------------|---------|
| LabCorp as reported | \$1,431 | \$1,516 | \$1,552 | \$1,513 | \$6,012 |
| Adjustments ⁽¹⁾ | (17) | (22) | (25) | (26) | (89) |
| LabCorp Diagnostics | \$1,414 | \$1,494 | \$1,527 | \$1,487 | \$5,922 |
| Covance as reported | \$620 | \$639 | \$627 | \$634 | \$2,521 |
| Adjustments ⁽²⁾ | 17 | 22 | 25 | 26 | 89 |
| Covance Drug Development | \$637 | \$661 | \$652 | \$660 | \$2,610 |

⁽¹⁾ Adjustments include the removal of LabCorp's legacy clinical trial services business and the addition of Covance's nutritional chemistry and food safety business.

⁽²⁾ Adjustments include the addition of LabCorp's legacy clinical trial services business and the removal of Covance's nutritional chemistry and food safety business.

2014 PRO FORMA SEGMENT ADJUSTED OPERATING INCOME RECONCILIATION

(DOLLARS IN MILLIONS)

| | <u>1Q14</u> | <u>2Q14</u> | <u>3Q14</u> | <u>4Q14</u> | FY14 |
|----------------------------|-------------|-------------|-------------|-------------|-----------|
| LabCorp as reported | \$210.8 | \$253.4 | \$252.8 | \$234.4 | \$951.4 |
| Amortization | 21.0 | 22.0 | 18.3 | 15.4 | 76.7 |
| Adjustments ⁽¹⁾ | 33.1 | 33.5 | 34.5 | 31.1 | 132.2 |
| LabCorp Diagnostics | \$264.9 | \$308.9 | \$305.6 | \$280.9 | \$1,160.3 |
| Covance as Reported | \$71.0 | \$76.1 | \$79.7 | \$77.7 | \$304.4 |
| Adjustments ⁽²⁾ | 6.3 | 8.6 | 8.8 | 12.0 | 35.8 |
| Covance Drug Development | \$77.3 | \$84.7 | \$88.5 | \$89.7 | \$340.2 |

⁽¹⁾ Adjustments include the removal of unallocated corporate expenses and LabCorp's legacy clinical trial services business, as well as the addition of Covance's nutritional chemistry and food safety business. Unallocated corporate expenses in 2014 were: Q1 (\$33.5 million), Q2 (\$35.5 million), Q3 (\$36.3 million), Q4 (\$35.1 million) and full-year (\$140.4 million).

⁽²⁾ Adjustments include the removal of unallocated corporate expenses and Covance's nutritional chemistry and food safety business, as well as the addition of LabCorp's legacy clinical trial services business. Unallocated corporate expenses in 2014 were: Q1 (\$5.7 million), Q2 (\$6.4 million), Q3 (\$6.8 million), Q4 (\$7.8 million) and full-year (\$26.7 million).

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

The following consolidated results include Covance as of February 19, 2015; prior to February 19, 2015, all consolidated results exclude Covance

LABORATORY CORPORATION OF AMERICA HOLDINGS

Reconciliation of Non-GAAP Financial Measures (in millions, except per share data)

| | Three Months Ended September 30, | | | | Nine Months Ended September 30, | | | |
|--|----------------------------------|-------|----|-------|---------------------------------|---------|------|-------|
| Adjusted Operating Income | 2015 | | | 2014 | 2015 | | 2014 | |
| Operating Income | \$ | 306.9 | \$ | 241.4 | \$ | 759.5 | \$ | 691.4 |
| Acquisition-related costs | | 1.4 | | - | | 118.0 | | - |
| Restructuring and other special charges | | 26.4 | | 5.8 | | 59.9 | | 15.4 |
| Consulting fees | | 3.7 | | 5.5 | | 15.2 | | 10.2 |
| Amortization of intangibles and other assets | | 47.1 | | 18.3 | | 126.2 | | 61.3 |
| Adjusted operating income | \$ | 385.5 | \$ | 271.0 | \$ | 1,078.8 | \$ | 778.3 |
| Adjusted EPS | | | | | | | | |
| Diluted earnings per common share | \$ | 1.49 | \$ | 1.59 | \$ | 3.24 | \$ | 4.53 |
| Restructuring and special items | | 0.27 | | 0.08 | | 1.83 | | 0.18 |
| Amortization expense | | 0.31 | | 0.13 | | 0.87 | | 0.44 |
| Adjusted EPS | \$ | 2.07 | \$ | 1.80 | \$ | 5.94 | \$ | 5.15 |



RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

The following consolidated results include Covance as of February 19, 2015; prior to February 19, 2015, all consolidated results exclude Covance

LABORATORY CORPORATION OF AMERICA HOLDINGS

Reconciliation of Non-GAAP Financial Measures (in millions, except per share data)

| | | | | nths Ended nber 30, | | Nine Months Ended September 30, | | | |
|--|------|--------|------|------------------------|------|------------------------------------|------|---------|--|
| Free Cash Flow: | 2015 | | 2014 | | 2015 | | 2014 | | |
| Net cash provided by operating activities | \$ | 288.0 | \$ | 175.6 | \$ | 597.8 | \$ | 525.3 | |
| Less: Capital expenditures | | (67.8) | | (52.6) | | (170.7) | | (157.2) | |
| Free cash flow | \$ | 220.2 | \$ | 123.0 | \$ | 427.1 | \$ | 368.1 | |
| Free Cash Flow, Excluding Acquisition Related Charges: Net cash provided by operating activities Add back: Acquisition related charges | \$ | 288.0 | \$ | 175.6 <u>-</u> | \$ | 597.8 153.5 | \$ | 525.3 | |
| Net cash provided by operating activities, excluding acquisition related charges | \$ | 288.0 | \$ | 175.6 | \$ | 751.3 | \$ | 525.3 | |
| Less: Capital expenditures | | (67.8) | | (52.6) | | (170.7) | | (157.2) | |
| Free cash flow, excluding acquisition related charges | \$ | 220.2 | \$ | 123.0 | \$ | 580.6 | \$ | 368.1 | |



RECONCILIATION OF NON-GAAP FINANCIAL MEASURES - FOOTNOTES

1) During the third quarter of 2015, the Company recorded net restructuring and special items of \$26.4 million. The charges included \$24.4 million in severance and other personnel costs along with \$2.3 million in facility-related costs associated with facility closures and general integration initiatives. The Company reversed previously established reserves of \$0.3 million in unused facility-related costs. The Company also recorded \$3.7 million in consulting expenses relating to fees incurred as part of its Covance integration costs, along with \$1.4 million in short-term equity retention arrangements relating to the acquisition of Covance (all recorded in selling, general and administrative expenses). In addition, the Company recorded a non-cash loss of \$2.3 million, upon the dissolution of one of its equity investments (recorded in other, net in the accompanying Consolidated Statements of Operations). The after tax impact of these charges decreased net earnings for the quarter ended September 30, 2015, by \$27.7 million and diluted earnings per share by \$0.27 (\$27.7 million divided by 102.9 million shares).

During the first two quarters of 2015, the Company recorded net restructuring and other special charges of \$3.5 million. The charges included \$9.5 million in severance and other personnel costs along with \$9.8 million in costs associated with facility closures and general integration initiatives. The Company reversed previously established reserves of \$0.6 million in unused facility-related costs. In addition, the Company recorded asset impairments of \$14.8 million relating to lab and customer service applications that will no longer be used. The Company also recorded \$11.6 million of consulting expenses relating to fees incurred as part of its Project LaunchPad business process improvement initiative as well as Covance integration costs. In addition, the Company also expensed \$2.9 million in short-term equity retention arrangements relating to the acquisition of Covance.

During the first quarter of 2015, the Company recorded \$166.0 million of one-time costs associated with its acquisition of Covance. The costs included \$79.5 million of Covance employee equity awards, change in control payments and short-term retention arrangements that were accelerated or triggered by the acquisition transaction (recorded in selling, general and administrative expenses in the accompanying Consolidated Statements of Operations). The acquisition costs also included advisor and legal fees of \$33.9 million (recorded in selling, general and administrative expenses in the accompanying Consolidated Statements of Operations), \$15.2 million of deferred financing fees associated with the Company's bridge loan facility as well as a make-whole payment of \$37.4 million paid to call Covance's private placement debt outstanding at the purchase date (both amounts recorded in interest expense in the accompanying Consolidated Statements of Operations).

The after tax impact of these charges decreased net earnings for the nine months ended September 30, 2015, by \$182.5 million and diluted earnings per share by \$1.83 (\$182.5 million divided by 99.7 million shares).



RECONCILIATION OF NON-GAAP FINANCIAL MEASURES - FOOTNOTES

2) During the third quarter of 2014, the Company recorded net restructuring and special items of \$5.8 million. The charges included \$4.6 million in severance and other personnel costs along with \$1.6 million in facility-related costs associated with facility closures and general integration initiatives. The Company reversed previously established reserves of \$0.2 in unused severance and \$0.2 million in unused facility-related costs. In addition, the Company recorded \$5.5 million in consulting expenses relating to fees incurred as part of its comprehensive enterprise-wide cost structure review as well as legal fees associated with its LipoScience acquisition (all such fees recorded in selling, general and administrative expenses). The after tax impact of these combined charges decreased net earnings for the quarter ended September 30, 2014, by \$7.0 million and diluted earnings per share by \$0.08 (\$7.0 million divided by 86.5 million shares).

During the first two quarters of 2014, the Company recorded net restructuring and special items of \$14.3 million. The charges included \$5.3 million in severance and other personnel costs along with \$5.0 million in costs associated with facility closures and general integration initiatives. The Company reversed previously established reserves of \$0.2 million in unused severance and \$0.5 million in unused facility-related costs. In addition, the Company recorded \$4.7 million in consulting expenses (recorded in selling, general and administrative expenses) relating to fees incurred as part of its comprehensive enterprise-wide cost structure review as well as one-time CFO transition costs.

The after tax impact of these combined charges decreased net earnings for the nine months ended September 30, 2014, by \$15.8 million and diluted earnings per share by \$0.18 (\$15.8 million divided by 86.5 million shares).

- 3) The Company continues to grow the business through acquisitions and uses Adjusted EPS Excluding Amortization as a measure of operational performance, growth and shareholder returns. The Company believes adjusting EPS for amortization provides investors with better insight into the operating performance of the business. For the quarters ended September 30, 2015 and 2014, intangible amortization was \$47.1 million and \$18.3 million, respectively (\$32.9 million and \$11.3 million net of tax, respectively) and decreased EPS by \$0.31 (\$32.9 million divided by 102.9 million shares) and \$0.13 (\$11.3 million divided by 86.5 million shares), respectively. For the nine months ended September 30, 2015 and 2014, intangible amortization was \$126.2 million and \$61.3 million, respectively (\$86.5 million and \$37.8 million net of tax, respectively) and decreased EPS by \$0.87 (\$86.5 million divided by 99.7 million shares) and \$0.44 (\$37.8 million divided by 86.5 million shares), respectively.
- 4) During the first quarter of 2015, the Company's operating cash flows were reduced due to payment of \$153.5 million in acquisition-related charges. These payments were comprised of \$75.5 million in legal and advisor fees, \$40.6 million in accelerated Covance employee equity awards, and \$37.4 million in make-whole payments triggered by calling Covance private placement notes outstanding at the time of the transaction.

