# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

May 15, 2014 (Date of earliest event reported)

#### LABORATORY CORPORATION OF AMERICA HOLDINGS

(Exact Name of Registrant as Specified in its Charter)

Delaware	1-11353	13-3757370
(State or other jurisdiction of Incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)
358 South Main Street,		
<b>Burlington, North Carolina</b>	27215	336-229-1127
(Address of principal executive offices)	(Zip Code)	(Registrant's telephone number including area coo
Check the appropriate box below if the Form 8-K filing is intended to	o simultaneously satisfy the filing obligation of	the registrant under any of the following provisions:
[] Written communication pursuant to Rule 425 under the Securiti	es Act (17 CFR 230.425)	
[] Soliciting material pursuant to Rule 14a-12 under the Exchange	e Act (17 CFR 240.14a-12)	
[] Pre-commencement communications pursuant to Rule 14d-2(b)	under the Exchange Act (17 CFR 240.14d-2(b)	)
[] Pre-commencement communications pursuant to Rule 13e-4(c)	under the Exchange Act (17 CFR 240.13e-4(c))	
Item 7.01 Regulation FD Disclosure		
Summary information of the Company dated May 15, 2014.		

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# <u>LABORATORY CORPORATION OF AMERICA HOLDINGS</u> Registrant

By: /s/ F. SAMUEL EBERTS III

F. Samuel Eberts III

Chief Legal Officer and Secretary

May 15, 2014





# BANK OF AMERICA MERRILL LYNCH 2014 HEALTHCARE CONFERENCE

MAY 15, 2014 | LAS VEGAS, NV

#### FORWARD LOOKING STATEMENT

This slide presentation contains forward-looking statements which are subject to change based on various important factors, including without limitation, competitive actions in the marketplace and adverse actions of governmental and other third-party payers.

Actual results could differ materially from those suggested by these forward-looking statements. Further information on potential factors that could affect the Company's financial results is included in the Company's Form 10-K for the year ended December 31, 2013, and subsequent SEC filings. The information in this slide presentation should be read in conjunction with a review of the Company's filings with the SEC including the information in the section of the Company's Form 10-K and Form 10-Q under the heading Management's Discussion and Analysis of Financial Condition and Results of Operations.

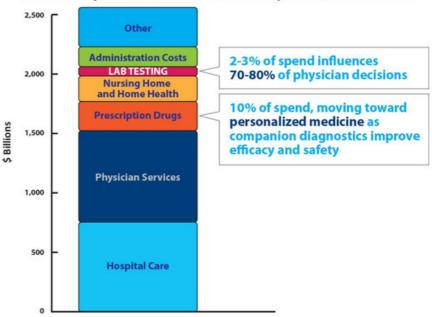
### LABCORP A PREMIER HEALTHCARE SERVICES COMPANY



### **Valuable Service**

- Small component of total cost influences large percentage of clinical decisions
- Screening, early detection, and monitoring reduce downstream costs
- Decision support tools guide providers to better patient outcomes

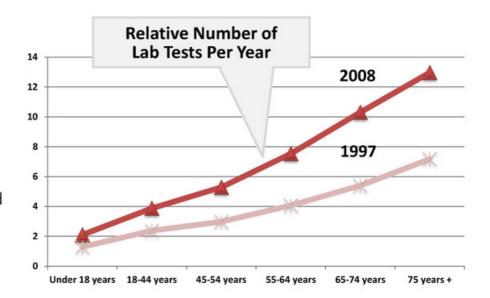
#### 2012 Projected US Health Care Spend \$2.8 Trillion



Source: Centers for Medicare and Medicaid Services, Office of the Actuary, National Health Statistics Group; and U.S. Department of Commerce, Bureau of Economic Analysis and U.S. Bureau of the Census, and company estimates.

## **Growth Drivers**

- · Aging population
- Industry consolidation
- · Advances in genomics
- Pharmacogenomics/ companion diagnostics
- Key managed care partnerships
- Cost pressures will reward more efficient labs



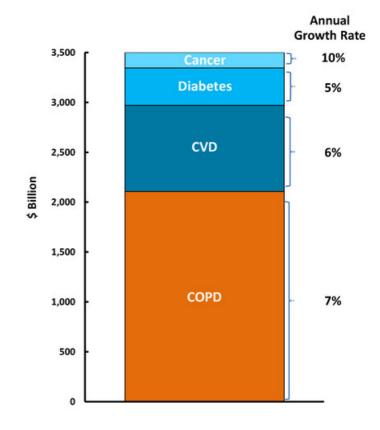
Source: CDC National Ambulatory Medical Care Survey and Company Estimates

#### ATTRACTIVE MARKET

# Four Chronic Diseases Account for More Than Half of the Global Healthcare Spend...

# ... and lab testing is critical to the diagnosis and treatment of each

Source: World Economic Forum



## **International Opportunities**

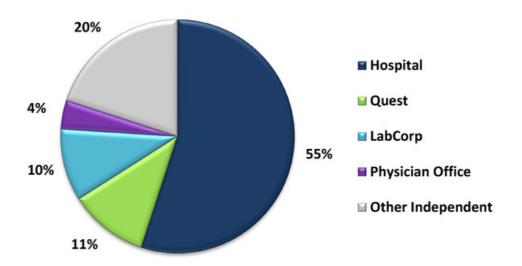
- · Manageable capital outlay capital light model
- 2010 global healthcare spend of approximately \$4.0 trillion, ex U.S.\*
  - Est. \$160 billion global diagnostics market, ex U.S.
  - Chronic conditions growing at approximately 20% annually
- · Growing middle class in large Asian and Latin American populations
- Will look at opportunities in countries with the following characteristics:
  - · Large self-pay segment
  - 20%+ of population mid to upper class
  - · Majority of population concentrated in a small number of cities
  - Diagnostic segment approximately 4% of healthcare spend
  - · Physician community aware of, and educated in, complex diagnostics
  - Infrastructure airports and roads

<sup>\*</sup>Emergo Group and Company estimates

# **Opportunity to Take Share**

- Approximately 5,700 independent labs
- Less efficient, higher cost competitors
- Full service, "one stop shop"

## \$60 Billion US Lab Market

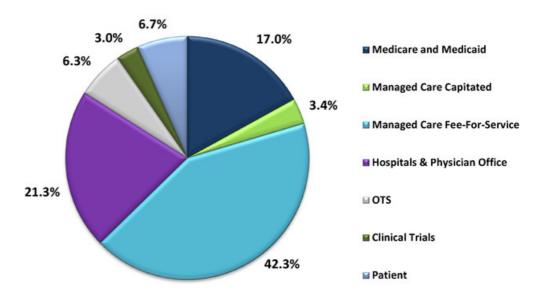


Source: Washington G-2 Reports and Company estimates

# **Diversified Payor Mix**

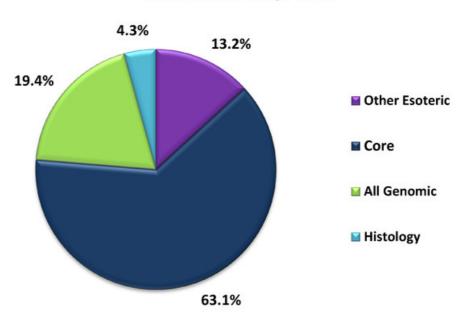
No customer > 11% of revenue

# LabCorp U.S. Payor Mix % of Revenue, 2013



## **Diversified Test Mix**

# LabCorp U.S. Test Mix % of Revenue, 2013



## We Will Be a Trusted Knowledge Partner to Stakeholders, Leading to Growth in Our Business and Continued Creation of Shareholder Value

We Will Achieve This Mission by Continuing to Execute Our Five Pillar Strategy

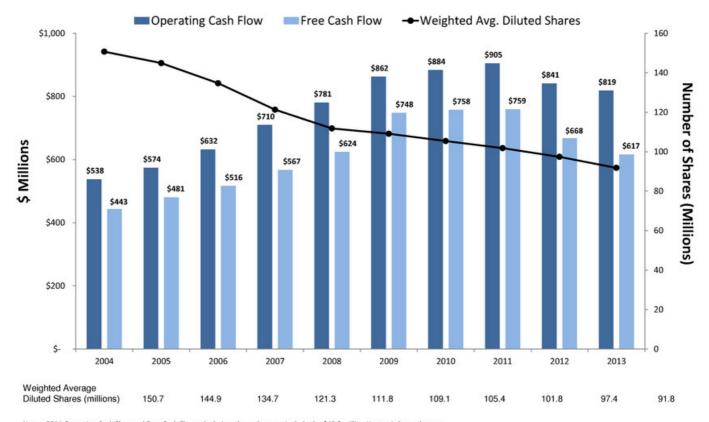


## FIVE PILLAR STRATEGY PILLAR ONE

# Deploy Capital to Investments That Enhance Our Business and Return Capital to Shareholders



# FIVE PILLAR STRATEGY PILLAR ONE CAPITAL DEPLOYMENT



Note: 2011 Operating Cash Flow and Free Cash Flow calculation above does not include the \$49.5 million Hunter Labs settlement

During 2013, government payment reductions and molecular pathology payment issues reduced the Company's Operating Cash Flow and Free Cash Flow by more than \$100 million

Free Cash Flow is a non-GAAP metric (see reconciliation of non-GAAP Financial Measures included herein)

# **Five-Year Capital Snapshot**

- Acquisitions: Genzyme Genetics\*, Orchid Cellmark, MEDTOX Scientific
- Approximately \$2.8 billion of share repurchase since 2009

#### **LabCorp Capital Deployment**

	2	009	2	2010	2	2011	2012	- 8	2013		Total
Cash from Operating Activities	\$	862	\$	884	\$	856	\$ 841	\$	819	\$	4,262
Total Capital Deployed	\$	604	\$	1,650	\$	928	\$ 1,026	\$	1,378	\$	5,586
Capital Expenditures	\$	115	\$	126	\$	146	\$ 174	\$	202	\$	763
% Total Capital Deployed		19%		8%		16%	17%		15%		14%
Cash Used for Acquisitions	\$	216	\$	1,186	\$	138	\$ 335	\$	160	\$	2,035
% Total Capital Deployed		36%		<b>72</b> %		15%	33%		12%		36%
Cash Used for Share Repurchase	\$	273	\$	338	\$	644	\$ 517	\$	1,016	\$	2,788
% Total Capital Deployed		45%		20%		69%	50%		74%	ya.	50%

Source: SEC Filings

<sup>\*</sup>GENZYME GENETICS<sup>SM</sup> and its logo are trademarks of Genzyme Corporation and used by Esoterix Genetic Laboratories, LLC, a wholly-owned subsidiary of LabCorp, under license. Esoterix Genetic Laboratories and LabCorp are operated independently from Genzyme Corporation.

# **Future Capital Deployment Strategy**

- Target Leverage Ratio of approximately 2.5 to 1 (Debt/EBITDA) over time
- Acquisitions
- Share Repurchase

# **Enhance IT Capabilities To Improve Physician and Patient Experience**



## **LabCorp Connectivity Platform**

#### Rich web portal and mobility framework

- Physician and Patient portals
- · Mobility solutions

#### Enhanced Efficiency and Service

- Online appointment scheduling
- Express Orders
- AccuDraw™
- Integrated results, enhanced reports

#### Lab Analytics

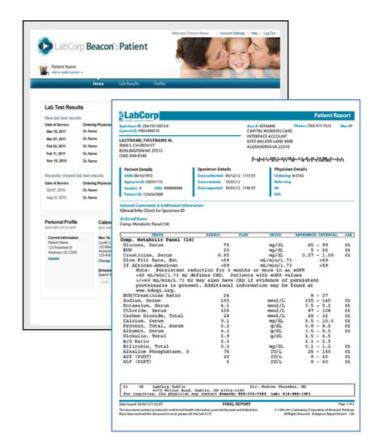
- · One-click trending of patient, test and population
- View lab history

#### Services Oriented Architecture

- · Rules based engines
- Content aggregation
- · Plug in model for seamless integration with practice workflow
- Scalable, big data model

## **Patient Portal**

- Patients receive lab results as easily as checking email
- Provides greater patient intimacy
- Over 400,000 patients have signed up for this innovative service
- 2014 enhancements will focus on adding content to assist patients in understanding results



## FIVE PILLAR STRATEGY PILLAR THREE

# Continue to Improve Efficiency to Offer the Most Compelling Value in Laboratory Services



# **Focus on Efficiency**

- Comprehensive review of cost structure
- Standardization
  - Lab platforms, instruments and processes
  - · Billing system
- Supply chain optimization
- Automation of pre-analytics
- Facility rationalization
- Propel splitting and sorting robotics





# **Scientific Innovation At Appropriate Pricing**







**Core Testing** 





























### Launched 152 new tests in 2013

#### **Recent test introductions**

- BRCA 1/2 Sequencing
- · Intelligen NGS Therapeutic Panel
- · 4th Generation HIV test
- HistoPlusSM: Lung Cancer
- GeneSeq®: Cardiomyopathy NGS panels
- · Thiopurine metabolites, expanded Inflammatory Bowel Disease (IBD) offerings
- SNP Microarray-Oncology
- NanoString Prosigna™ Breast Cancer Prognostic Gene Signature Assay

## Coming in 2014

- · HLA by NGS
- NGS Universal Carrier Screening
- NGS Gene Panels

# **Develop Knowledge Services**



# FIVE PILLAR STRATEGY PILLAR FIVE KEY ELEMENTS

- · Create true consultancy with physicians and providers
- · Increase intimacy with patients
- Develop knowledge solutions through delivery of content, resulting in better care at lower cost
  - BeaconLBS®
  - Population health management/data analytics
  - · Decision support
  - · Personalized medicine
  - · Genetic counseling
  - · Mobile health
  - · Connected devices
  - · Care in the home

#### **CLEAR MISSION WHERE WE ARE GOING**



# FIVE PILLAR STRATEGY PILLAR FIVE BEACONLBS

# Recent Study Reports 20% Overutilization of Laboratory Tests and 45% Underutilization\*

Beach Lab Benefit Solutions — a key strategic initiative supporting better outcomes at lower costs, BeaconLBS will provide:

#### Decision support tools that guide lab and test selection

- Decision support tools integrated into *existing* physician workflows to minimize/eliminate disruption, increase adoption/utilization.
- Tools can be accessed through (a) proprietary internet-based multi-lab ordering system; (b) EHR-partner ordering systems; and, (c) labs-of-choice ordering systems.
- · Clinical guidelines supported by evidence and expert opinion.

#### Access to a high-quality lab-of-choice network

 Key for payers and health systems / providers (moving to risk), lab services meet specific credentialing criteria for tests while complying with coding / billing requirements.

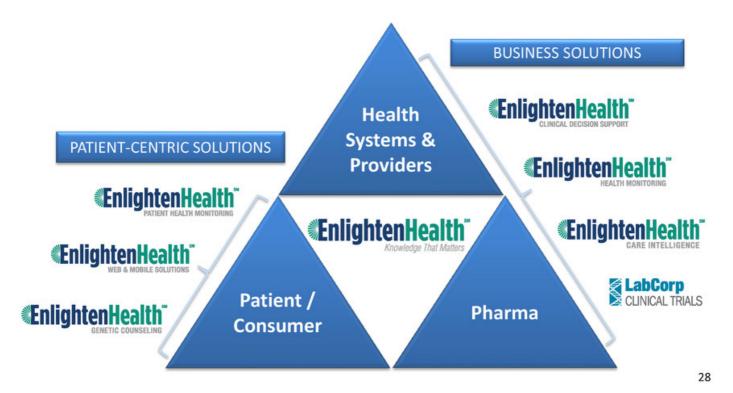
#### Clinical & administrative rules engine supporting claim adjudication process

- Proprietary rules engine interfacing seamlessly with a health plan's adjudication system.
- Rules engine based health plan claims are adjudicated subject to evidence-based guidelines, administrative edits, and labs-of-choice economics.

<sup>\*</sup>Zhi M, Ding EL, Theisen-Toupal J, Whelan J, Amaout R. The Landscape of Inappropriate Laboratory Testing: A 15-Year Meta-Analysis. PLoS One. 2013 Nov 15; 8(11):1-29.

## **New Business Line Leveraging Our Existing Capabilities**

EnlightenHealth™ will deliver a suite of business intelligence and patient care tools



# FIVE PILLAR STRATEGY PILLAR FIVE THE LABCORP OF THE FUTURE



Enlighten Health will leverage existing, internal data and tools, adding external data from key partners and consumers. The resulting clinical care intelligence will aid health systems, physicians / providers, consumers, pharma, retail providers, device manufacturers, payers and other stakeholders.

# LabCorp Internal Data / Tools

- Results
- Claims + Diagnosis
- Beacon LBS
- CDS Programs
- Genetics

#### External Clinical Data Inputs

- · Claim Feeds
- Hospitals
- EMR's
- Pharma
- Labs
- Patients





- Longitudinal diagnostic test progressions versus population analytics to implement High Value Care protocols and lower costs
- Demographic results benchmarking, pharmaceutical / therapeutic correlations to reduce adverse events and better care management
- Testing results versus patient risk factors that may reduce admissions or length of stay in the acute setting
- Patient-centric, in-home, mobile and Webbased diagnostic monitoring tools and partnerships for patients / consumers to lower costs while improving care management
- More ...

# Transform data into clinical care intelligence

- Lab values account for approximately 80% of data elements in EMRs
- Deploy innovative care management solutions resulting in better care at lower costs while expanding services to multiple market stakeholders:

	MARKET	DRIVER	OPPORTUNITY				
1	Health Systems, Physicians & Payers	Growth of Risk- Based Models and pay for outcomes	Deliver High Value Care services using clinical data solutions to improve outcomes while lowering costs				
2	Pharma	Increasing focus on Rx outcomes versus costs	Correlate medication results with lab values and impact on patient outcomes for existing and new drug / therapy protocols				
3	Patients / Consumers	Rising Out-Of-Pocket costs increasing consumer role on care options and spend	Deliver patient-centric lab services, tools and education to support growing Consumer Directed Health market				



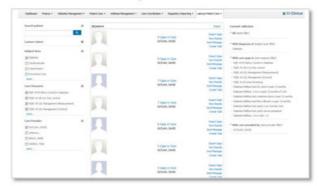
# Comprehensive platform Healthcare business intelligence across hospital, physician practice and ACO market

- Robust rules engine and 600+ clinical quality measures 100% compliance to Meaningful Use requirements (EP & EH) 100% compliance to ACO, JCAHO and PQRS reporting requirements
- Real time clinical alerts
   Gaps in care alerts for patient populations and at the individual patient level

#### **Analytics Views**

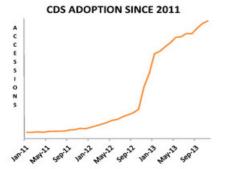


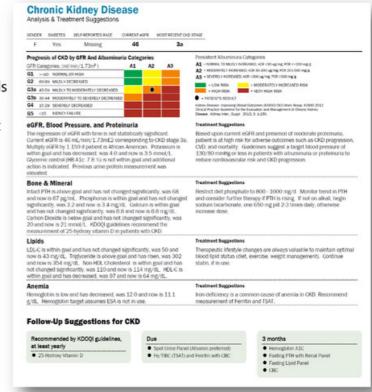
#### Gaps-in-Care





- · Report augmentation engine for LabCorp
- Translation of medical guidelines and protocols to actionable results
- Individualized, rules-based reporting to reflect patient-specific results
- Current Programs
  - · Kidney Stone Management
  - · Chronic Kidney Disease
  - · Cardiovascular Disease
  - · Metabolic Bone Disease
  - Disorders of Coagulation







# Capitalize on LabCorp Leadership in Companion Diagnostics

- Therascreen® K-RAS
- COBAS Taqman HCV 2.0
- HCV Q80K for OLYSIO<sup>™</sup>
- HCV GenoSure® NS3/4A
- PhenoSense<sup>®</sup>, PhenoSense GT<sup>®</sup>
- HERmark®
- COBAS EGFR
- Beta-1 Cardiac Receptor
  - Gencaro (atrial fibrillation)



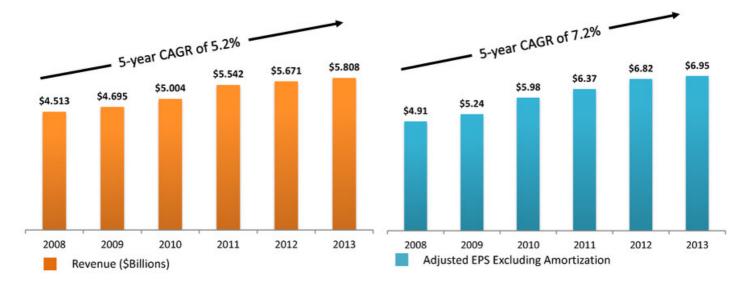
### **Capabilities and Applications**

- 123 Board-certified genetic counselors and 9 medical geneticists
- Extensive experience in physician & patient counseling
  - Applications include reproductive genetics, BRCA and oncology panels
- Capability increasing as more complex genetic testing comes to market where payers, physicians & patients require justification for molecular testing & assistance interpreting results

#### CLEAR MISSION THE LABCORP OF THE FUTURE



## Revenue and Adjusted EPS Excluding Amortization Growth: 2008 – 2013 1,2,3



1. Excluding the \$0.44 per diluted share impact of restructuring and other special charges and the \$0.35 per diluted share impact for amortization in 2008; excluding the \$0.26 per diluted share impact of restructuring and other special charges and the \$0.35 per diluted share impact from amortization in 2009; excluding the \$0.26 per diluted share impact of restructuring and other special charges and the \$0.43 per diluted share impact from amortization in 2010; excluding the \$0.72 per diluted share impact of restructuring and other special charges, the \$0.03 per diluted share impact from amortization in 2011; excluding the \$0.29 per diluted share impact of restructuring and other special charges and the \$0.51 per diluted share impact from amortization in 2011; excluding the \$0.29 per diluted share impact of restructuring and other special charges and the \$0.55 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amortization in 2012; and excluding the \$0.15 per diluted share impact from amort

3. 2008 revenue includes a \$7.5 million adjustment relating to certain historic overpayments made by Medicare for claims submitted by a subsidiary of the Company

<sup>2.</sup> EPS, as presented represents adjusted, non-GAAP financial measures. Diluted EPS, as reported in the Company's Annual Report were: \$4.16 in 2008; \$4.98 in 2009; \$5.29 in 2010; \$5.11 in 2011; \$5.99 in 2012; and \$6.25 in 2013

## RECONCILIATION FREE CASH FLOW

#### Reconciliation of non-GAAP Financial Measures

(In millions, except per share data)

	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004
Cash flows from operations <sup>1</sup>	\$818.7	\$841.4	\$905.1	\$883.6	\$862.4	\$780.9	\$709.7	\$632.3	\$574.2	\$538.1
Capital expenditures	(202.2)	(173.8)	(145.7)	(126.1)	(114.7)	(156.7)	(142.6)	(115.9)	(93.6)	(95.0)
Free cash flow <sup>2</sup>	616.5	667.6	759.4	757.5	747.7	624.2	567.1	516.4	480.6	443.1
Weighted average diluted shares outstanding	91.8	97.4	101.8	105.4	109.1	111.8	121.3	134.7	144.9	150.7

<sup>(1) 2011</sup> cash flows from operations excludes the \$49.5 million Hunter Labs settlement payment

<sup>(2)</sup> Free cash flow represents cash flows from operations less capital expenditures



www.LabCorp.com