



### Introduction

This slide presentation contains forward-looking statements which are subject to change based on various important factors, including without limitation, competitive actions in the marketplace and adverse actions of governmental and other third-party payors.

Actual results could differ materially from those suggested by these forward-looking statements. Further information on potential factors that could affect the Company's financial results is included in the Company's Form 10-K for the year ended December 31, 2010, and subsequent SEC filings. The Company has no obligation to provide any updates to these forward-looking statements even if its expectations change.

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## **Second Quarter Results**

(In millions, except per share data)

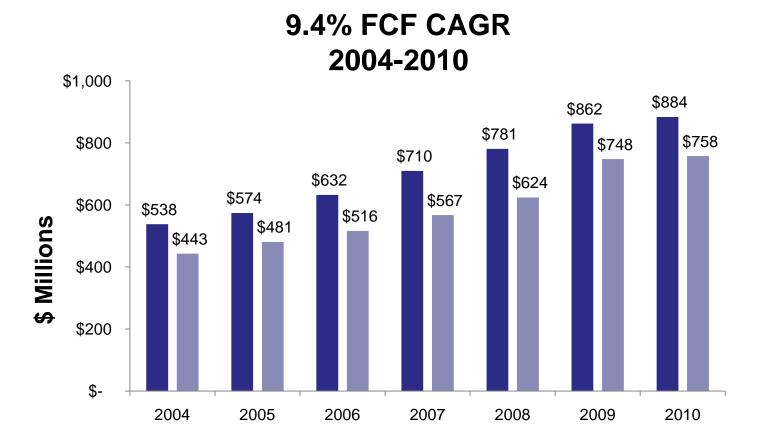
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		2011		2010	+/(-)	
Revenue	\$	1,403.3	\$	1,238.4	13.3%	
Adjusted Operating Income (1)	\$	279.6	\$	270.5	3.4%	
Adjusted Operating Income Margin (1)		19.9%		21.8%	-190 bp	
Adjusted EPS Excluding Amortization <sup>(1)</sup>	\$	1.64	\$	1.56	5.1%	
Operating Cash Flow	\$	184.9	\$	216.2	-14.5%	
Less: Capital Expenditures	\$	(45.8)	\$	(34.5)	32.8%	
Free Cash Flow	\$	139.1	\$	181.7	-23.4%	

<sup>(1)</sup> See Reconciliation of non-GAAP Financial Measures (included herein)





### Cash Flow Trends



Free Cash Flow

Operating Cash Flow



# Financial Guidance - 2011

Excluding the impact of restructuring and other special charges and share repurchase activity after June 30, 2011, guidance for 2011 is:

• Revenue growth:	Approximately 9.5% - 11.5%
Adjusted EPS Excluding Amortization:	\$6.17 - \$6.32
Operating cash flow:	Approximately \$900 Million, excluding the Hunter Labs settlement
Capital expenditures:	Approximately \$150 Million





## Supplemental Financial Information

## Laboratory Corporation of America Other Financial Information June 30, 2011 (\$ in millions)

	Q1 11	Q2 11	YTD 11	
Depreciation	\$ 35.5	\$ 35.4	\$ 70.9	
Amortization	\$ 21.9	\$ 21.5	\$ 43.4	
Capital expenditures	\$ 29.4	\$ 45.8	\$ 75.2	
Cash flows from operations	\$ 215.3	\$ 184.9	\$ 400.2	
Bad debt as a percentage of sales	4.7%	4.7%	4.7%	
Effective interest rate on debt:				
Zero coupon-subordinated notes	2.00%	2.00%	2.00%	
3 1/8% Senior Notes	3.27%	3.27%	3.27%	
4 5/8% Senior Notes	4.74%	4.74%	4.74%	
5 1/2% Senior Notes	5.38%	5.38%	5.38%	
5 5/8% Senior Notes	5.75%	5.75%	5.75%	
Term loan	0.93%	0.87%	0.87%	
Revolving credit facility (weighted average)	0.59%	0.54%	0.54%	
Days sales outstanding	47	46	46	



# Reconciliation of non-GAAP Financial Measures

#### Reconciliation of non-GAAP Financial Measures

(In millions, except per share data)

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Adjusted Operating Income2011Operating income\$ 225.7Restructuring and other special charges (1) (2)53.9Adjusted operating income\$ 279.6	2010	
Restructuring and other special charges (1) (2) 53.9	2010	
<u> </u>	\$ 270.5	
Adjusted operating income \$ 279.6		
	\$ 270.5	
Adjusted EPS Excluding Amortization		
Diluted earnings per common share \$ 1.20	\$ 1.46	
Impact of restructuring and other special charges (1) (2) 0.32	-	
Amortization expense0.12	0.10	
Adjusted EPS Excluding Amortization (3) \$ 1.64	\$ 1.56	

<sup>1)</sup> During the second quarter of 2011, the Company recorded restructuring and other special charges of \$53.9 million. The restructuring charges include \$7.5 million in net severance and other personnel costs along with \$10.8 million in net facility-related costs primarily associated with the ongoing integration of the Genzyme Genetics and Westcliff acquisitions. The special charges also include \$34.5 million (\$49.5 million, net of previously recorded reserves of \$15.0 million) relating to the settlement of the Hunter Labs litigation, along with \$1.1 million for legal costs associated with the planned acquisition of Orchid Cellmark incurred during the quarter, both of which were recorded in Selling, General and Administrative Expenses in the Company's Statement of Operations. The after tax impact of these charges decreased net earnings for the quarter ended June 30, 2011, by \$32.6 million and diluted earnings per share by \$0.32 (\$32.6 million divided by 102.8 million shares).

During the first quarter of 2011, the Company recorded restructuring and other special charges of \$27.9 million. The charges included \$4.0 million in severance and other personnel costs along with \$9.8 million in facility-related costs associated with the integration of Genzyme Genetics. The charges also included a \$14.8 million write-off of an investment made in a prior year. For the six months ended June 30, 2011, the after tax impact of these combined charges decreased net earnings by \$49.4 million and diluted earnings per share by \$0.48 (\$49.4 million divided by 102.6 million shares).

- 2) During the first quarter of 2010, the Company recorded net charges of \$9.3 million relating to severance payments and the closing of redundant and underutilized facilities as well as the write-off of development costs incurred on systems abandoned during the quarter. The after tax impact of these charges decreased net earnings for the six months ended June 30, 2010, by \$5.7 million and diluted earnings per share by \$0.06 (\$5.7 million divided by 105.9 million shares).
- 3) The Company continues to grow its business through acquisitions and uses Adjusted EPS Excluding Amortization as a measure of operational performance, growth and shareholder returns. The Company believes adjusting EPS for amortization will provide investors with better insight into the operating performance of the business. For the quarters ended June 30, 2011 and 2010, intangible amortization was \$21.5 million and \$17.7 million, respectively (\$13.0 million and \$10.8 million divided by 105.9 million shares), respectively. For the six months ended June 30, 2011 and 2010, intangible amortization was \$43.4 million and \$35.1 million, respectively (\$26.5 million and \$21.5 million net of tax, respectively) and decreased EPS by \$0.26 (\$26.5 million divided by 102.6 million shares) and \$0.20 (\$21.5 million divided by 105.9 million shares), respectively.

# Reconciliation of non-GAAP Financial Measures

#### **Reconciliation of non-GAAP Financial Measures**

(In millions, except per share data)

Civ Months Ended Jun 20

	Six Months Ended Jun 30,			,
Adjusted Operating Income	2011		2010	
Operating income	\$	461.5	\$	504.7
Restructuring and other special charges (1) (2)		81.8		9.3
Adjusted operating income	\$	543.3	\$	514.0
Adjusted EPS Excluding Amortization  Diluted earnings per common share  Impact of restructuring and other special charges (1) (2)  Amortization expense	\$	2.44 0.48 0.26	\$	2.70 0.06 0.20
Adjusted EPS Excluding Amortization (3)	\$	3.18	\$	2.96

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