# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

March 11, 2013 (Date of earliest event reported)

# LABORATORY CORPORATION OF AMERICA HOLDINGS

(Exact Name of Registrant as Specified in its Charter)

	Delaware	1-11353	13-3/5/3/0							
(State or other jurisdiction of Incorporation)		(Commission File Number)	(I.R.S. Employer Identification No.)							
	358 South Main Street,									
	Burlington, North Carolina	27215	336-229-1127							
	(Address of principal executive offices)	(Zip Code)	(Registrant's telephone number including area code)							
[]	Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:  [] Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425)									
[]	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)									
[]	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))									
[]	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))									
Item	7.01 Regulation FD Disclosure									

item 7.01 Regulation 12 Discrosure

 $Summary\ information\ of\ the\ Company\ dated\ March\ 11,\ 2013.$ 

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### <u>LABORATORY CORPORATION OF AMERICA HOLDINGS</u> Registrant

By: /s/ F. SAMUEL EBERTS III

F. Samuel Eberts III

Chief Legal Officer and Secretary

March 11, 2013

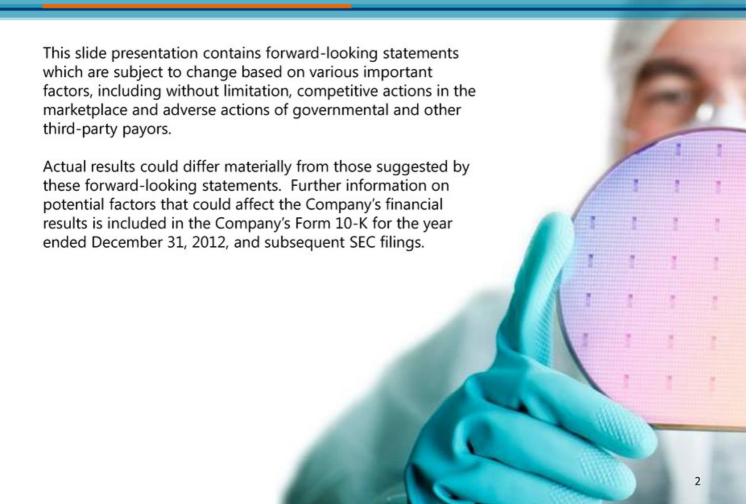




### BARCLAYS GLOBAL HEALTHCARE CONFERENCE

MARCH 11-12, 2013 | SOUTH BEACH

#### FORWARD LOOKING STATEMENT



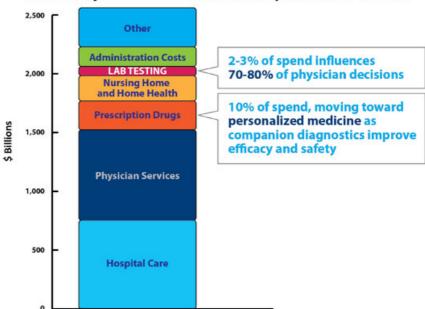
#### LABCORP A PREMIER HEALTHCARE SERVICES COMPANY



#### Valuable Service

- Small component of total cost influences large percentage of clinical decisions
- Screening, early detection, and monitoring reduce downstream costs
- Decision support tools guide providers to better patient outcomes

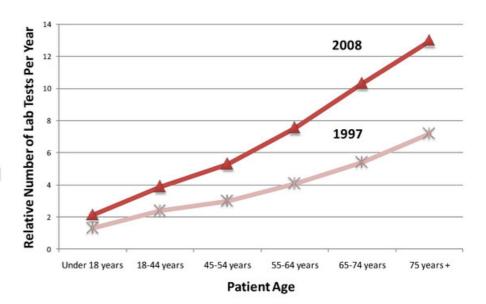
#### 2011 Projected US Health Care Spend \$2.7 Trillion



Source: Centers for Medicare and Medicaid Services, Office of the Actuary, National Health Statistics Group; and U.S. Department of Commerce, Bureau of Economic Analysis and U.S. Bureau of the Census, and company estimates.

#### **Growth Drivers**

- · Aging population
- · Industry consolidation
- Advances in genomics
- Pharmacogenomics/ companion diagnostics
- 2014 coverage expansion
- Key managed care partnerships
- Cost pressures will reward more efficient labs

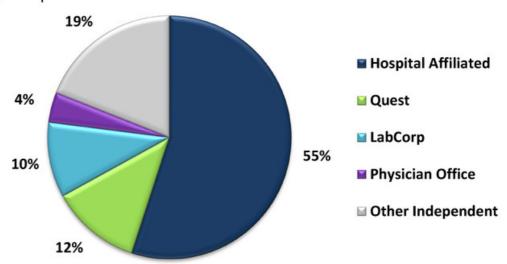


Source: CDC National Ambulatory Medical Care Survey and Company Estimates

# **Opportunity to Take Share**

- Approximately 5,000 independent labs
- Less efficient, higher cost competitors
- Full service, "one stop shop"

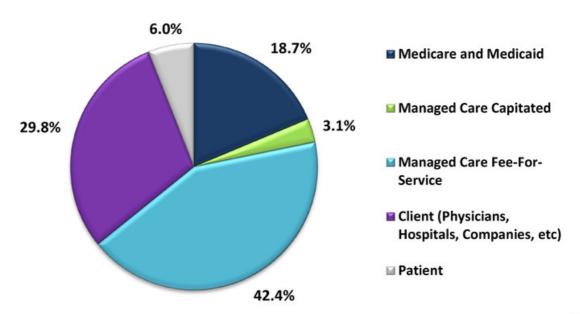
#### \$60 Billion US Lab Market



Source: Washington G-2 Reports and Company estimates

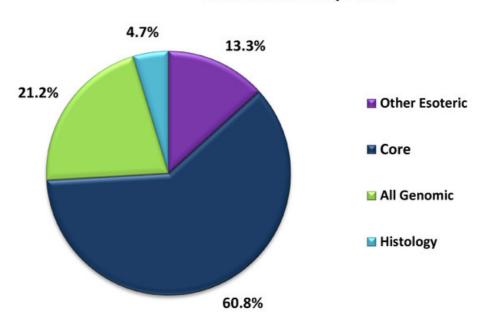
# **Diversified Payor Mix** No customer > 10% of revenue

#### LabCorp U.S. Payor Mix % of Revenue, 2012



#### **Diversified Test Mix**

# LabCorp U.S. Test Mix % of Revenue, 2012



### We Will Be a Trusted Knowledge Partner for Stakeholders, Leading to Growth in Our Business and Continued Creation of Shareholder Value

We Will Achieve This Mission by Continuing to Execute Our Five Pillar Strategy



#### **CLEAR MISSION A TRUSTED KNOWLEDGE PARTNER**

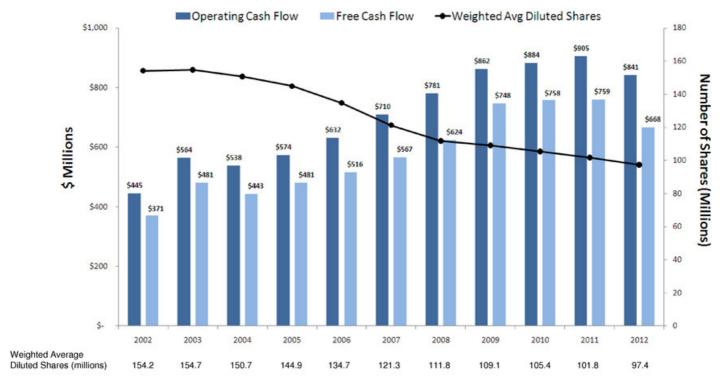


#### FIVE PILLAR STRATEGY PILLAR ONE

### Deploy Capital to Investments That Enhance Our Business and Return Capital to Shareholders



### 10.3% FCF CAGR from 2001-2012



Note: 2011 Free Cash Flow calculation above does not include the \$49.5 million Hunter Labs settlement Free Cash Flow is a non-GAAP metric (see reconciliation of non-GAAP Financial Measures included herein) Free Cash Flow CAGR calculation uses 2001 data (2001 Free Cash Flow was \$228 million)

# FIVE PILLAR STRATEGY PILLAR ONE CAPITAL DEPLOYMENT

### **Five-Year Capital Snapshot**

- · Acquisitions: Genzyme Genetics\*, Orchid Cellmark, MEDTOX Scientific
- Approximately \$2.1 billion of share repurchase since 2008
- Approximate 50/50 split between acquisitions and share repurchase since 2008

#### **LabCorp Capital Deployment**

		2008	2009		2010	2011		2012	Total
Cash from Operating Activities		780.9	\$ 862.4	\$	883.6	\$ 855.6	\$	841.4	\$4,223.9
Total Capital Deployed		839.2	\$ 603.6	\$1	1,650.0	\$ 927.9	\$1	1,025.4	\$5,046.1
Capital Expenditures  % Total Capital Deployed	\$	156.7 <b>19</b> %	\$ 114.7 <b>19</b> %	\$	126.1 <b>8</b> %	\$ 145.7 <b>16</b> %	\$	173.8 <b>17</b> %	\$ 717.0 <b>14%</b>
Cash Used for Acquisitions % Total Capital Deployed	\$	348.9 <b>42</b> %	\$ 215.9 <b>36</b> %	\$1	1,185.8 <b>72</b> %	\$ 138.3 <b>15%</b>	\$	335.1 <b>33</b> %	\$2,224.0 <b>44</b> %
Cash Used for Share Repurchase % Total Capital Deployed	\$	333.6 <b>40</b> %	\$ 273.0 <b>45%</b>	\$	338.1 <b>20</b> %	\$ 643.9 <i>69</i> %	\$	516.5 <b>50</b> %	\$2,105.1 <b>42</b> %

Source: SEC Filings

\*GENZYME GENETICS<sup>5M</sup> and its logo are trademarks of Genzyme Corporation and used by Esoterix Genetic Laboratories, LLC, a wholly-owned subsidiary of LabCorp, under license. Esoterix Genetic Laboratories and LabCorp are operated independently from Genzyme Corporation.

# FIVE PILLAR STRATEGY PILLAR ONE CAPITAL DEPLOYMENT

### **Future Capital Deployment Strategy**

- Target Leverage Ratio of approximately 2.5 to 1 (Debt/EBITDA) over time
- Acquisitions
- Share Repurchase

# **Enhance IT Capabilities To Improve Physician and Patient Experience**



### **LabCorp Beacon™ Platform**

- · Rich web portal and mobility framework
  - o Physician, Patient and Payor portals
  - Mobility solutions
- · Enhanced Efficiency and Service
  - o Online appointment scheduling
  - Express Orders
  - AccuDraw™
  - Integrated results, enhanced reports
- Lab Analytics
  - o One-click trending of patient, test and population
  - View lab history
- Services Oriented Architecture
  - o Rules based engines
  - Content aggregation
  - Plug in model for seamless integration with practice workflow
  - Scalable, big data model

### **Population Health Analytics**

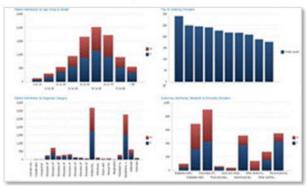
- Comprehensive platform
   Healthcare business intelligence across hospital, physician practice and ACO market
- Robust rules engine and 600+ clinical quality measures

100% compliance to Meaningful Use requirements (EP & EH)

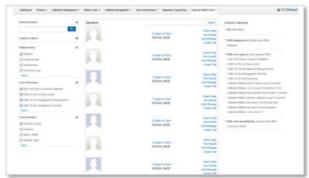
100% compliance to ACO, JCAHO and PQRS reporting requirements

Real time clinical alerts
 Gaps in care alerts for patient populations and at the individual patient level

#### **Analytics Views**



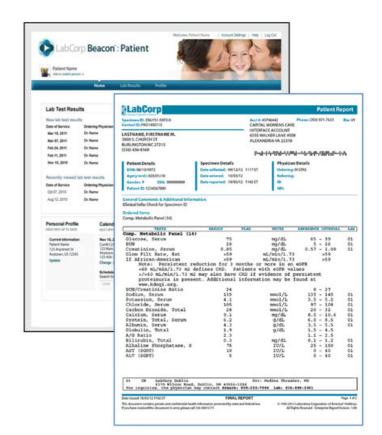
#### Gaps-in-Care



# FIVE PILLAR STRATEGY PILLAR TWO ENHANCE IT CAPABILITIES

#### **Patient Portal**

- Receive lab results as easily as checking email
- Share lab results securely and privately
- Receive notifications and alerts automatically
- Manage health care information for the entire family
- Provide education tools for patients



#### FIVE PILLAR STRATEGY PILLAR THREE

# Continue to Improve Efficiency to Offer the Most Compelling Value in Laboratory Services



## FIVE PILLAR STRATEGY PILLAR THREE IMPROVE EFFICIENCY

### **Our Focus on Efficiency**

- Constant focus on cost structure
- Standardization
  - Lab platforms, instruments and processes
  - o Billing system
- Supply chain optimization
- Automation of pre-analytics
- Facility rationalization
- Propel splitting and sorting robotics





# **Scientific Innovation At Appropriate Pricing**



### FIVE PILLAR STRATEGY PILLAR FOUR SCIENTIFIC INNOVATION AT APPROPRIATE PRICING

# Companion diagnostics and personalized medicine

- IL-28B
- BRAF V600E metastatic melanoma (Zelboraf)
- Vysis ALK Break Apart FISH probe (XALKORI)
- K-RAS
- HLA-B\* 5701
- · EGFR Mutation Analysis
- HCV GenoSure® NS3/4A
- PhenoSense<sup>®</sup>, PhenoSense GT<sup>®</sup>
- HERmark®
- · SNP Microarray-Oncology
- CYP 450 2C19

Women's health

- ROMA
- · Nuswab STD testing on a single swab
- Expanded Vaginosis and Candida testing
- · Expanded options for HPV DNA testing
- Age-based guideline testing initiative for HPV
- Non-Invasive Prenatal Screening

Our core competencies in science, IT and personalized medicine make LabCorp an attractive partner for drug development

### **Alternative Delivery Models**

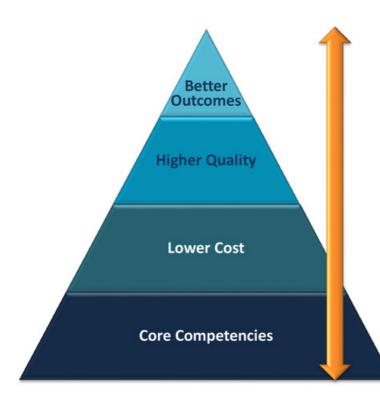


## FIVE PILLAR STRATEGY PILLAR FIVE ALTERNATIVE DELIVERY MODELS

### Fundamental Changes in Healthcare "Center of Gravity"

- · Health systems
- IDNs
- ACOs
- PCMHs
- Mega-physician practices
- Managed care collaborations with and ownership of all of the above

# LabCorp Capabilities Meet Every Requirement of New Care Models



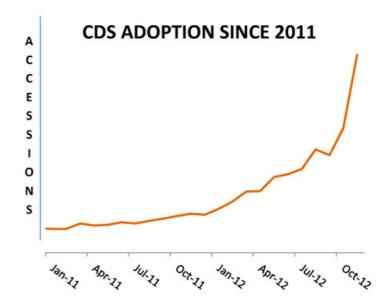
- "End to End" Total Lab Solution Partnership
- Population health management tools
- Clinical decision support programs
- Expanded patient counseling (PCMH)
- · Integrative clinical reports
- · Patient centric data solutions
- IT capabilities/support (LIS, portal, mobile)
- Complementary AP services
- Scientific Expertise
- Quality / Standardization
- · Operating expense savings
- Infrastructure
- Economies of Scale
- Access to capital

# BeaconLBS - A platform for providers and payors to deliver high quality, cost-effective and appropriate lab services

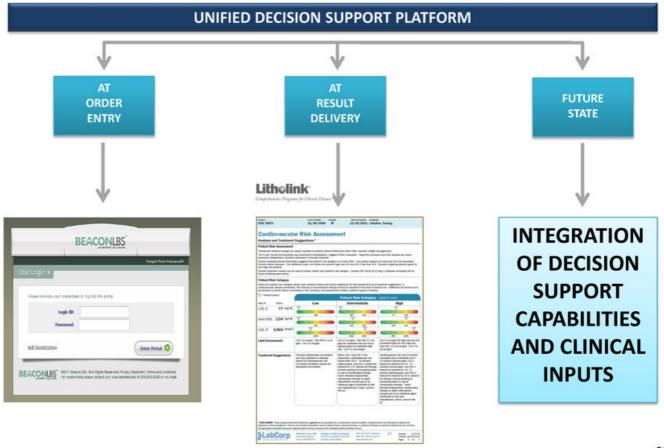
- Decision support tools to guide lab and test selection
  - o Integrated into existing workflows
  - Based on clinical guidelines supported by evidence and expert opinion
- Rules engine interfaces with provider/payor policies on test ordering, utilization, claims adjudication and payment
- High-quality lab network
  - o Specific credentialing criteria for selected specialized tests
  - Compliance with test coding and billing requirements

# **Litholink Clinical Decision Support**

- Report augmentation engine for LabCorp
- Translation of medical guidelines and protocols to actionable results
- Personalized, rules-based reporting to reflect patient-specific results
- Current Programs
  - o Kidney Stone Management
  - o Chronic Kidney Disease
  - Cardiovascular Disease
  - Metabolic Bone Disease



## LABCORP'S COMPREHENSIVE PHYSICIAN DECISION SUPPORT BEACONLBS AND LITHOLINK

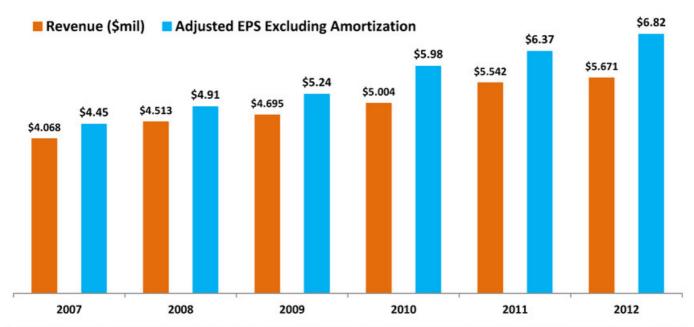


#### **CLEAR MISSION A TRUSTED KNOWLEDGE PARTNER**



#### **EXCELLENT PERFORMANCE**

#### Revenue and Adjusted EPS Excluding Amortization Growth: 2007 - 2012 1,2,3



1. Excluding the \$0.25 per diluted share impact of restructuring and other special charges and the \$0.27 per diluted share impact from amortization in 2007; excluding the \$0.44 per diluted share impact of restructuring and other special charges and the \$0.31 per diluted share impact from amortization in 2008; excluding the (\$0.09) per diluted share impact of restructuring and other special charges and the \$0.35 per diluted share impact from amortization in 2009; excluding the \$0.26 per diluted share impact of restructuring and other special charges and the \$0.43 per diluted share impact from amortization in 2010; excluding the \$0.72 per diluted share impact of restructuring and other special charges, the \$0.03 per diluted share impact from a loss on the divestiture of assets and the \$0.51 per diluted share impact from amortization in 2011; excluding the \$0.29 per diluted share impact from amortization in 2011; excluding the \$0.54 per diluted share impact from amortization in 2012

2. EPS, as presented represents adjusted, non-GAAP financial measures. Diluted EPS, as reported in the Company's Annual Report were: \$3.93 in 2007; \$4.16 in 2008; \$4.98 in 2009; \$5.29 in 2010; \$5.11 in 2011; and \$5.99 in 2012

3. 2008 revenue includes a \$7.5 million adjustment relating to certain historic overpayments made by Medicare for claims submitted by a subsidiary of the Company

### RECONCILIATION FREE CASH FLOW

#### Reconciliation of non-GAAP Financial Measures

(In millions, except per share data)

	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Cash flows from operations <sup>1</sup>	\$841.4	\$905.1	\$883.6	\$862.4	\$780.9	\$709.7	\$632.3	\$574.2	\$538.1	\$564.3	\$444.9
Capital expenditures	(173.8)	(145.7)	(126.1)	(114.7)	(156.7)	(142.6)	(115.9)	(93.6)	(95.0)	(83.6)	(74.3)
Free cash flow <sup>2</sup>	667.6	759.4	757.5	747.7	624.2	567.1	516.4	480.6	443.1	480.7	370.6
Weighted average diluted shares outstanding	97.4	101.8	105.4	109.1	111.8	121.3	134.7	144.9	150.7	144.8	144.2

 <sup>2011</sup> cash flows from operations excludes the \$49.5 million Hunter Labs settlement payment
 Free cash flow represents cash flows from operations less capital expenditures



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