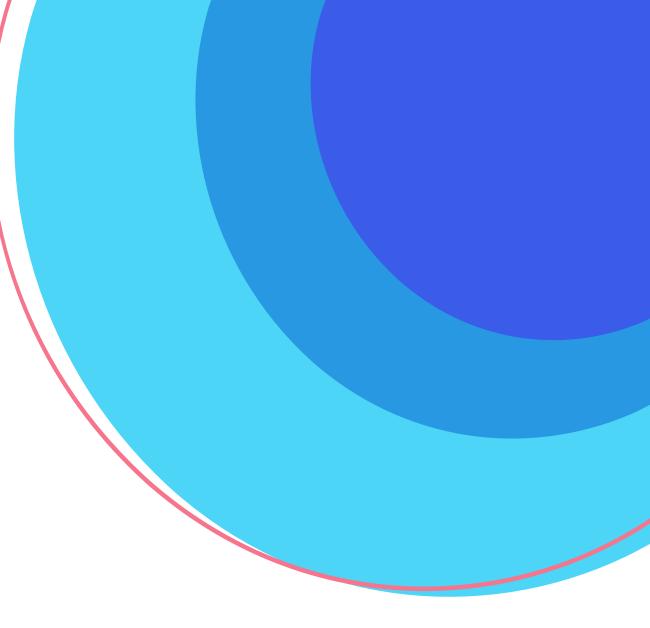
SEPTEMBER 2023

# Investor Day

September 14, 2023



# labcorp

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# Cautionary statement regarding forward-looking statements

This presentation may contain forward-looking statements, including, but not limited to, statements with respect to (i) the estimated 2023 guidance and the longer-term financial outlook and related assumptions of each, (ii) the recently completed spin-off of the company's Clinical Development and Commercialization Services business, now Fortrea Holdings Inc., including statements regarding the expected benefits from the spin-off and the company's ability to realize such benefits, the tax treatment of the spin-off, and opportunities for future growth resulting from the spin-off; (iii) the impact of various factors on operating and financial results, operating results, cash flows and/or financial condition, as well as general economic and market conditions, (iv) future business strategies, (v) expected savings and synergies (including from the LaunchPad initiative and from acquisitions and other transactions), and (vi) opportunities for future growth.

Each of the forward-looking statements is subject to change based on various important factors, many of which are beyond the company's control, including without limitation, (i) the failure to receive tax-free treatment with respect to the spin-off for U.S. federal income purposes; (ii) potential difficulties with employee retention; (iii) the trading price of the company's stock, competitive actions and other unforeseen changes and general uncertainties in the marketplace; (iv) changes in government regulations, including healthcare reform; (v) customer purchasing decisions, including changes in payer regulations or policies; (vi) other adverse actions of governmental and third-party payers; (vii) changes in testing guidelines or recommendations; (viii) federal, state, and local government responses to the COVID-19 pandemic; (ix) the impact of global geopolitical events; (x) the effect of public opinion on the company's reputation; (xi) adverse results in material litigation matters; (xii) the impact of changes; (xv) failure in information technology, systems, or data security; (xvi) the impact of potential losses under repurchase agreements; (xvii) adverse weather conditions; (xviii) the number of revenue days in a financial period; (xix) employee relations; (xx) personnel costs; (xxi) inflation; (xxii) increased competition; and (xxiii) the effect of exchange rate fluctuations. These factors, in some cases, have affected and in the future (together with other factors) could affect the company's ability to implement the company's business strategy, and actual results could differ materially from those suggested by these forward-looking statements. As a result, listeners are cautioned not to place undue reliance on any of the forward-looking statements.

The company has no obligation to provide any updates to these forward-looking statements even if its expectations change. All forward-looking statements are expressly qualified in their entirety by this cautionary statement. Further information on potential factors, risks and uncertainties that could affect operating and financial results is included in the company's most recent Annual Report on Form 10-K and subsequent Forms 10-Q, including in each case under the heading RISK FACTORS, and in the company's other filings with the SEC. The information in this presentation should be read in conjunction with a review of the company's filings with the SEC including the information in the company's most recent Annual Report on Form 10-K, and subsequent Forms 10-Q, under the heading "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS".



# Today's agenda

Poised for Strong Growth	Adam Schechter
Diagnostics Laboratories	Mark Schroeder, Bryan Vaughn, Mary Williamson, PhD.
Biopharma Laboratory Services	Jon DiVincenzo, Maryland Franklin, PhD.
	BREAK
Science, Innovation and Technology	Brian Caveney, MD., Lance Berberian
Financial Outlook	Glenn Eisenberg
Q&A	All Speakers





# Poised for Strong Growth

Adam Schechter Chairman and Chief Executive Officer



# labcorp

Our work helps enable clear, confident decisions for patients, healthcare providers and biopharmaceutical companies to improve health and improve lives

# Labcorp is the largest laboratory service provider in the world

Leaders in science, technology and innovation focused on patient outcomes

Two complementary business segments that are leaders with substantial operating efficiencies

Operating at scale with significant growth opportunities before us

Driving profitable growth to generate consistent shareholder value



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# Labcorp is a mission driven, global laboratory services leader



# **Our mission**

Improve health, improve lives





Diagnostics

Laboratories

# More than 50 years of healthcare laboratory services and innovation

labcorp

Biopharma Laboratory Services ("BLS")

## Market leadership across core laboratory service businesses

# Strong leadership team with significant experience to lead Labcorp forward





#### POISED FOR STRONG GROWTH

# Our strong talent is a key differentiator





# We are a market leader, operating at scale with significant growth opportunities

## **Strong Underlying Trends**

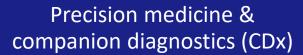


Therapeutic advancement in complex disease states



Earlier detection and diagnosis



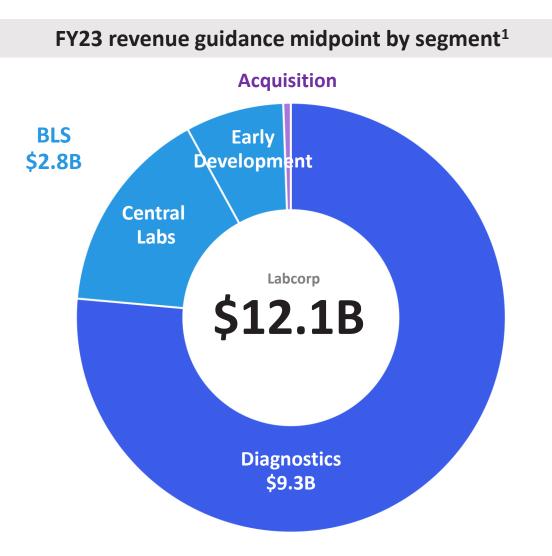




Rapid innovation in testing and diagnostic capabilities



# Strong revenue growth opportunities exist across business segments



Long term revenue outlook (2026 vs 2023 CAGR)

## Enterprise: 5.0% - 8.0%

Organic: 3.5% - 5.5%

Acquisition: 1.5% - 2.5%



We have a clear roadmap for near-term sustainable growth

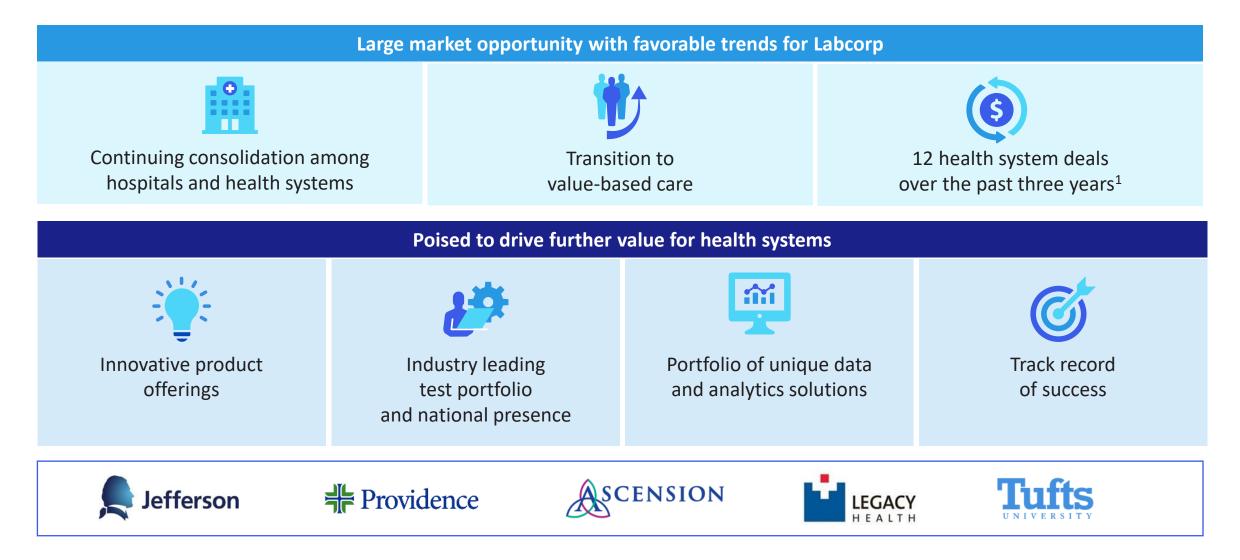
**Two significant growth opportunities** across biopharma and diagnostic laboratory service businesses

Partner of choice for health systems & local / regional laboratories

Lead in the development, licensing,
 & scaling of specialty testing including companion diagnostics



# Winning in health systems





# Labcorp will outpace the specialty market growth in the coming years

## Four specialty focus areas driving future growth



Oncology



Women's Health<sup>1</sup>

## Key capabilities supporting growth

- ✓ Broad Portfolio "One stop for all Dx needs"
- ✓ Ease of collection largest network of access points
- Synergy with health system business and growing CDx business
- ✓ More than 50% of clinical trials are in specialty area



Autoimmune<sup>2</sup>





## Specialty focus areas anticipated to grow at 9% CAGR



2. Autoimmune focused on Rheumatology

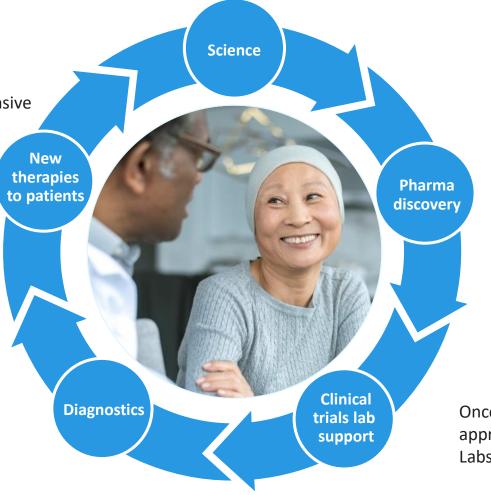
Source: 'Clinical Laboratory Services Market', 7th Edition, 'The World Market for Cancer Diagnostics'

# Significant precision medicine and CDx capabilities – oncology example

Registry program to expand access to comprehensive genomic profiling

#### Notable recent launches:

- Labcorp<sup>®</sup> Plasma Focus<sup>™</sup> liquid biopsy test that targets actionable genes for advanced solid tumors
- HER2 low test IHC breast cancer test



Early Development work including companion diagnostics

Oncology represents approximately 40% of Central Labs net orders



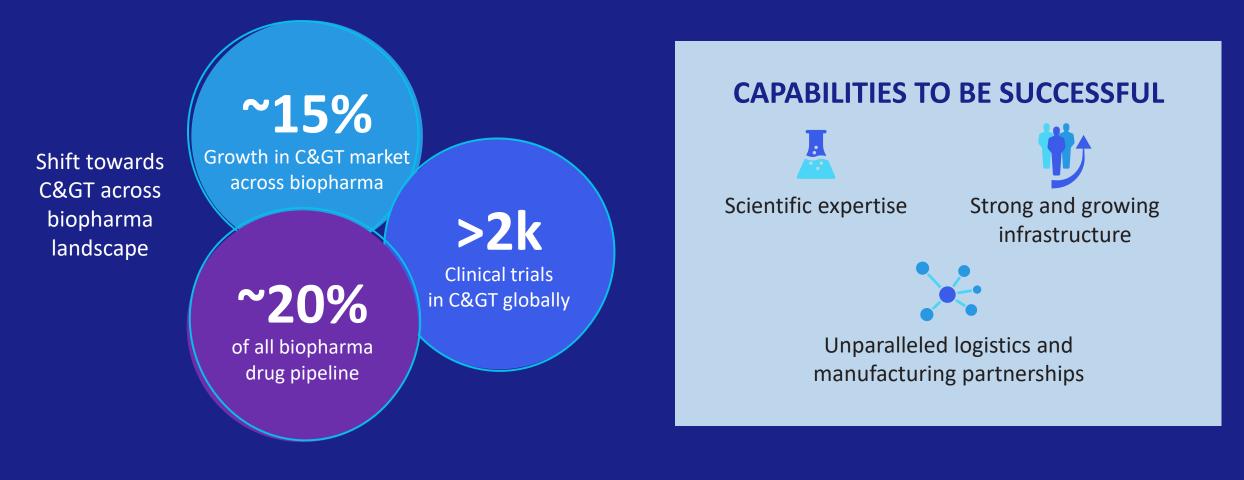
# Increasing our focus in future potential growth opportunities



Accelerate leadership and partnership capabilities in Cell & Gene Therapy (C&GT) Expand consumercentric capabilities Leverage global laboratory network for targeted international expansion



# Uniquely positioned to be the laboratory of choice for Cell & Gene Therapy





# Consumerism trends represent new opportunities for growth



**160M+** Labcorp interactions with

consumers per year

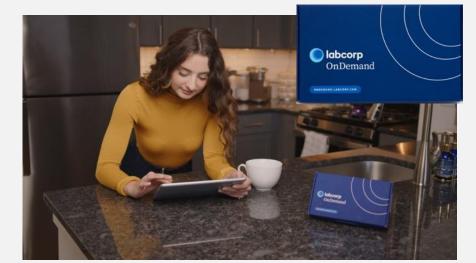
**Digitized Patient** 

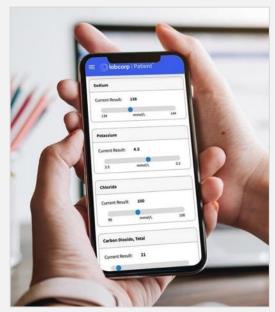
Journey

Across service centers and broader platform

## Labcorp OnDemand

50+ health and wellness tests online and growing rapidly





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# Launch targeted specialty diagnostics in international markets

Growing pipeline of specialty testing

# >\$500M

FY2022 Central Labs net orders covering companion diagnostics

# 150+

Studies in Pipeline with a CDx component

Countries Where We Have An Impact

Countries with Physical Presence



# Our focus and strategy lead to sustainable growth

Delivering value and capital to our shareholders 2023 – 2026 Outlook:

**\$14B+ by 2026** 5% - 8% revenue growth<sup>1</sup> **100 - 150 bps** of margin expansion from 2023-2026

**8.5% - 11.5%** total adjusted EPS growth<sup>1</sup>

Annual free cash flow growth in line with adjusted earnings growth



## Key takeaways

We have the right roadmap to accelerate near and long-term growth

Strong underlying market trends to capitalize on our strategy

Our people and strong science, innovation & technology differentiate us

We will drive profitable growth to generate consistent shareholder value

## Improve health, improve lives



# Diagnostics Laboratories

Mark Schroeder President Diagnostics Laboratories and Chief Operations Officer

Bryan Vaughn SVP Health Systems

Mary Williamson, PhD VP Laboratory Operations



# A market leader positioned for continued growth



Positioned for growth with focused expansion through health systems and specialty testing



#### DIAGNOSTICS LABORATORIES

# Our growth strategy is supported by favorable market trends



## Mix

- Specialty testing and scientific developments
- Rise in personalized medicine and CDx testing
- Health system lab partnerships expand access to specialty testing
- Increase in tests per accession



## Reimbursement

- Managed care reimbursement
- Regulatory policies, e.g., PAMA, SALSA, LDT regulation

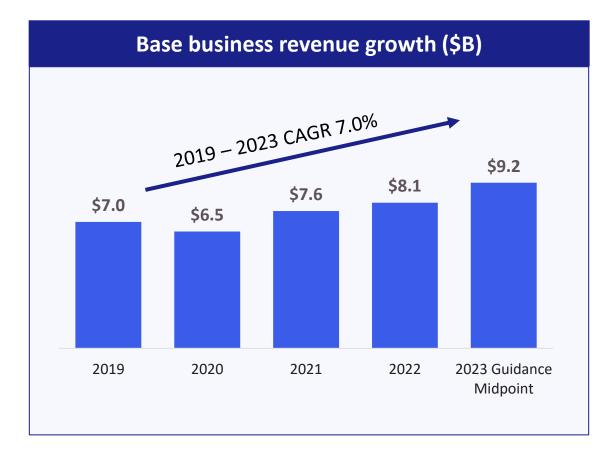


## Volume

- Health systems continuing to outsource their laboratory business
- Return of deferred healthcare
- Patient centricity and omni-channel healthcare delivery
- Comprehensive testing options



# Strong financial profile with a track record of success



# Base business revenue by payer mix

## 2023 – 2026 outlook: Organic revenue growth of 2.5% - 4.5%

Third Parties

Clients<sup>1</sup>

Note: Midpoint of guidance issued on July 27, 2023; see appendix for more information

1. Revenue related to physicians, hospitals, health systems, accountable care organizations, employers and other entities where the payment is received exclusively from the entity ordering the service.

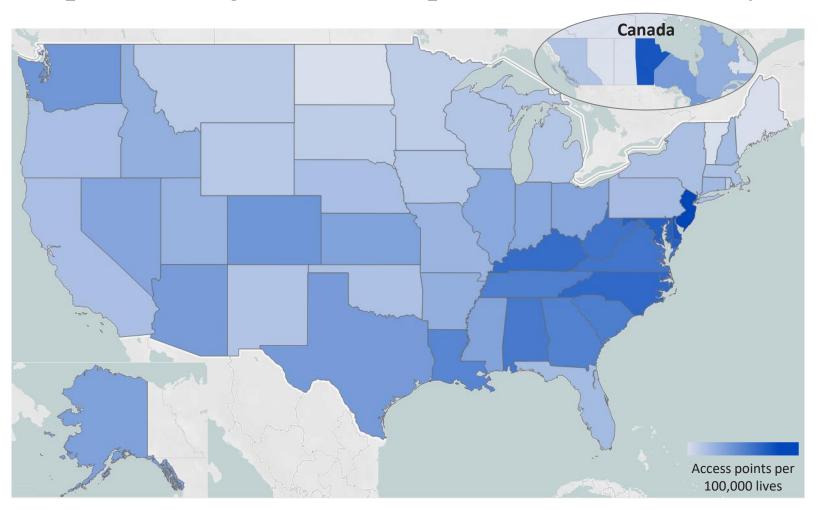
2. Revenue related to traditional Medicare and Medicaid programs. Reimbursement from Medicare Advantage and Medicaid Managed Care plans are reflected in Third Parties.



Patients

Medicare and Medicaid<sup>2</sup>

## Multiple access points designed to meet patients wherever they live



**Multiple Access Points I Broad Coverage I Convenience** 

#### DIAGNOSTICS LABORATORIES

# Leveraging scale, quality, and access



- Extensive logistics fleet and global supply chain
- ~45B test results to inform reference ranges
- Multiple channels of patient engagement

## Labcorp is an industry-leading partner for patient care



- ✓ Clinical decision reports
- ✓ Gaps in care identification & testing
- ✓ Population health metrics
- ✓ Companion & complementary diagnostics
- ✓ Clinical trial recruitment



# A patient-first mentality is core to our culture



child's nerves, mom will always pick Labcorp in the future Nicolas

## Courier 15 years with Labcorp

Understands that each tube of blood represents the life of a real patient and appreciates the responsibility of transporting each of these "patients" safely to their destination Donna Lab Tech

## **30** years with Labcorp

Relentless focus on patient care led to the first documented link of an autoimmune marker with a neurological condition, justifying use of the marker in a more comprehensive spectrum of symptoms

## Our culture recognizes that every specimen represents a life



Key takeaways

The Diagnostics market is strong, and Labcorp is poised to grow our leadership position

Our science, innovation & technology along with scale serve as the foundation to our success

Our access and patient-centric talent positively impact patient care

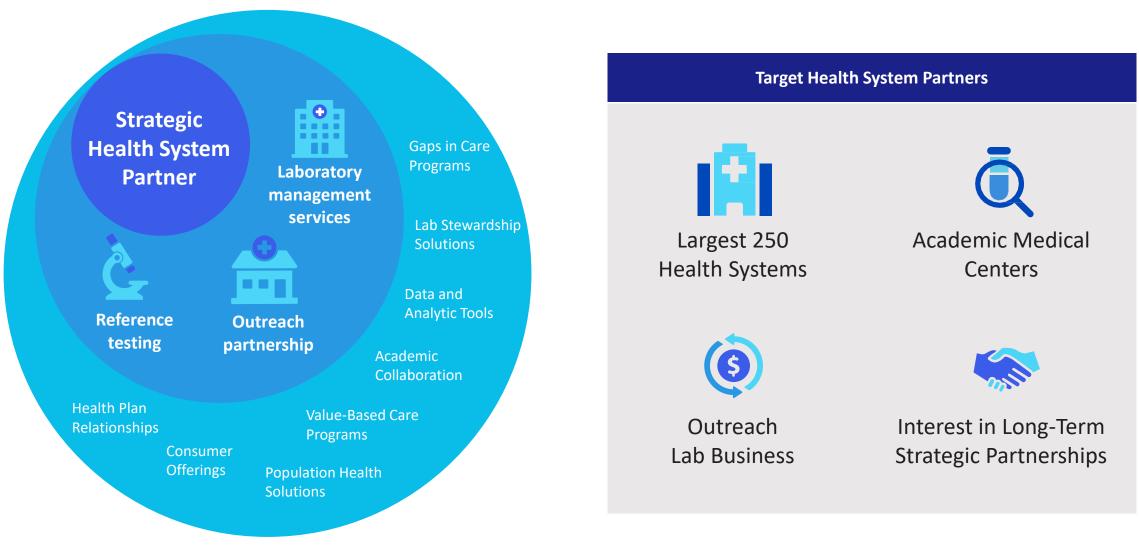
We will continue to grow with a focus on specialty testing and health systems

Improve health, improve lives



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# Significant potential in our holistic approach to health systems





# Strong momentum with track record of successful partnerships



**abcorp** 1. Announced transactions, subject to customary closing conditions and applicable regulatory approvals

# Case study: Ascension

When you really concentrate on expertise and leverage a partner that owns their space, you can elevate the quality of care that you deliver. [Laboratory medicine] is Labcorp's expertise – they are world-renowned for it – and it has been a phenomenal partnership [that] provides so much benefit to the organization and to our patients, ultimately."

- Sally Deitch

**Executive Vice President at Ascension** 



## At a Glance: Ascension + Labcorp Partnership







Included 4,700 laboratory employees

Across **91 hospital labs** in **10 states** 

Opened **2 new labs** in MI and WI



Initial cost savings on track



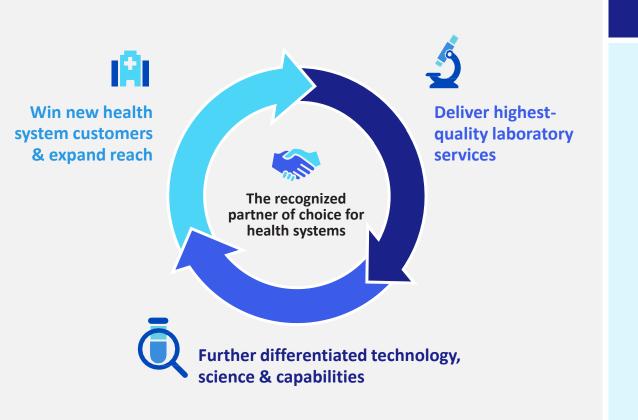
Improved inpatient KPIs MoM



>96% TAT Outreach turnaround time



# Health system momentum drives further innovation



## **Capabilities strengthened by health system wins**



**1. Hospital Laboratory Benchmarking** Data from more than 200 managed hospital labs



2. Purpose-Built Population Health Tools Accessing community level lab results



## **3. Expanding Access to Innovative** Diagnostics

Accessing innovative oncology portfolio

Building on quality and service, we continuously innovate with health system partners



# Best-in-class global lab operations

**Expansive Footprint/Scale** 

#### Labs qualified for both USA Seattle, WA Dx and BLS testing Spokane, WA Bedford, MA Ann Arbor, MI Buffalo, NY St. Paul, MN Westborough, MA Oak Creek, WI Shelton, CT Troy, M Itasca, IL Raritan, NJ San Francisco, CA Greenfield, IN " Baltimore, MD Dublin. OH Denver, CO San Carlos, CA Chantilly, VA Indianapolis, IN Calabasas, CA 🜔 Burlington, NC RTP, NC Los Angeles, CA Brentwood, TN Knoxville, TN Santa Fe, NM Oklahoma City, OK San Diego, CA 🥨 Phoenix, AZ Atlanta, GA Southaven, MS Dallas. TX Birmingham, Al Austin, TX San Antonio, TX Hollywood, FL Houston, TX Tampa, FL **Europe** Asia Canada Kawagoe, Japan Shanghai, China Alberta, CA Harrogate, U.K. Suzhou, China nitoba, CA Münster, Germany York, U.K. Montreal. CA Shardlow, U.K Ontario, CA Mechelen, Belgium British Columbia Brampton, CA Huntingdon, U.K. Eye, U.K. Ottawa, CA Singapore London, CA Geneva, Switzerland

Leading Technologies

### Leveraging continuum of lab capabilities across diagnostics and clinical trials

# Innovative approach to building a diverse global workforce

Strong Recruiting Pipeline	<ul> <li>Expanding college/university affiliations</li> <li>Global recruitment</li> <li>Technical float roles</li> <li>DE&amp;I initiatives</li> </ul>
Robust Development Opportunities	<ul> <li>NAACLS-accredited histology training program</li> <li>Medical laboratory science training program</li> <li>Resident training program</li> <li>Labcorp Education Advantage Program</li> </ul>
Active Engagement	<ul> <li>Lab exchange programs</li> <li>Business advisory teams</li> <li>Employee resource groups</li> <li>Community outreach programs</li> </ul>



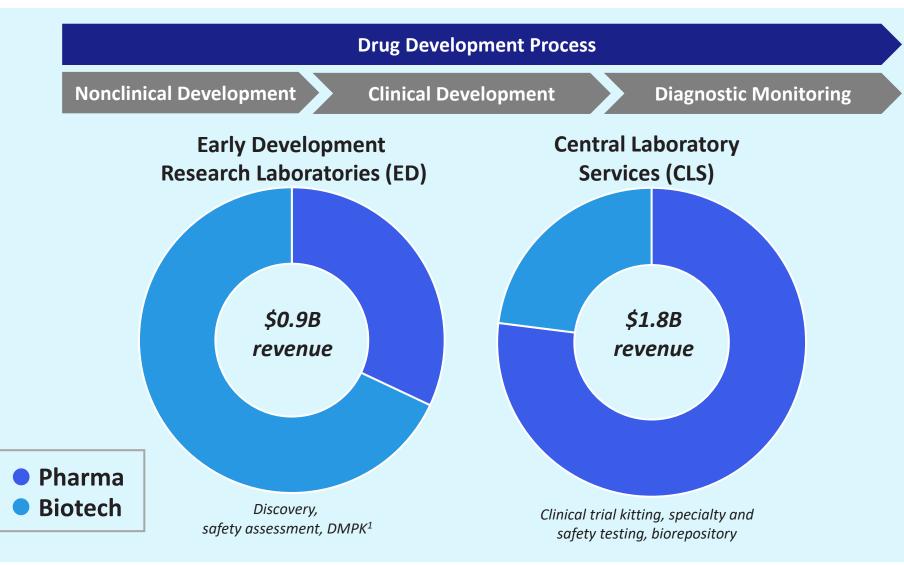
## **Biopharma Laboratory Services**

Jon DiVincenzo EVP and President, Central Laboratories and International

Maryland Franklin, PhD VP and Enterprise Head of Cell & Gene Therapy

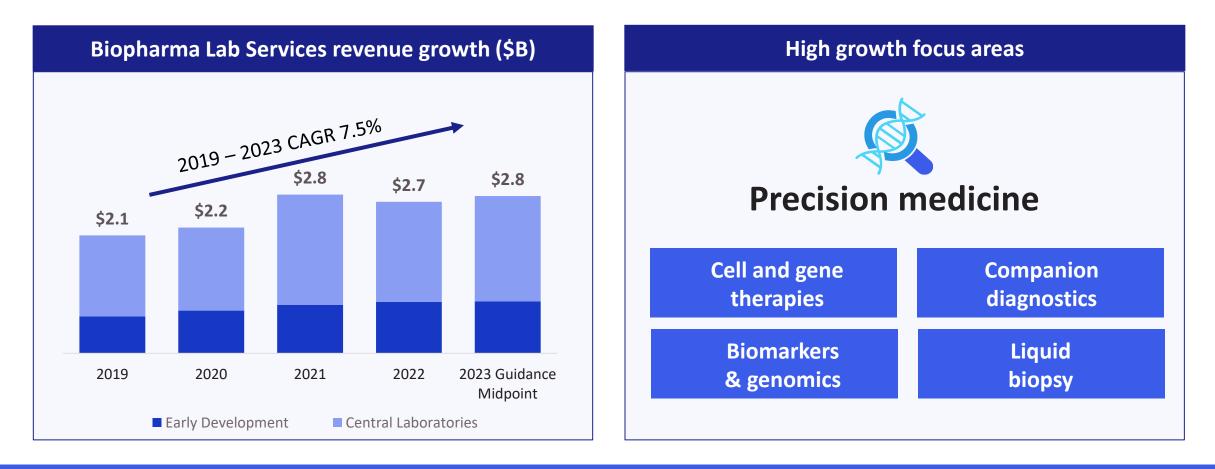


### Leadership across each phase of the drug development journey





### Strong track record of growth targeting a \$16B global market opportunity



**2023 – 2026 outlook:** Organic revenue growth of **4.5% - 7.5%** 



### Differentiated by exceptional science, operational execution and customer focus



Precision Medicine Capabilities

- Supported 100% of oncology C&GTs approved by FDA
- >150 CDx-related studies in development pipeline



#### Technology and Testing Innovations

- ~50 molecular bioanalysis methods developed annually
- ~200 new clinical assays validated annually



#### **Operational Excellence and Scale**

- European and APAC kitting
   CoEs launched in past 2 years
- Automation-driven global logistics and process excellence

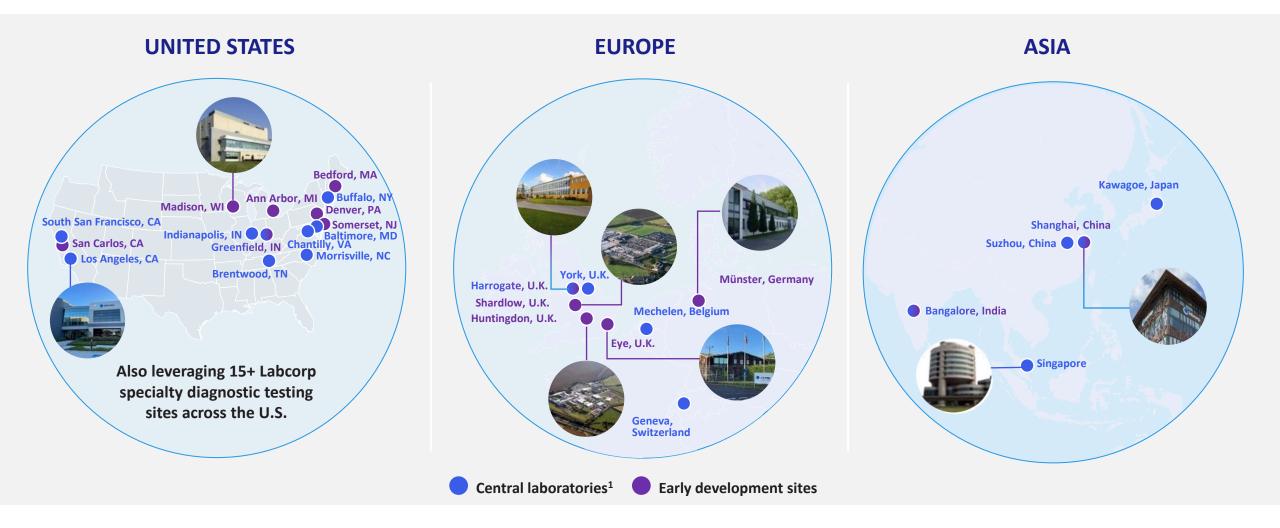


#### Differentiated Workforce

- 1,200+ PhDs / MDs across Labcorp
- Strategic talent locations (e.g. India)



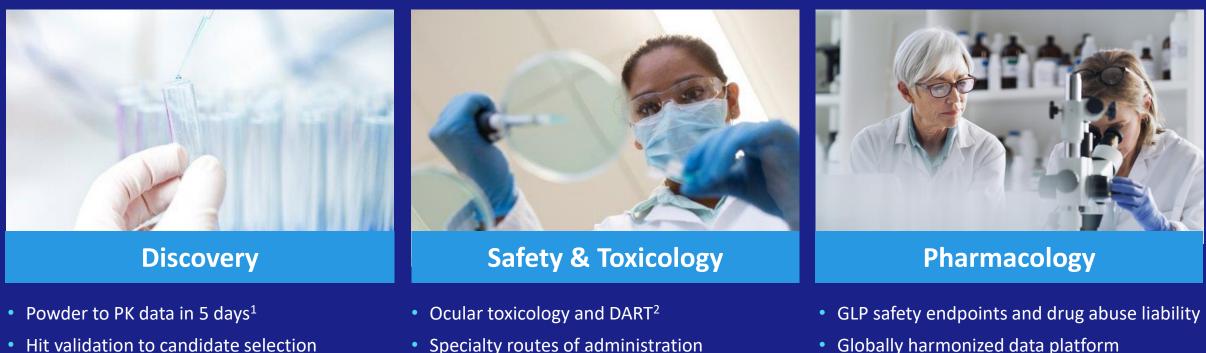
### Unmatched global footprint across biopharma labs and specialty diagnostics



**abcorp** 1. Includes extended network of clinical trial facilities (including bioanalysis and manufacturing control testing)

### Early Development is a market leader with sophisticated scientific capabilities

#### Comprehensive nonclinical portfolio of solutions, differentiated by scientific expertise



Hit validation to candidate selection

- Specialty routes of administration
- Environmental surveillance

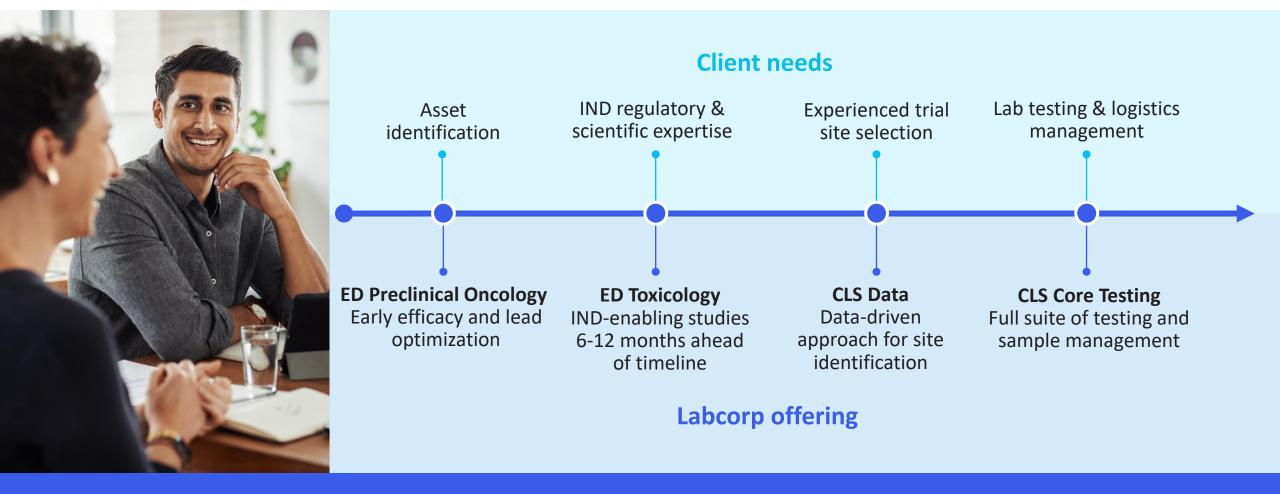
Metabolism and bioanalysis



### Central Lab Services generates more than half of global clinical trial lab data



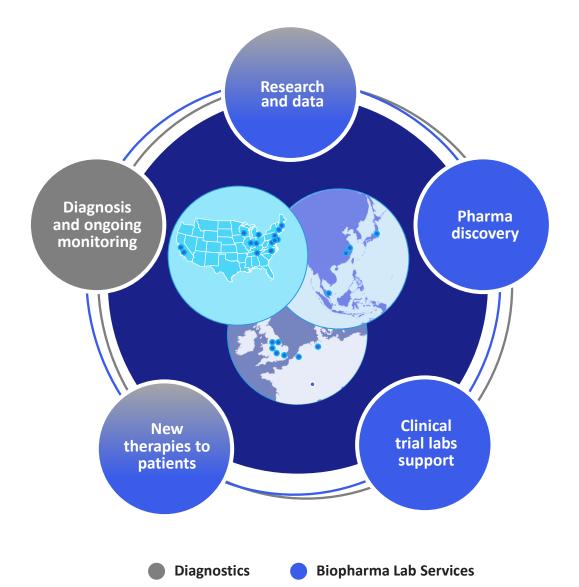
### Integrated client offering across the drug development continuum



Successful IND submission achieved ahead of schedule, extending patent runway



Biopharma Lab Services is the bridge from diagnosis to life-saving therapy





### Cell & gene therapy (C&GT) presents a significant market opportunity



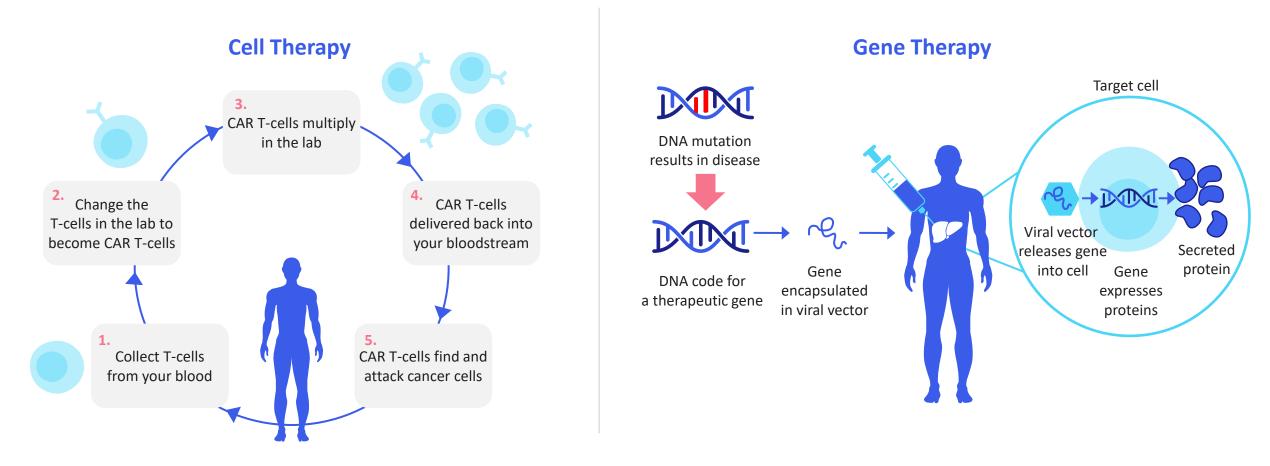
**~20%** Drug development pipeline

**Addressable market across** biopharma lab services

**~15%** 2022-2026 market growth CAGR



### Cell & gene therapies: Novel modalities that vary from conventional therapies



**CELL & GENE THERAPY DEVELOPMENT DIFFERENCES** 

Living Drugs | One Time Treatment | Potentially Curative | Complex Logistics | Rapid Timelines



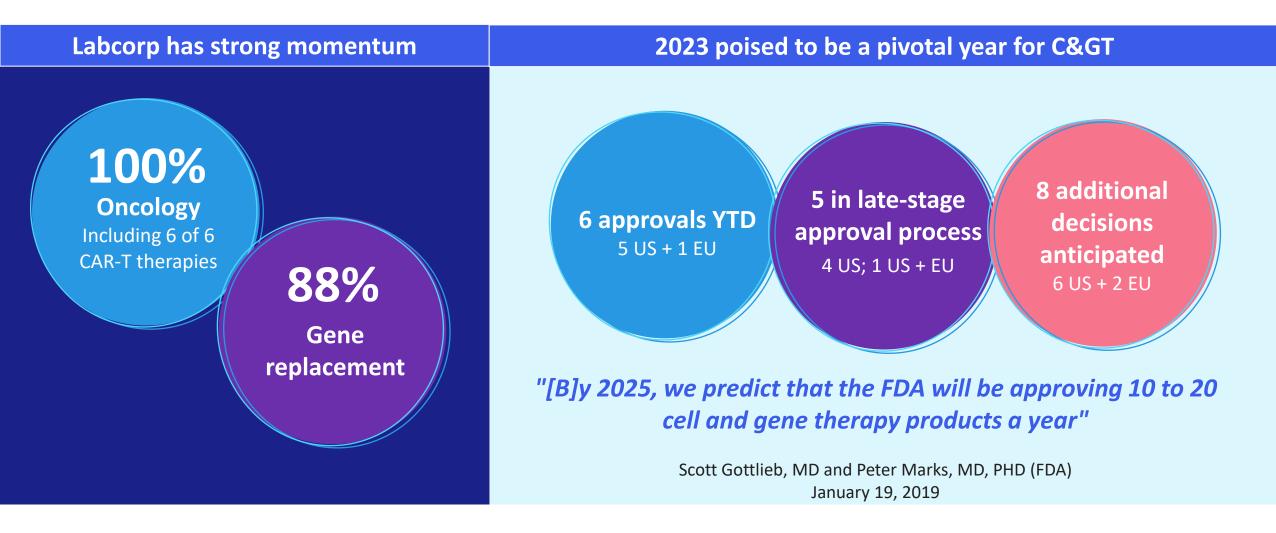
### C&GT is a fast-growing field, with exponential scientific advances

#### >3,500 Cell & Gene Therapies under development Emerging Advancing Mature Advancing to cover different Proof of concept for initial Expanding to cover different treatments clinical applications mechanisms Growing therapies in pipeline; Limited therapies in Stable therapies in pipeline limited marketed products development with large volumes marketed Example CRISPR<sup>1</sup>/ $CAR-T^2/$ therapeutic Small molecule AAV<sup>3</sup> gene replacement In vivo gene editing approaches



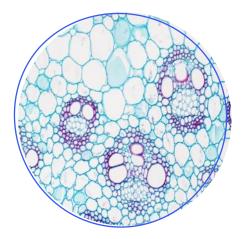
Clustered, regularly interspaced short palindromic repeats
 CAR-T : Chimeric antigen receptor-T cells, a form of cell therapy
 Adeno-associated virus
 Source: Evaluate Pharma, FDA

### Leveraging momentum to support a groundbreaking year for C&GT





### Leading the way in complex science to fuel C&GT development



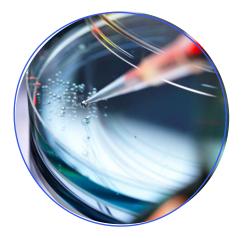
#### Cell therapy discovery engine

Advancing discovery of CAR-T cell immunotherapies targeting solid tumors



#### **Complex nonclinical dosing**

MRI-guided delivery of AAV gene therapies to bolster advances in Parkinson's disease



#### Sophisticated model development

Cardiovascular delivery of pluripotent stem cells to replace damaged tissue



#### **Cutting edge assay capabilities**

Specialty genomic testing to advance gene editing therapies



### Patients Can't Wait. Neither Can We.

–AAV<sup>1</sup> gene therapy –––––

• •-Stem cell / LVV<sup>3</sup> gene therapy • •-BCMA CAR T<sup>4</sup> therapy -• •-CD19<sup>5</sup> CAR T therapy -•



Matthew Diagnosed with SMA<sup>2</sup> Type 1 pre-birth

Wants to be a firefighter someday



Kyle Diagnosed with Duchenne Muscular Dystrophy

Likes riding bikes with his friends and spending time with his family



James Diagnosed with Severe Hemophilia A

Planning his next hiking adventure with his wife and friends



Fatima Diagnosed with Transfusion Dependent Beta-Thalassemia

Loves helping her mom make dinner and wants to be a chef



Cecile Diagnosed with Multiple Myeloma

Cherishes the time she gets to spend with her granddaughter

John Diagnosed with Non-Hodgkins Lymphoma

Enjoys his retirement with his wife, Debra

#### Labcorp has supported all 6 FDA-approved CAR T-cell therapies and 7 FDA-approved gene replacement therapies



Names and some details changed to protect patient confidentiality 1. AAV = adeno associated virus; 2. SMA = spinal muscular atrophy; 3. LVV = lentiviral vector; 4. BCMA CAR T = B cell maturation antigen chimeric antigen receptor T cell; 5. CD19 = cluster of differentiation DIAGNOSTICS AND BIOPHARMA LAB SERVICES

### Key takeaways

Leading lab services provider with end-to-end capabilities

Strong core business with **focus on growth areas** 

Differentiated by exceptional science and global scale

### Improve health, improve lives



## Break



## Science, Innovation and Technology

Brian Caveney, MD EVP and President, Early Development and Chief Medical and Scientific Officer

Lance Berberian EVP and Chief Information and Technology Officer



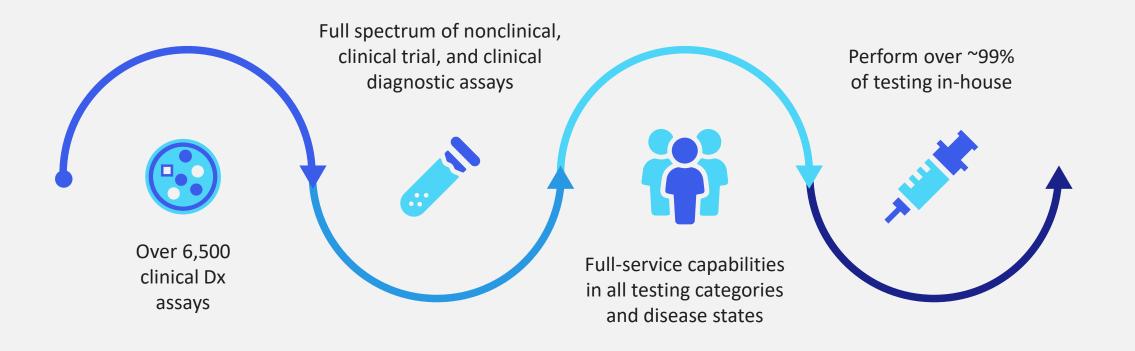
### Scientific excellence is at the core of everything we do





### Leading single-source test menu in the industry

#### Our processes enable development, validation and launch of new tests across Early Development, Central Labs and Diagnostics Laboratories





### We continue to enhance testing in every area of science



We have been particularly active and see the most opportunity in these rapidly expanding areas



### Leveraging advanced technology to enhance user experience and improve profitability



Digital experience for patients and providers

**Proprietary robotics / automation** 

#### Artificial intelligence



#### SCIENCE, INNOVATION AND TECHNOLOGY

### Innovative digital platforms with state of the art test results

Lname, Fname Patient ID: 00000000 Specimen ID: 000-000-0000-0 DOB: 02/21/1972

Patient Report Account Number: 0000000 Ordering Physician: A Provider

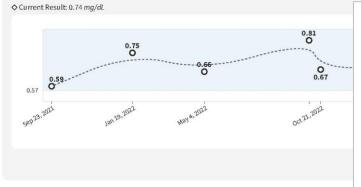


#### **Historical Results & Insights**

Labcorp offers historical lab results data with easy-to-interpret visualizations to provide a more complete picture of a patient's lab history and improve patient care.



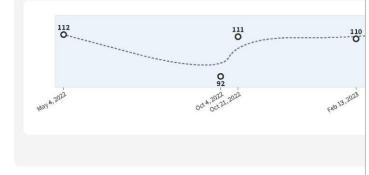
eGFR

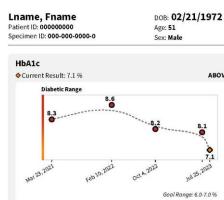


Age: 51

Sex: Male

♦ Current Result: 103 mL/min/1.73





**Cardiovascular Tests** 

Date

07/25/2023

06/14/2023†

10/04/2022\*

03/23/2021

12/05/2019

Ref. Interval

Units

† Fasting

Total Chol.

159

184

190

178

136

100-199

mg/dL

TG

150

0-149

mg/dl

VLDL

28

38

23

5-40

mg/dL

HDL-C

>39

mg/dL

LDL-C

98

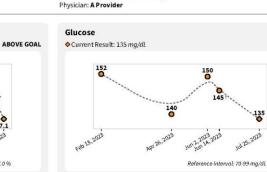
97

98

94 71

0-99

mg/dL



Patient Report

Account Number: 0000000 Ordering

† Fasting

labcorp

HIGH



#### **Offering patients** a simple, streamlined digital experience



### Bringing Labcorp's scientific expertise to the point of care

	🖞 Schedule 🚨 in Basket 👺 Chart 📞 Telephone Call 🛆 Patient Msg 🗟 Staff Daily 🕕 UpToDate 🚓 Appts		🛔 Albina Rosenbaum 🔅 Logout
Gi Gi	x     Date of Birth : 1978-06-16       ame : Olga Simpson     MRN : 43050     Date of Birth : 1978-06-16       ander : female     Hm : Simpson33157@hotmail.com     Marital Status Code : M       ddress : 5505 SEMINARY RD, APT 1012N, FALLS     Cell : 703-863-9342     Prims Ins :	PCP : MC-Prim Loc : Need Interp : <b>No</b>	
← → Im SnapShot	Laboratory Results     Oclinical Decision Support     Oncology		Olga Simpson 06-16-1976
<ul> <li>↔ Chart Review</li> <li>m Results</li> </ul>		22) × Specimen ID SP-22-5314-B1 (71532152)	🔓 View PDF Report 🛛 🗸
Diagnostic Assist     Lorem Ipsum	OmniSeq INSIGHT 📁 Comments <sup>●</sup>		
<ul> <li>Consectetur Adipis</li> <li>Elit Sed</li> </ul>	Image: Solution of the second sec	Immune Markers & Signatures   Immune Markers   PD-L1 IHC (22C3) - TPS   65% (Positive)   Signatures   Tumor Mutational Burden (TMB)   11.7   Not High   10 mut/Mb   High   Microsatellite Instability (MSI)   MS-Stable   MSI-High	Other Pertinent Lab       C         Results         WBC         x10E37ul.         rdd         rdd
✓ Customize More	<ul> <li>Potential Germline Variants</li> <li>Consider genetic counseling if an inherited cancer syndrome is suspected.</li> <li>STK11 c.598-1G&gt;T TP53 G266R</li> <li>T TP53 G266R</li> <li>T TP53 G266R</li> <li>Emerging Clinical Benefit</li> </ul>	Clinical Trials	<ul> <li>Variants of Unknown Significance (VUS)</li> <li>Other Resources</li> <li>Glossary</li> <li>All Markers Assayed</li> </ul>



#### Dx Assistant Link Capabilities Interactive Dashboard



### Advanced automation across the organization



Matrix robot sorts 6,000 tubes per hour with a level of precision that improves quality and reduces turnaround time for our patients



### Value creation through artificial intelligence

#### Generate profitable growth



Increased collection efficiency

Launch new revenue-generating products in precision medicine



Improved screening identification with Labcorp PredictTM to locate NASH patients Shift employees to value added activities



Top-rated patient service center experience

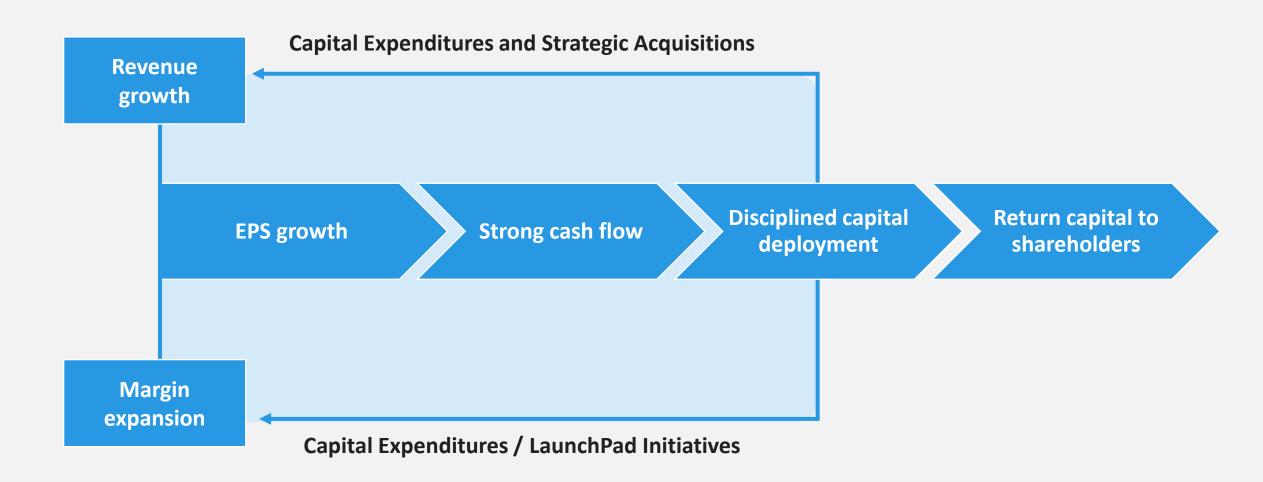


## Financial Outlook

Glenn Eisenberg EVP and Chief Financial Officer

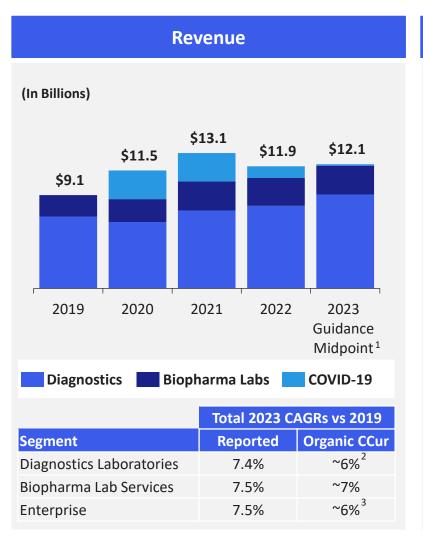


### The Labcorp Playbook: Delivering long-term shareholder value





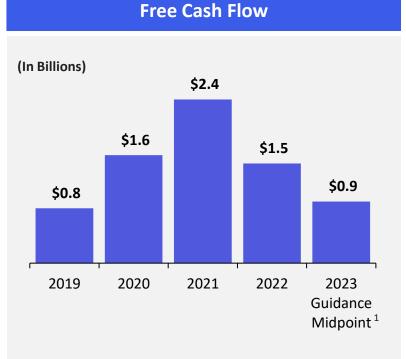
### Track record of profitable growth





2023 Adj. EPS CAGRs vs 2019	
l Adjusted EPS	

9.5%



2023 Free Cash Flow CAGR vs 2019			
Free Cash Flow	3.0%		



Note: Unless otherwise indicated, financials are from continuing operations (excludes Fortrea, formerly CDCS, and spin-related items).

Total

1. Midpoint of guidance issued on July 27, 2023; see appendix for more information

2. COVID-19 revenue impact on 2023 vs 2019 CAGR of approximately +40 bps; Ascension revenue impact on 2023 vs 2019 CAGR of approximately +200bps

COVID-19 revenue impact on 2023 vs 2019 CAGR of approximately +30 bps; Ascension revenue impact on 2023 vs 2019 CAGR of approximately +100bps
 Constrained by NHP prepayments and working capital timing. 2023 FCF CAGR vs 2019 in line with adjusted EPS growth excluding the impact of these items

### 2023 – 2026 Outlook: Positioned for strong growth

Metric	Outlook		
Organic Revenue Growth	2026 CAGR vs 2023		
Labcorp Enterprise	3.5% to 5.5% <sup>1</sup>		
Diagnostics Laboratories	2.5% to 4.5% <sup>2</sup>		
Biopharma Laboratory Services	4.5% to 7.5%		
Acquisition Revenue Growth			
Labcorp Enterprise	1.5% to 2.5%		
Total Margin Expansion (2023 to 2026)			
Labcorp Enterprise	100bps to 150bps <sup>3</sup>		
Adjusted EPS Growth			
Total Adjusted EPS	8.5% to 11.5% <sup>4</sup>		
Free Cash Flow Growth			
Total Free Cash Flow	In line with Adjusted EPS Growth		
Targeted Leverage			
Gross Debt to TTM Adjusted EBITDA	2.5x to 3.0x		

1. Enterprise: COVID-19 and PAMA impact on 3-year outlook of approximately -70 bps at the midpoint; for 2024 vs 2023, COVID-19 impact of approximately -\$120M and PAMA impact of approximately -\$80M for combined impact on growth rate of approximately -160bps

2. Diagnostics: COVID-19 and PAMA impact on 3-year outlook of approximately -100 bps at the midpoint; for 2024 vs 2023, COVID-19 impact of approximately -\$120M and PAMA impact of approximately -\$80M for combined impact on growth rate of approximately -220bps



3. COVID-19 and PAMA impact on 3-year outlook of approximately -110bps at the midpoint and approximately -70bps impact on 2024

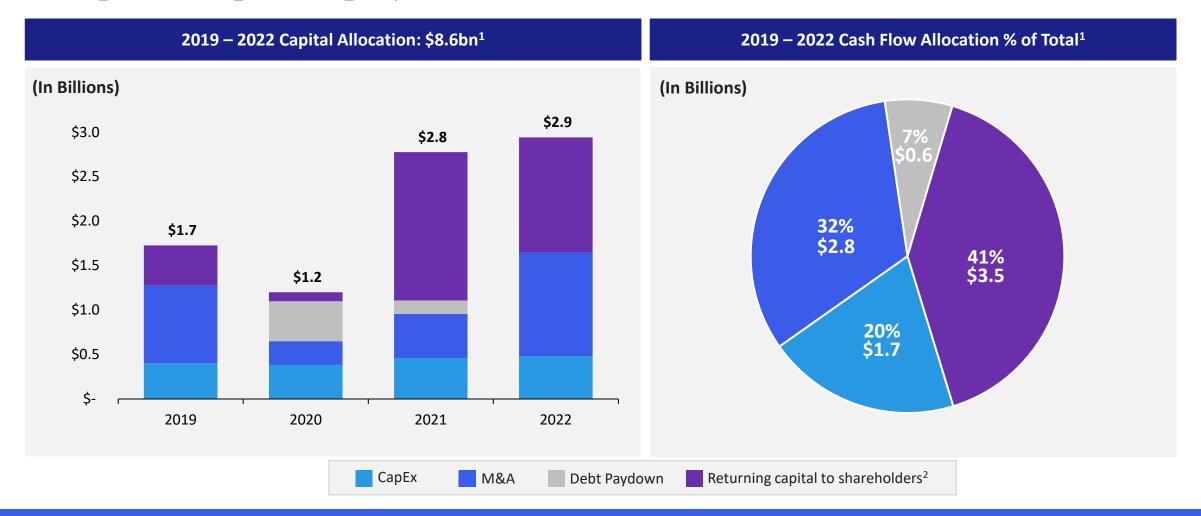
COVID-19 and PAMA impact on 3-year outlook of approximately -300bps at the midpoint and approximately -800bps impact on 2024 growth rate versus 2023

### Continued focus on margin expansion through LaunchPad initiative

LaunchPad Initiative	LaunchPad Drivers	
Current LaunchPad initiative from 2022-2024 is on track to meet or exceed \$350M Included in our guidance for 2024-2026 is a LaunchPad savings target range of \$100M to \$125M per year	<ol> <li>Re-engineering the Company's systems and processes</li> <li>Leveraging technological advancements</li> <li>Rationalizing geographic location of facilities and talent</li> <li>Structural enhancements/acquisition integration</li> </ol>	



### Disciplined capital deployment to drive shareholder value



#### **Targeted Gross Debt to TTM Adjusted EBITDA leverage of 2.5x to 3.0x**



### Disciplined approach to acquisitions and integration





Top-line growth driven by organic initiatives and strategic acquisitions

Margin improvement from top-line growth and LaunchPad initiatives

Strong free cash flow generation to support acquisitions and return of capital to shareholders while maintaining investment-grade rating on debt

### Improve health, improve lives



## Closing Remarks

Adam Schechter



# We are excited about the future of Labcorp

We have significant near-term opportunities in Hospital and Health Systems

Our leadership in science, technology and innovation positions us far above market growth in Specialty

We are positioned well for long-term success in C&GT, Consumer and International

We have a compelling financial profile leading to \$14B+ in revenue in 2026 with high-single to low-double digit EPS growth

We are helping millions of people **improve health and improve lives** 









## Appendix



### Outlook for 2023

(Dollars in billions, except per share data)

	<u>Results</u>	2023 Guidance	
	<u>2022</u>	<u>Low</u>	<u>High</u>
Revenue			
Total Labcorp Enterprise <sup>1,2</sup>	\$11.9	1.5%	3.0%
Base Business <sup>1,2</sup>	\$10.7	11.3%	12.6%
COVID-19 Testing <sup>2</sup>	\$1.2	(89.0%)	(85.0%)
Total Diagnostics Laboratories <sup>3</sup>	\$9.2	0.5%	1.5%
Base Business	\$8.1	13.2%	14.2%
COVID-19 Testing	\$1.2	(89.0%)	(85.0%)
Total Biopharma Lab Services <sup>4</sup>	\$2.7	3.0%	4.5%
Adjusted EPS	\$16.66	\$13.00	\$14.00
Free Cash Flow from Cont. Ops <sup>5</sup>	\$1.5	\$0.8	\$1.0

1. 2023 Guidance includes an impact from foreign currency translation of 0.3%

2. Enterprise level revenue is presented net of intersegment transaction eliminations

3. 2023 Guidance includes an impact from foreign currency translation of (0.1%)

4. 2023 Guidance includes an impact from foreign currency translation of 1.5%

5. Free Cash Flow from continuing operations excluding spin-related items

Guidance has not changed from what was provided on July 27, 2023, along with second quarter 2023 results. This guidance assumes foreign exchange rates effective as of June 30, 2023, for the remainder of the year. Enterprise level guidance includes the estimated impact from currently anticipated capital allocation, including acquisitions, share repurchases and dividends.

